

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM N-PX

ANNUAL REPORT OF PROXY VOTING RECORD OF REGISTERED MANAGEMENT INVESTMENT  
COMPANY

INVESTMENT COMPANY ACT FILE NUMBER: 811-03999

NAME OF REGISTRANT: John Hancock Investment Trust  
II

ADDRESS OF PRINCIPAL EXECUTIVE OFFICES: 200 Berkeley Street  
Boston, MA 02116

NAME AND ADDRESS OF AGENT FOR SERVICE: Charles A. Rizzo  
197 Clarendon Street  
Boston, MA 02116

REGISTRANT'S TELEPHONE NUMBER: 6176633000

DATE OF FISCAL YEAR END: 10/31

DATE OF REPORTING PERIOD: 07/01/2022 - 06/30/2023

<PAGE>

<TABLE>

<S> <C> <C> <C>

2X13 JHF Financial Industries Fund

JOHN HANCOCK COLLATERAL TRUST

Agenda Number: 100001321

Security: 965BRTII9  
Meeting Type: Special  
Meeting Date: 09-Sep-2022  
Ticker:  
ISIN:

Prop.#	Proposal	Proposal Type	Proposal Vote	For/Against Management
1	DIRECTOR			
	Andrew G. Arnott	Mgmt	For	For
	Marianne Harrison	Mgmt	For	For
	Paul Lorentz	Mgmt	For	For

Frances G. Rathke	Mgmt	For	For
Noni L. Ellison	Mgmt	For	For
Dean Garfield	Mgmt	For	For
Patricia Lizarraga	Mgmt	For	For

1ST SOURCE CORPORATION

Agenda Number: 935773615

Security: 336901103  
Meeting Type: Annual  
Meeting Date: 20-Apr-2023  
Ticker: SRCE  
ISIN: US3369011032

Prop.#	Proposal	Proposal Type	Proposal Vote	For/Against
1a.	Election of Director for terms expiring April 2026: Andrea G. Short	Mgmt	For	For
1b.	Election of Director for terms expiring April 2026: Christopher J. Murphy III	Mgmt	Against	Against
1c.	Election of Director for terms expiring April 2026: Timothy K. Ozark	Mgmt	Against	Against
1d.	Election of Director for terms expiring April 2026: Todd F. Schurz	Mgmt	Against	Against
2.	Advisory Approval of Executive Compensation.	Mgmt	For	For
3.	Advisory Approval of Frequency of Future Advisory Votes on Executive Compensation.	Mgmt	1 Year	Against
4.	Ratification of the appointment of FORVIS, LLP as 1st Source Corporation's independent registered public accounting firm for the fiscal year ending December 31, 2023.	Mgmt	For	For

AMERICAN BUSINESS BANK

Agenda Number: 935868111

Security: 02475L105  
Meeting Type: Annual  
Meeting Date: 22-Jun-2023  
Ticker: AMBZ  
ISIN: US02475L1052

Prop.#	Proposal	Proposal	Proposal Vote	For/Against
--------	----------	----------	---------------	-------------

	Type	Management		
1. DIRECTOR				
Leon I. Blankstein	Mgmt	For	For	
Donald P. Johnson	Mgmt	Withheld	Against	
Gaurav Malhotra	Mgmt	For	For	
Edith Matthai	Mgmt	For	For	
Trent D. Merrill	Mgmt	For	For	
Javier Sanchez	Mgmt	For	For	
Robert F. Schack	Mgmt	For	For	
Jon H. Schlobohm	Mgmt	For	For	
Robert I. Usdan	Mgmt	For	For	
Pasy Wang	Mgmt	For	For	
Thomas Powledge	Mgmt	For	For	
2. To ratify the appointment of RSM US LLP as the Bank's independent public accountants as described more fully in the accompanying proxy statement.		Mgmt	For	For

AMERICAN EXPRESS COMPANY

Agenda Number: 935784808

Security: 025816109  
Meeting Type: Annual  
Meeting Date: 02-May-2023  
Ticker: AXP  
ISIN: US0258161092

Prop.# Proposal	Type	Proposal	Proposal Vote Management	For/Against
1a. Election of Director for a term of one year: Thomas J. Baltimore		Mgmt	For	For
1b. Election of Director for a term of one year: John J. Brennan		Mgmt	For	For
1c. Election of Director for a term of one year: Peter Chernin		Mgmt	For	For
1d. Election of Director for a term of one year: Walter J. Clayton III		Mgmt	For	For
1e. Election of Director for a term of one year: Ralph de la Vega		Mgmt	For	For
1f. Election of Director for a term of one year: Theodore J. Leonsis		Mgmt	For	For

1g. Election of Director for a term of one year: Deborah P. Majoras	Mgmt	For	For
1h. Election of Director for a term of one year: Karen L. Parkhill	Mgmt	For	For
1i. Election of Director for a term of one year: Charles E. Phillips	Mgmt	For	For
1j. Election of Director for a term of one year: Lynn A. Pike	Mgmt	For	For
1k. Election of Director for a term of one year: Stephen J. Squeri	Mgmt	For	For
1l. Election of Director for a term of one year: Daniel L. Vasella	Mgmt	For	For
1m. Election of Director for a term of one year: Lisa W. Wardell	Mgmt	For	For
1n. Election of Director for a term of one year: Christopher D. Young	Mgmt	For	For
2. Ratification of appointment of PricewaterhouseCoopers LLP as independent registered public accounting firm for 2023.	Mgmt	For	For
3. Approval, on an advisory basis, of the Company's executive compensation.	Mgmt	Against	Against
4. Advisory resolution to approve the frequency of future advisory say-on-pay votes.	Mgmt	1 Year	For
5. Shareholder proposal relating to shareholder ratification of excessive termination pay.	Shr	For	Against
6. Shareholder proposal relating to abortion & consumer data privacy.	Shr	For	Against

---

AMERICAN INTERNATIONAL GROUP, INC.

---

Agenda Number: 935793629

---

Security: 026874784  
Meeting Type: Annual  
Meeting Date: 10-May-2023  
Ticker: AIG  
ISIN: US0268747849

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1a.	Election of Director: PAOLA BERGAMASCHI		Mgmt	For	For
1b.	Election of Director: JAMES COLE, JR.		Mgmt	For	For
1c.	Election of Director: W. DON CORNWELL		Mgmt	For	For
1d.	Election of Director: LINDA A. MILLS		Mgmt	For	For
1e.	Election of Director: DIANA M. MURPHY		Mgmt	For	For
1f.	Election of Director: PETER R. PORRINO		Mgmt	For	For
1g.	Election of Director: JOHN G. RICE		Mgmt	For	For
1h.	Election of Director: THERESE M. VAUGHAN		Mgmt	For	For
1i.	Election of Director: VANESSA A. WITTMAN		Mgmt	For	For
1j.	Election of Director: PETER ZAFFINO		Mgmt	For	For
2.	Advisory Vote to Approve Named Executive Officer Compensation.		Mgmt	Against	Against
3.	Ratify Appointment of PricewaterhouseCoopers LLP to Serve as Independent Auditor for 2023.		Mgmt	For	For
4.	Shareholder Proposal Requesting an Independent Board Chair Policy.		Shr	For	Against

AMERIPRISE FINANCIAL, INC.

Agenda Number: 935779148

Security: 03076C106  
Meeting Type: Annual  
Meeting Date: 26-Apr-2023  
Ticker: AMP  
ISIN: US03076C1062

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1a.	Election of Director: James M. Cracchiolo		Mgmt	For	For
1b.	Election of Director: Robert F. Sharpe, Jr.		Mgmt	For	For

1c.	Election of Director: Dianne Neal Blixt	Mgmt	For	For
1d.	Election of Director: Amy DiGeso	Mgmt	For	For
1e.	Election of Director: Christopher J. Williams	Mgmt	For	For
1f.	Election of Director: Armando Pimentel, Jr.	Mgmt	For	For
1g.	Election of Director: Brian T. Shea	Mgmt	For	For
1h.	Election of Director: W. Edward Walter III	Mgmt	For	For
2.	To approve the compensation of the named executive officers by a nonbinding advisory vote.	Mgmt	For	For
3.	To approve a nonbinding advisory vote on the frequency of shareholder approval of the compensation of the named executive officers.	Mgmt	1 Year	For
4.	To approve the Ameriprise Financial 2005 incentive compensation plan, as amended and restated.	Mgmt	For	For
5.	To ratify the Audit and Risk Committee's selection of PricewaterhouseCoopers LLP as the Company's independent registered public accounting firm for 2023.	Mgmt	For	For

---

ARCH CAPITAL GROUP LTD.

Agenda Number: 935786751

---

Security: G0450A105  
Meeting Type: Annual  
Meeting Date: 04-May-2023  
Ticker: ACGL  
ISIN: BMG0450A1053

---

Prop.#	Proposal	Proposal Type	Proposal Vote	For/Against Management
1a.	Election of Class I Director for a term of three years: Francis Ebong	Mgmt	For	For
1b.	Election of Class I Director for a term of three years: Eileen Mallesch	Mgmt	For	For
1c.	Election of Class I Director for a term of	Mgmt	For	For

three years: Louis J. Paglia

1d.	Election of Class I Director for a term of three years: Brian S. Posner	Mgmt	For	For
1e.	Election of Class I Director for a term of three years: John D. Vollaro	Mgmt	For	For
2.	Advisory vote to approve named executive officer compensation.	Mgmt	For	For
3.	Advisory vote of preferred frequency for advisory vote on named executive officer compensation.	Mgmt	1 Year	For
4.	Approval of the Amended and Restated Arch Capital Group Ltd. 2007 Employee Share Purchase Plan.	Mgmt	For	For
5.	To appoint PricewaterhouseCoopers LLP as our independent registered public accounting firm for the year ending December 31, 2023.	Mgmt	For	For
6a.	To elect the nominee listed as Designated Company Director so that they may be elected directors of certain of our non-U.S. subsidiaries: Matthew Dragonetti	Mgmt	For	For
6b.	To elect the nominee listed as Designated Company Director so that they may be elected directors of certain of our non-U.S. subsidiaries: Seamus Fearon	Mgmt	For	For
6c.	To elect the nominee listed as Designated Company Director so that they may be elected directors of certain of our non-U.S. subsidiaries: H. Beau Franklin	Mgmt	For	For
6d.	To elect the nominee listed as Designated Company Director so that they may be elected directors of certain of our non-U.S. subsidiaries: Jerome Halgan	Mgmt	For	For
6e.	To elect the nominee listed as Designated Company Director so that they may be elected directors of certain of our non-U.S. subsidiaries: James Haney	Mgmt	For	For
6f.	To elect the nominee listed as Designated Company Director so that they may be elected directors of certain of our non-U.S. subsidiaries: Chris Hovey	Mgmt	For	For

6g.	To elect the nominee listed as Designated Company Director so that they may be elected directors of certain of our non-U.S. subsidiaries: Pierre Jal	Mgmt	For	For
6h.	To elect the nominee listed as Designated Company Director so that they may be elected directors of certain of our non-U.S. subsidiaries: François Morin	Mgmt	For	For
6i.	To elect the nominee listed as Designated Company Director so that they may be elected directors of certain of our non-U.S. subsidiaries: David J. Mulholland	Mgmt	For	For
6j.	To elect the nominee listed as Designated Company Director so that they may be elected directors of certain of our non-U.S. subsidiaries: Chiara Nannini	Mgmt	For	For
6k.	To elect the nominee listed as Designated Company Director so that they may be elected directors of certain of our non-U.S. subsidiaries: Maamoun Rajeh	Mgmt	For	For
6l.	To elect the nominee listed as Designated Company Director so that they may be elected directors of certain of our non-U.S. subsidiaries: Christine Todd	Mgmt	For	For

-----  
ARES MANAGEMENT CORPORATION

Agenda Number: 935852029  
-----

Security: 03990B101  
Meeting Type: Annual  
Meeting Date: 12-Jun-2023  
Ticker: ARES  
ISIN: US03990B1017  
-----

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Michael J Arougheti	Mgmt	Against	Against
1b.	Election of Director: Ashish Bhutani	Mgmt	For	For
1c.	Election of Director: Antoinette Bush	Mgmt	Against	Against
1d.	Election of Director: R. Kipp deVeer	Mgmt	Against	Against



1e.	Election of Director: Paul G. Joubert	Mgmt	Against	Against
1f.	Election of Director: David B. Kaplan	Mgmt	Against	Against
1g.	Election of Director: Michael Lynton	Mgmt	Against	Against
1h.	Election of Director: Eileen Naughton	Mgmt	Against	Against
1i.	Election of Director: Dr. Judy D. Olian	Mgmt	Against	Against
1j.	Election of Director: Antony P. Ressler	Mgmt	Against	Against
1k.	Election of Director: Bennett Rosenthal	Mgmt	Against	Against
2.	The ratification of the selection of Ernst & Young LLP as our independent registered public accounting firm for our 2023 fiscal year.	Mgmt	For	For
3.	Approval of the Ares Management Corporation 2023 Equity Incentive Plan, as described in our 2023 proxy statement.	Mgmt	Against	Against

---

ARTHUR J. GALLAGHER & CO.

---

Agenda Number: 935796360

Security: 363576109  
Meeting Type: Annual  
Meeting Date: 09-May-2023  
Ticker: AJG  
ISIN: US3635761097

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Sherry S. Barrat	Mgmt	For	For
1b.	Election of Director: William L. Bax	Mgmt	For	For
1c.	Election of Director: Teresa H. Clarke	Mgmt	For	For
1d.	Election of Director: D. John Coldman	Mgmt	For	For
1e.	Election of Director: J. Patrick Gallagher, Jr.	Mgmt	For	For
1f.	Election of Director: David S. Johnson	Mgmt	For	For
1g.	Election of Director: Christopher C. Miskel	Mgmt	For	For

1h.	Election of Director: Ralph J. Nicoletti	Mgmt	For	For
1i.	Election of Director: Norman L. Rosenthal	Mgmt	For	For
2.	Ratification of the Appointment of Ernst & Young LLP as our Independent Auditor for the fiscal year ending December 31, 2023.	Mgmt	For	For
3.	Approval, on an Advisory Basis, of the Compensation of our Named Executive Officers.	Mgmt	For	For
4.	Vote, on an Advisory Basis, on the Frequency of Future Votes to Approve the Compensation of Named Executive Officers.	Mgmt	1 Year	For
5.	Approval of Amendment to the Company's Amended and Restated Certificate of Incorporation to Limit the Liability of Certain Officers as Permitted by Law.	Mgmt	For	For

ATLANTIC UNION BANKSHARES CORPORATION  
935785761

Agenda Number:

Security: 04911A107  
Meeting Type: Annual  
Meeting Date: 02-May-2023  
Ticker: AUB  
ISIN: US04911A1079

Prop.#	Proposal	Proposal Type	Proposal Vote	For/Against Management
1a.	Election of Director to serve until the 2024 annual meeting: John C. Asbury	Mgmt	For	For
1b.	Election of Director to serve until the 2024 annual meeting: Patrick E. Corbin	Mgmt	For	For
1c.	Election of Director to serve until the 2024 annual meeting: Heather M. Cox	Mgmt	For	For
1d.	Election of Director to serve until the 2024 annual meeting: Rilla S. Delorier	Mgmt	For	For
1e.	Election of Director to serve until the 2024 annual meeting: Frank Russell Ellett	Mgmt	For	For
1f.	Election of Director to serve until the	Mgmt	For	For

2024 annual meeting: Patrick J. McCann

1g.	Election of Director to serve until the 2024 annual meeting: Thomas P. Rohman	Mgmt	For	For
1h.	Election of Director to serve until the 2024 annual meeting: Linda V. Schreiner	Mgmt	For	For
1i.	Election of Director to serve until the 2024 annual meeting: Thomas G. Snead, Jr.	Mgmt	For	For
1j.	Election of Director to serve until the 2024 annual meeting: Ronald L. Tillett	Mgmt	For	For
1k.	Election of Director to serve until the 2024 annual meeting: Keith L. Wampler	Mgmt	For	For
1l.	Election of Director to serve until the 2024 annual meeting: F. Blair Wimbush	Mgmt	For	For
2.	To ratify the appointment of Ernst & Young LLP as our independent registered public accounting firm for the year ending December 31, 2023	Mgmt	For	For
3.	To approve the compensation of our named executive officers (an advisory, non-binding "Say on Pay" resolution)	Mgmt	For	For
4.	To vote on the frequency of future "Say on Pay" resolutions (an advisory, non-binding "Say on Frequency" resolution)	Mgmt	1 Year	For

---

BANK OF AMERICA CORPORATION

Agenda Number: 935779782

---

Security: 060505104  
Meeting Type: Annual  
Meeting Date: 25-Apr-2023  
Ticker: BAC  
ISIN: US0605051046

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Sharon L. Allen	Mgmt	For	For
1b.	Election of Director: José (Joe) E. Almeida	Mgmt	For	For
1c.	Election of Director: Frank P. Bramble, Sr.	Mgmt	For	For

1d.	Election of Director: Pierre J. P. de Weck	Mgmt	For	For
1e.	Election of Director: Arnold W. Donald	Mgmt	For	For
1f.	Election of Director: Linda P. Hudson	Mgmt	For	For
1g.	Election of Director: Monica C. Lozano	Mgmt	For	For
1h.	Election of Director: Brian T. Moynihan	Mgmt	For	For
1i.	Election of Director: Lionel L. Nowell III	Mgmt	For	For
1j.	Election of Director: Denise L. Ramos	Mgmt	For	For
1k.	Election of Director: Clayton S. Rose	Mgmt	For	For
1l.	Election of Director: Michael D. White	Mgmt	For	For
1m.	Election of Director: Thomas D. Woods	Mgmt	For	For
1n.	Election of Director: Maria T. Zuber	Mgmt	For	For
2.	Approving our executive compensation (an advisory, non-binding "Say on Pay" resolution)	Mgmt	Against	Against
3.	A vote on the frequency of future "Say on Pay" resolutions (an advisory, non-binding "Say on Frequency" resolution)	Mgmt	1 Year	For
4.	Ratifying the appointment of our independent registered public accounting firm for 2023	Mgmt	For	For
5.	Amending and restating the Bank of America Corporation Equity Plan	Mgmt	For	For
6.	Shareholder proposal requesting an independent board chair	Shr	For	Against
7.	Shareholder proposal requesting shareholder ratification of termination pay	Shr	Against	For
8.	Shareholder proposal requesting greenhouse gas reduction targets	Shr	For	Against
9.	Shareholder proposal requesting report on transition planning	Shr	For	Against
10.	Shareholder proposal requesting adoption of policy to cease financing new fossil fuel supplies	Shr	Against	For

11. Shareholder proposal requesting a racial equity audit	Shr	For	Against
---	-----	-----	---------

BANK OF MARIN BANCORP

Agenda Number: 935838271

Security: 063425102  
Meeting Type: Annual  
Meeting Date: 23-May-2023  
Ticker: BMRC  
ISIN: US0634251021

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Nicolas C. Anderson	Mgmt	For	For
1b.	Election of Director: Russell A. Colombo	Mgmt	For	For
1c.	Election of Director: Charles D. Fite	Mgmt	For	For
1d.	Election of Director: James C. Hale	Mgmt	For	For
1e.	Election of Director: Robert Heller	Mgmt	For	For
1f.	Election of Director: Kevin R. Kennedy	Mgmt	For	For
1g.	Election of Director: William H. McDevitt	Mgmt	For	For
1h.	Election of Director: Timothy D. Myers	Mgmt	For	For
1i.	Election of Director: Sanjiv S. Sanghvi	Mgmt	For	For
1j.	Election of Director: Joel Sklar, MD	Mgmt	For	For
1k.	Election of Director: Brian M. Sobel	Mgmt	For	For
1l.	Election of Director: Secil T. Watson	Mgmt	For	For
2.	To approve, by non-binding vote, executive compensation	Mgmt	For	For
3.	To recommend, by non-binding vote, the frequency of the vote on executive compensation	Mgmt	1 Year	For
4.	Ratification of the selection of independent auditor	Mgmt	For	For

---

BAYCOM CORP

Agenda Number: 935862044

---

Security: 07272M107  
Meeting Type: Annual  
Meeting Date: 20-Jun-2023  
Ticker: BCML  
ISIN: US07272M1071

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1.1	Election of Director: James S. Camp		Mgmt	Withheld	Against
1.2	Election of Director: Harpreet S. Chaudhary		Mgmt	Withheld	Against
1.3	Election of Director: Keary L. Colwell		Mgmt	For	For
1.4	Election of Director: Rocco Davis		Mgmt	For	For
1.5	Election of Director: George J. Guarini		Mgmt	For	For
1.6	Election of Director: Lloyd W. Kendall, Jr.		Mgmt	Withheld	Against
1.7	Election of Director: Janet L. King		Mgmt	For	For
1.8	Election of Director: Robert G. Laverne, M.D.		Mgmt	Withheld	Against
1.9	Election of Director: Sylvia L. Magid		Mgmt	Withheld	Against
2.	Ratification of the appointment of Moss Adams, LLP as the Company's independent registered public accounting firm for the year ending December 31, 2023.		Mgmt	For	For

---

BERKSHIRE HATHAWAY INC.

Agenda Number: 935785418

---

Security: 084670702  
Meeting Type: Annual  
Meeting Date: 06-May-2023  
Ticker: BRKB  
ISIN: US0846707026

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
--------	----------	---------------	----------	-----------------	-------------

1.	DIRECTOR			
	Warren E. Buffett	Mgmt	For	For
	Charles T. Munger	Mgmt	For	For
	Gregory E. Abel	Mgmt	For	For
	Howard G. Buffett	Mgmt	For	For
	Susan A. Buffett	Mgmt	For	For
	Stephen B. Burke	Mgmt	For	For
	Kenneth I. Chenault	Mgmt	For	For
	Christopher C. Davis	Mgmt	Withheld	Against
	Susan L. Decker	Mgmt	Withheld	Against
	Charlotte Guyman	Mgmt	For	For
	Ajit Jain	Mgmt	For	For
	Thomas S. Murphy, Jr.	Mgmt	For	For
	Ronald L. Olson	Mgmt	For	For
	Wallace R. Weitz	Mgmt	Withheld	Against
	Meryl B. Witmer	Mgmt	Withheld	Against
2.	Non-binding resolution to approve the compensation of the Company's Named Executive Officers, as described in the 2023 Proxy Statement.	Mgmt	For	For
3.	Non-binding resolution to determine the frequency (whether annual, biennial or triennial) with which shareholders of the Company shall be entitled to have an advisory vote on executive compensation.	Mgmt	1 Year	Against
4.	Shareholder proposal regarding how the Company manages physical and transitional climate related risks and opportunities.	Shr	For	Against
5.	Shareholder proposal regarding how climate related risks are being governed by the Company.	Shr	For	Against
6.	Shareholder proposal regarding how the Company intends to measure, disclose and reduce GHG emissions associated with its underwriting, insuring and investment activities.	Shr	For	Against
7.	Shareholder proposal regarding the reporting on the effectiveness of the Corporation's diversity, equity and inclusion efforts.	Shr	For	Against
8.	Shareholder proposal regarding the adoption of a policy requiring that two separate people hold the offices of the Chairman and the CEO.	Shr	For	Against
9.	Shareholder proposal requesting that the	Shr	Against	For

Company avoid supporting or taking a public policy position on controversial social and political issues.

---

BNP PARIBAS SA

Agenda Number: 717070332

---

Security: F1058Q238

Meeting Type: MIX

Meeting Date: 16-May-2023

Ticker:

ISIN: FR0000131104

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
CMMT	FOR SHAREHOLDERS NOT HOLDING SHARES DIRECTLY WITH A FRENCH CUSTODIAN, VOTING INSTRUCTIONS WILL BE FORWARDED TO YOUR GLOBAL CUSTODIAN ON VOTE DEADLINE DATE. THE GLOBAL CUSTODIAN AS THE REGISTERED INTERMEDIARY WILL SIGN THE PROXY CARD AND FORWARD TO THE LOCAL CUSTODIAN FOR LODGMENT			Non-Voting
CMMT	FOR FRENCH MEETINGS 'ABSTAIN' IS A VALID VOTING OPTION. FOR ANY ADDITIONAL RESOLUTIONS RAISED AT THE MEETING THE VOTING INSTRUCTION WILL DEFAULT TO 'AGAINST.' IF YOUR CUSTODIAN IS COMPLETING THE PROXY CARD, THE VOTING INSTRUCTION WILL DEFAULT TO THE PREFERENCE OF YOUR CUSTODIAN			Non-Voting
CMMT	VOTING MUST BE LODGED WITH SHAREHOLDER DETAILS AS PROVIDED BY YOUR CUSTODIAN BANK. IF NO SHAREHOLDER DETAILS ARE PROVIDED, YOUR INSTRUCTIONS MAY BE REJECTED			Non-Voting
CMMT	FOR SHAREHOLDERS HOLDING SHARES DIRECTLY REGISTERED IN THEIR OWN NAME ON THE COMPANY SHARE REGISTER, YOU SHOULD RECEIVE A PROXY CARD/VOTING FORM DIRECTLY FROM THE ISSUER. PLEASE SUBMIT YOUR VOTE DIRECTLY BACK TO THE ISSUER VIA THE PROXY CARD/VOTING FORM, DO NOT SUBMIT YOUR VOTE VIA BROADRIDGE SYSTEMS/PLATFORMS OR YOUR INSTRUCTIONS MAY BE REJECTED			Non-Voting
CMMT	INTERMEDIARY CLIENTS ONLY - PLEASE NOTE THAT IF YOU ARE CLASSIFIED AS AN INTERMEDIARY CLIENT UNDER THE SHAREHOLDER			Non-Voting



RIGHTS DIRECTIVE II, YOU SHOULD BE PROVIDING THE UNDERLYING SHAREHOLDER INFORMATION AT THE VOTE INSTRUCTION LEVEL. IF YOU ARE UNSURE ON HOW TO PROVIDE THIS LEVEL OF DATA TO BROADRIDGE OUTSIDE OF PROXYEDGE, PLEASE SPEAK TO YOUR DEDICATED CLIENT SERVICE REPRESENTATIVE FOR ASSISTANCE

CMMT PLEASE NOTE THAT IF YOU HOLD CREST DEPOSITORY INTERESTS (CDIS) AND PARTICIPATE AT THIS MEETING, YOU (OR YOUR CREST SPONSORED MEMBER/CUSTODIAN) WILL BE REQUIRED TO INSTRUCT A TRANSFER OF THE RELEVANT CDIS TO THE ESCROW ACCOUNT SPECIFIED IN THE ASSOCIATED CORPORATE EVENT IN THE CREST SYSTEM. THIS TRANSFER WILL NEED TO BE COMPLETED BY THE SPECIFIED CREST SYSTEM DEADLINE. ONCE THIS TRANSFER HAS SETTLED, THE CDIS WILL BE BLOCKED IN THE CREST SYSTEM. THE CDIS WILL TYPICALLY BE RELEASED FROM ESCROW AS SOON AS PRACTICABLE ON RECORD DATE +1 DAY (OR ON MEETING DATE +1 DAY IF NO RECORD DATE APPLIES) UNLESS OTHERWISE SPECIFIED, AND ONLY AFTER THE AGENT HAS CONFIRMED AVAILABILITY OF THE POSITION. IN ORDER FOR A VOTE TO BE ACCEPTED, THE VOTED POSITION MUST BE BLOCKED IN THE REQUIRED ESCROW ACCOUNT IN THE CREST SYSTEM. BY VOTING ON THIS MEETING, YOUR CREST SPONSORED MEMBER/CUSTODIAN MAY USE YOUR VOTE INSTRUCTION AS THE AUTHORIZATION TO TAKE THE NECESSARY ACTION WHICH WILL INCLUDE TRANSFERRING YOUR INSTRUCTED POSITION TO ESCROW. PLEASE CONTACT YOUR CREST SPONSORED MEMBER/CUSTODIAN DIRECTLY FOR FURTHER INFORMATION ON THE CUSTODY PROCESS AND WHETHER OR NOT THEY REQUIRE SEPARATE INSTRUCTIONS FROM YOU

Non-Voting

CMMT PLEASE NOTE SHARE BLOCKING WILL APPLY FOR ANY VOTED POSITIONS SETTLING THROUGH EUROCLEAR BANK

Non-Voting

1	APPROVE FINANCIAL STATEMENTS AND STATUTORY REPORTS	Mgmt	For	For
2	APPROVE CONSOLIDATED FINANCIAL STATEMENTS AND STATUTORY REPORTS	Mgmt	For	For
3	APPROVE ALLOCATION OF INCOME AND DIVIDENDS OF EUR 3.90 PER SHARE	Mgmt	For	For

4	APPROVE AUDITORS SPECIAL REPORT ON RELATED-PARTY TRANSACTIONS	Mgmt	For	For
5	AUTHORIZE REPURCHASE OF UP TO 10 PERCENT OF ISSUED SHARE CAPITAL	Mgmt	For	For
6	REELECT JEAN LEMIERRE AS DIRECTOR	Mgmt	For	For
7	REELECT JACQUES ASCHENBROICH AS DIRECTOR	Mgmt	For	For
8	REELECT MONIQUE COHEN AS DIRECTOR	Mgmt	For	For
9	REELECT DANIELA SCHWARZER AS DIRECTOR	Mgmt	For	For
10	APPROVE REMUNERATION POLICY OF DIRECTORS	Mgmt	For	For
11	APPROVE REMUNERATION POLICY OF CHAIRMAN OF THE BOARD	Mgmt	For	For
12	APPROVE REMUNERATION POLICY OF CEO AND VICE-CEOS	Mgmt	For	For
13	APPROVE COMPENSATION REPORT OF CORPORATE OFFICERS	Mgmt	For	For
14	APPROVE COMPENSATION OF JEAN LEMIERRE, CHAIRMAN OF THE BOARD	Mgmt	For	For
15	APPROVE COMPENSATION OF JEAN-LAURENT BONNAFE, CEO	Mgmt	For	For
16	APPROVE COMPENSATION OF YANN GERARDIN, VICE-CEO	Mgmt	For	For
17	APPROVE COMPENSATION OF THIERRY LABORDE, VICE-CEO	Mgmt	For	For
18	APPROVE THE OVERALL ENVELOPE OF COMPENSATION OF CERTAIN SENIOR MANAGEMENT, RESPONSIBLE OFFICERS AND THE RISK-TAKERS	Mgmt	For	For
19	APPROVE ISSUANCE OF SUPER-SUBORDINATED CONTINGENT CONVERTIBLE BONDS WITHOUT PREEMPTIVE RIGHTS FOR PRIVATE PLACEMENTS, UP TO 10 PERCENT OF ISSUED CAPITAL	Mgmt	For	For
20	AUTHORIZE CAPITAL ISSUANCES FOR USE IN EMPLOYEE STOCK PURCHASE PLANS	Mgmt	For	For
21	AUTHORIZE DECREASE IN SHARE CAPITAL VIA CANCELLATION OF REPURCHASED SHARES	Mgmt	For	For
22	AMEND ARTICLE 14 OF BYLAWS RE: AGE LIMIT OF CHAIRMAN OF THE BOARD	Mgmt	For	For

23 AUTHORIZE FILING OF REQUIRED DOCUMENTS/OTHER FORMALITIES Mgmt For For

CMMT PLEASE NOTE THAT IMPORTANT ADDITIONAL MEETING INFORMATION IS AVAILABLE BY CLICKING ON THE MATERIAL URL LINK:  
<https://www.journal-officiel.gouv.fr/telechargements/BALO/pdf/2023/0227/202302272300367.pdf> Non-Voting

---

BROOKFIELD ASSET MANAGEMENT INC.

Agenda Number: 935720169

---

Security: 112585104  
Meeting Type: Special  
Meeting Date: 09-Nov-2022  
Ticker: BAM  
ISIN: CA1125851040

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1	The Arrangement Resolution, the full text of which is set forth in Appendix A to the Circular.		Mgmt	For	For
2	The Manager MSOP Resolution, the full text of which is set forth in Appendix I to the Circular.		Mgmt	For	For
3	The Manager NQMSOP Resolution, the full text of which is set forth in Appendix J to the Circular.		Mgmt	Against	Against
4	The Manager Escrowed Stock Plan Resolution, the full text of which is set forth in Appendix K to the Circular.		Mgmt	For	For

---

BROOKFIELD ASSET MANAGEMENT LTD.

Agenda Number: 935862272

---

Security: 113004105  
Meeting Type: Annual and Special  
Meeting Date: 09-Jun-2023  
Ticker: BAM  
ISIN: CA1130041058

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1	DIRECTOR				
	Marcel R. Coutu		Mgmt	For	For
	Oliva (Liv) Garfield		Mgmt	For	For
	Nili Gilbert		Mgmt	For	For
	Allison Kirkby		Mgmt	For	For
	Diana Noble		Mgmt	For	For
	Satish Rai		Mgmt	For	For
2	The appointment of Deloitte LLP as the external auditor and authorizing the directors to set its remuneration.		Mgmt	For	For
3	The Escrowed Stock Plan Amendment Resolution set out in the Circular.		Mgmt	For	For

---

BROOKFIELD CORPORATION

Agenda Number: 935861030

---

Security: 11271J107  
Meeting Type: Annual and Special  
Meeting Date: 09-Jun-2023  
Ticker: BN  
ISIN: CA11271J1075

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1	The Special Resolution authorizing a decrease in the number of directors set out in the Corporation's Management Information Circular dated April 28, 2023 (the "Circular").		Mgmt	For	For
2	DIRECTOR				
	M. Elyse Allan		Mgmt	For	For
	Angela F. Braly		Mgmt	For	For
	Janice Fukakusa		Mgmt	For	For
	Maureen Kempston Darkes		Mgmt	For	For
	Frank J. McKenna		Mgmt	For	For
	Hutham S. Olayan		Mgmt	For	For
	Diana L. Taylor		Mgmt	For	For
3	The appointment of Deloitte LLP as the external auditor and authorizing the directors to set its remuneration.		Mgmt	For	For

4	The Say on Pay Resolution set out in the Circular.	Mgmt	For	For
5	The Escrowed Stock Plan Amendment Resolution set out in the Circular.	Mgmt	For	For
6	The BNRE Restricted Stock Plan Resolution set out in the Circular.	Mgmt	For	For
7	The Shareholder Proposal set out in the Circular.	Shr	For	Against

CALIFORNIA BANCORP

Agenda Number: 935843450

Security: 13005U101  
Meeting Type: Annual  
Meeting Date: 18-May-2023  
Ticker: CALB  
ISIN: US13005U1016

Prop.#	Proposal	Proposal Type	Proposal Vote	For/Against Management
1.	DIRECTOR			
	Andrew J. Armanino	Mgmt	For	For
	Stephen A. Cortese	Mgmt	For	For
	Kevin J. Cullen	Mgmt	For	For
	Stephen R. Dathe	Mgmt	For	For
	Wayne S. Doiguchi	Mgmt	For	For
	Rochelle G. Klein	Mgmt	For	For
	Julie J. Levenson	Mgmt	For	For
	Frank L. Muller	Mgmt	For	For
	Steven E. Shelton	Mgmt	For	For
	Millicent C. Tracey	Mgmt	For	For
	Theodore A. Wilm	Mgmt	For	For
2.	Approval of Amendment and Restatement of 2017 Equity Incentive Plan. To approve an amendment and restatement of our 2017 Equity Incentive Plan that will increase the number of shares issuable under the plan by 500,000 shares.		Mgmt	Against
3.	Accounting Firm. To ratify the appointment of Elliot Davis LLC as the Company's Independent Public Accounting Firm for the fiscal year ending December 31, 2023.		Mgmt	For

---

CAMBRIDGE BANCORPAgenda Number: 935788882

---

Security: 132152109  
Meeting Type: Annual  
Meeting Date: 15-May-2023  
Ticker: CATC  
ISIN: US1321521098

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1.	DIRECTOR				
	Christine Fuchs*		Mgmt	For	For
	Pamela A. Hamlin*		Mgmt	For	For
	Daniel R. Morrison*		Mgmt	For	For
	Leon A. Palandjian*		Mgmt	For	For
	Laila S. Partridge*		Mgmt	For	For
	Jane C. Walsh*		Mgmt	Withheld	Against
	Andargachew Zelleke**		Mgmt	For	For
2.	Consideration and approval of a non-binding advisory resolution on the compensation of the Company's named executive officers.		Mgmt	For	For
3.	To ratify, on an advisory basis, the appointment of Wolf & Company, P.C. as the Company's independent registered public accounting firm for the fiscal year ending December 31, 2023.		Mgmt	For	For

---

CENTRAL VALLEY COMMUNITY BANCORPAgenda Number: 935807579

---

Security: 155685100  
Meeting Type: Annual  
Meeting Date: 17-May-2023  
Ticker: CVCY  
ISIN: US1556851004

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1.	DIRECTOR				
	Daniel N. Cunningham		Mgmt	For	For
	Daniel J. Doyle		Mgmt	Withheld	Against

F.T. "Tommy" Elliott IV	Mgmt	For	For
Robert J. Flautt	Mgmt	For	For
Gary D. Gall	Mgmt	For	For
James J. Kim	Mgmt	For	For
Andriana D. Majarian	Mgmt	For	For
Steven D. McDonald	Mgmt	For	For
Louis McMurray	Mgmt	Withheld	Against
Karen Musson	Mgmt	Withheld	Against
Dorothea D. Silva	Mgmt	For	For
William S. Smittcamp	Mgmt	For	For

- |    |  |      |        |     |
|----|--|------|--------|-----|
| 2. | To approve the proposal to ratify the appointment of Crowe LLP as the independent registered public accountant for the Company's 2023 fiscal year. | Mgmt | For    | For |
| 3. | To adopt a non-binding advisory resolution approving executive compensation.   | Mgmt | For    | For |
| 4. | Advisory Vote on the Frequency of Future Advisory Votes on Executive Compensation.   | Mgmt | 1 Year | For |

CHUBB LIMITED

Agenda Number: 935813027

Security: H1467J104  
Meeting Type: Annual  
Meeting Date: 17-May-2023  
Ticker: CB  
ISIN: CH0044328745

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1	Approval of the management report, standalone financial statements and consolidated financial statements of Chubb Limited for the year ended December 31, 2022	Mgmt	For	For
2a	Allocation of disposable profit	Mgmt	For	For
2b	Distribution of a dividend out of legal reserves (by way of release and allocation to a dividend reserve)	Mgmt	For	For
3	Discharge of the Board of Directors	Mgmt	For	For
4a	Election of PricewaterhouseCoopers AG (Zurich) as our statutory auditor	Mgmt	For	For

4b	Ratification of appointment of PricewaterhouseCoopers LLP (United States) as independent registered public accounting firm for purposes of U.S. securities law reporting	Mgmt	For	For
4c	Election of BDO AG (Zurich) as special audit firm	Mgmt	For	For
5a	Election of Director: Evan G. Greenberg	Mgmt	For	For
5b	Election of Director: Michael P. Connors	Mgmt	Against	Against
5c	Election of Director: Michael G. Atieh	Mgmt	For	For
5d	Election of Director: Kathy Bonanno	Mgmt	For	For
5e	Election of Director: Nancy K. Buese	Mgmt	For	For
5f	Election of Director: Sheila P. Burke	Mgmt	For	For
5g	Election of Director: Michael L. Corbat	Mgmt	For	For
5h	Election of Director: Robert J. Hugin	Mgmt	For	For
5i	Election of Director: Robert W. Scully	Mgmt	For	For
5j	Election of Director: Theodore E. Shasta	Mgmt	For	For
5k	Election of Director: David H. Sidwell	Mgmt	For	For
5l	Election of Director: Olivier Steimer	Mgmt	For	For
5m	Election of Director: Frances F. Townsend	Mgmt	Against	Against
6	Election of Evan G. Greenberg as Chairman of the Board of Directors	Mgmt	Against	Against
7a	Election of the Compensation Committee of the Board of Directors: Michael P. Connors	Mgmt	For	For
7b	Election of the Compensation Committee of the Board of Directors: David H. Sidwell	Mgmt	For	For
7c	Election of the Compensation Committee of the Board of Directors: Frances F. Townsend	Mgmt	For	For
8	Election of Homburger AG as independent proxy	Mgmt	For	For
9a	Amendments to the Articles of Association: Amendments relating to Swiss corporate law updates	Mgmt	For	For



9b	Amendments to the Articles of Association: Amendment to advance notice period	Mgmt	For	For
10a	Reduction of share capital: Cancellation of repurchased shares	Mgmt	For	For
10b	Reduction of share capital: Par value reduction	Mgmt	For	For
11a	Approval of the compensation of the Board of Directors and Executive Management under Swiss law requirements: Maximum compensation of the Board of Directors until the next annual general meeting	Mgmt	For	For
11b	Approval of the compensation of the Board of Directors and Executive Management under Swiss law requirements: Maximum compensation of Executive Management for the 2024 calendar year	Mgmt	For	For
11c	Approval of the compensation of the Board of Directors and Executive Management under Swiss law requirements: Advisory vote to approve the Swiss compensation report	Mgmt	For	For
12	Advisory vote to approve executive compensation under U.S. securities law requirements	Mgmt	For	For
13	Advisory vote on the frequency of the U.S. securities law advisory vote on executive compensation	Mgmt	1 Year	For
14	Shareholder proposal on greenhouse gas emissions targets, if properly presented	Shr	For	Against
15	Shareholder proposal on human rights and underwriting, if properly presented.	Shr	Against	For
A	If a new agenda item or a new proposal for an existing agenda item is put before the meeting, I/we hereby authorize and instruct the independent proxy to vote as follows.	Mgmt	Abstain	Against

---

CITIZENS COMMUNITY BANCORP, INC.

Agenda Number: 935856914

---

Security: 174903104  
Meeting Type: Annual

Meeting Date: 20-Jun-2023  
Ticker: CZWI  
ISIN: US1749031043

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1.	DIRECTOR Michael Conner Francis Felber Michael L. Swenson	Mgmt Mgmt Mgmt	For Withheld Withheld		For Against Against
2.	Ratification of the appointment of Eide Bailly, LLP as Citizens' independent registered public accounting firm for the fiscal year ending December 31, 2023.		Mgmt	For	For
3.	To approve a non-binding advisory proposal on executive compensation.		Mgmt	For	For
4.	To approve a non-binding advisory proposal on the frequency of future votes on executive compensation.		Mgmt	1 Year	For

---

CITIZENS FINANCIAL GROUP, INC.

Agenda Number: 935777283

---

Security: 174610105  
Meeting Type: Annual  
Meeting Date: 27-Apr-2023  
Ticker: CFG  
ISIN: US1746101054

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1a.	Election of Director: Bruce Van Saun		Mgmt	For	For
1b.	Election of Director: Lee Alexander		Mgmt	For	For
1c.	Election of Director: Christine M. Cumming		Mgmt	For	For
1d.	Election of Director: Kevin Cummings		Mgmt	For	For
1e.	Election of Director: William P. Hankowsky		Mgmt	For	For
1f.	Election of Director: Edward J. Kelly III		Mgmt	For	For
1g.	Election of Director: Robert G. Leary		Mgmt	For	For

1h.	Election of Director: Terrance J. Lillis	Mgmt	For	For
1i.	Election of Director: Michele N. Siekerka	Mgmt	For	For
1j.	Election of Director: Shivan Subramaniam	Mgmt	For	For
1k.	Election of Director: Christopher J. Swift	Mgmt	For	For
1l.	Election of Director: Wendy A. Watson	Mgmt	For	For
1m.	Election of Director: Marita Zuraitis	Mgmt	For	For
2.	Advisory vote on executive compensation.	Mgmt	For	For
3.	Ratification of the appointment of Deloitte & Touche LLP as our independent registered public accounting firm for the 2023 fiscal year.	Mgmt	For	For

---

COASTAL FINANCIAL CORPORATION

---

Agenda Number: 935806731

Security: 19046P209  
Meeting Type: Annual  
Meeting Date: 23-May-2023  
Ticker: CCB  
ISIN: US19046P2092

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.1	Election of Director for a 3-year term until the 2026 meeting of shareholders: Rilla R. Delorier	Mgmt	Withheld	Against
1.2	Election of Director for a 3-year term until the 2026 meeting of shareholders: Michael R. Patterson	Mgmt	Withheld	Against
1.3	Election of Director for a 3-year term until the 2026 meeting of shareholders: Gregory S. Tisdell	Mgmt	Withheld	Against
2.	To ratify the selection of Moss Adams LLP as the independent registered public accounting firm for the fiscal year ending December 31, 2023.	Mgmt	For	For

Security: 21871X109  
Meeting Type: Annual  
Meeting Date: 20-Jun-2023  
Ticker: CRBG  
ISIN: US21871X1090

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director for a one-year term ending at the 2024 Annual Meeting of Stockholders: Adam Burk	Mgmt	Against	Against
1b.	Election of Director for a one-year term ending at the 2024 Annual Meeting of Stockholders: Alan Colberg	Mgmt	For	For
1c.	Election of Director for a one-year term ending at the 2024 Annual Meeting of Stockholders: Lucy Fato	Mgmt	Against	Against
1d.	Election of Director for a one-year term ending at the 2024 Annual Meeting of Stockholders: Jonathan Gray	Mgmt	Against	Against
1e.	Election of Director for a one-year term ending at the 2024 Annual Meeting of Stockholders: Marilyn Hirsch	Mgmt	Against	Against
1f.	Election of Director for a one-year term ending at the 2024 Annual Meeting of Stockholders: Kevin Hogan	Mgmt	Against	Against
1g.	Election of Director for a one-year term ending at the 2024 Annual Meeting of Stockholders: Christopher Lynch	Mgmt	For	For
1h.	Election of Director for a one-year term ending at the 2024 Annual Meeting of Stockholders: Sabra Purtill	Mgmt	Against	Against
1i.	Election of Director for a one-year term ending at the 2024 Annual Meeting of Stockholders: Elaine Rocha	Mgmt	Abstain	Against
1j.	Election of Director for a one-year term ending at the 2024 Annual Meeting of Stockholders: Chris Schaper	Mgmt	Against	Against

1k.	Election of Director for a one-year term ending at the 2024 Annual Meeting of Stockholders: Amy Schioldager	Mgmt	For	For
11.	Election of Director for a one-year term ending at the 2024 Annual Meeting of Stockholders: Patricia Walsh	Mgmt	For	For
1m.	Election of Director for a one-year term ending at the 2024 Annual Meeting of Stockholders: Peter Zaffino	Mgmt	Against	Against
2.	Approve, on an advisory basis, the 2022 named executive officer compensation.	Mgmt	For	For
3.	Approve, on an advisory basis, the frequency of executive compensation votes.	Mgmt	1 Year	For
4.	Ratify the appointment of PricewaterhouseCoopers LLP as the company's independent registered public accounting firm for 2023.	Mgmt	For	For

-----  
ENTERPRISE BANCORP, INC.

Agenda Number: 935809042  
-----

Security: 293668109  
Meeting Type: Annual  
Meeting Date: 02-May-2023  
Ticker: EBTC  
ISIN: US2936681095  
-----

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.1	Election of Director to serve for a three-year term expiring at the 2026 annual meeting: John R. Clementi	Mgmt	Withheld	Against
1.2	Election of Director to serve for a three-year term expiring at the 2026 annual meeting: Carole A. Cowan	Mgmt	Withheld	Against
1.3	Election of Director to serve for a three-year term expiring at the 2026 annual meeting: Normand E. Deschene	Mgmt	Withheld	Against
1.4	Election of Director to serve for a three-year term expiring at the 2026 annual	Mgmt	Withheld	Against

meeting: John A. Koutsos

1.5	Election of Director to serve for a three-year term expiring at the 2026 annual meeting: Joseph C. Lerner	Mgmt	Withheld	Against
1.6	Election of Director to serve for a three-year term expiring at the 2026 annual meeting: Richard W. Main	Mgmt	Withheld	Against
1.7	Election of Director to serve for a three-year term expiring at the 2026 annual meeting: Anita R. Worden	Mgmt	Withheld	Against
2.	Non-binding advisory vote to approve the compensation of the Company's named executive officers, (the "Say on Pay Proposal").	Mgmt	For	For
3.	Ratification of the Audit Committee's appointment of RSM US LLP as the Company's independent registered public accounting firm for the year ending December 31, 2023.	Mgmt	For	For

---

ESSA BANCORP, INC.

Agenda Number: 935762270

---

Security: 29667D104  
Meeting Type: Annual  
Meeting Date: 09-Mar-2023  
Ticker: ESSA  
ISIN: US29667D1046

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.1	Election of Director for a three-year term to expire in 2026: Daniel J. Henning	Mgmt	For	For
1.2	Election of Director for a three-year term to expire in 2026: Elizabeth B. Weekes	Mgmt	For	For
1.3	Election of Director for a three-year term to expire in 2026: Tina Q. Richardson	Mgmt	For	For
2.	The ratification of the appointment of S.R. Snodgrass, P.C. as the Company's independent registered public accountants for the fiscal year ending September 30, 2023.	Mgmt	For	For

- |    |   |      |        |     |
|----|---|------|--------|-----|
| 3. | The consideration of an advisory, non-binding resolution with respect to the executive compensation described in the Proxy Statement.                     | Mgmt | For    | For |
| 4. | The consideration of an advisory, non-binding proposal with respect to the frequency that stockholders will vote on the Company's executive compensation. | Mgmt | 1 Year | For |

---

EVANS BANCORP, INC.

Agenda Number: 935781244

---

Security: 29911Q208  
Meeting Type: Annual  
Meeting Date: 02-May-2023  
Ticker: EVBN  
ISIN: US29911Q2084

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.1	Election of Director: Michael A. Battle	Mgmt	For	For
1.2	Election of Director: Jody L. Lomeo	Mgmt	For	For
1.3	Election of Director: Nora B. Sullivan	Mgmt	For	For
1.4	Election of Director: Dawn DePerrior	Mgmt	For	For
1.5	Election of Director: Robert A. James	Mgmt	For	For
2.	To approve, on an advisory basis, the compensation paid to the Company's Named Executive Officers.	Mgmt	For	For
3.	To ratify the appointment of Crowe LLP as the Company's independent registered public accounting firm for fiscal year 2023.	Mgmt	For	For

---

FIFTH THIRD BANCORP

Agenda Number: 935773398

---

Security: 316773100  
Meeting Type: Annual  
Meeting Date: 18-Apr-2023

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1a.	Election of Director to serve until 2024 Annual Meeting: Nicholas K. Akins		Mgmt	For	For
1b.	Election of Director to serve until 2024 Annual Meeting: B. Evan Bayh, III		Mgmt	For	For
1c.	Election of Director to serve until 2024 Annual Meeting: Jorge L. Benitez		Mgmt	For	For
1d.	Election of Director to serve until 2024 Annual Meeting: Katherine B. Blackburn		Mgmt	For	For
1e.	Election of Director to serve until 2024 Annual Meeting: Emerson L. Brumback		Mgmt	For	For
1f.	Election of Director to serve until 2024 Annual Meeting: Linda W. Clement-Holmes		Mgmt	For	For
1g.	Election of Director to serve until 2024 Annual Meeting: C. Bryan Daniels		Mgmt	For	For
1h.	Election of Director to serve until 2024 Annual Meeting: Mitchell S. Feiger		Mgmt	For	For
1i.	Election of Director to serve until 2024 Annual Meeting: Thomas H. Harvey		Mgmt	For	For
1j.	Election of Director to serve until 2024 Annual Meeting: Gary R. Heminger		Mgmt	For	For
1k.	Election of Director to serve until 2024 Annual Meeting: Eileen A. Mallesch		Mgmt	For	For
1l.	Election of Director to serve until 2024 Annual Meeting: Michael B. McCallister		Mgmt	For	For
1m.	Election of Director to serve until 2024 Annual Meeting: Timothy N. Spence		Mgmt	For	For
1n.	Election of Director to serve until 2024 Annual Meeting: Marsha C. Williams		Mgmt	For	For
2.	Ratification of the appointment of Deloitte & Touche LLP to serve as the independent external audit firm for the Company for the year 2023.		Mgmt	For	For



3.	An advisory vote on approval of Company's compensation of its named executive officers.	Mgmt	For	For
----	---	------	-----	-----

FIRST INTERSTATE BANCSYSTEM INC.

Agenda Number: 935825894

Security: 32055Y201  
Meeting Type: Annual  
Meeting Date: 24-May-2023  
Ticker: FIBK  
ISIN: US32055Y2019

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Class II Director: Alice S. Cho	Mgmt	For	For
1b.	Election of Class II Director: Thomas E. Henning	Mgmt	For	For
1c.	Election of Class II Director: Dennis L. Johnson	Mgmt	For	For
1d.	Election of Class II Director: Patricia L. Moss	Mgmt	For	For
1e.	Election of Class II Director: Daniel A. Rykhus	Mgmt	For	For
2.	Approval of Plan of Domestication and Conversion to change the Company's state of incorporation from Montana to Delaware.	Mgmt	For	For
3.	Approval of the Company's 2023 Equity and Incentive Plan.	Mgmt	For	For
4.	Approval of a non-binding advisory resolution on executive compensation.	Mgmt	For	For
5.	Approval of a non-binding advisory vote on the frequency of future advisory votes on executive compensation.	Mgmt	1 Year	For
6.	Ratification of appointment of RSM US LLP as our independent registered public accounting firm for the year ending December 31, 2023.	Mgmt	For	For

---

**FIRST MERCHANTS CORPORATION**

---

Agenda Number: 935786179

Security: 320817109  
Meeting Type: Annual  
Meeting Date: 10-May-2023  
Ticker: FRME  
ISIN: US3208171096

---

Prop.#	Proposal	Proposal Type	Proposal Vote	For/Against
			Management	
1.	DIRECTOR			
	Susan W. Brooks	Mgmt	Withheld	Against
	Dr. Mung Chiang	Mgmt	For	For
	Patrick J. Fehring	Mgmt	Withheld	Against
	Michael J. Fisher	Mgmt	Withheld	Against
	Kevin D. Johnson	Mgmt	For	For
	Gary J. Lehman	Mgmt	Withheld	Against
	Jason R. Sondhi	Mgmt	For	For
	Jean L. Wojtowicz	Mgmt	Withheld	Against
2.	Proposal to approve, on an advisory basis, the compensation of First Merchants Corporation's named executive officers.	Mgmt	For	For
3.	Proposal to ratify the appointment of the firm FORVIS, LLP as the independent auditor for 2023.	Mgmt	For	For

---

**GERMAN AMERICAN BANCORP, INC.**

---

Agenda Number: 935812633

Security: 373865104  
Meeting Type: Annual  
Meeting Date: 18-May-2023  
Ticker: GABC  
ISIN: US3738651047

---

Prop.#	Proposal	Proposal Type	Proposal Vote	For/Against
			Management	
1.1	Election of Director: Angela Curry	Mgmt	For	For
1.2	Election of Director: Diane B. Medley	Mgmt	For	For
1.3	Election of Director: M. Darren Root	Mgmt	For	For

1.4	Election of Director: Jack W. Sheidler	Mgmt	For	For
2.	To approve, on an advisory basis, the compensation of our Executive Officers who are named in the compensation disclosures in the accompanying Proxy Statement	Mgmt	For	For
3.	To advise on the frequency of the advisory vote on executive compensation	Mgmt	1 Year	Against
4.	To approve, on an advisory basis, the appointment of Crowe LLP as our independent registered public accounting firm for our fiscal year ending December 31, 2023	Mgmt	For	For

---

HBT FINANCIAL, INC.

Agenda Number: 935822153

---

Security: 404111106  
Meeting Type: Annual  
Meeting Date: 23-May-2023  
Ticker: HBT  
ISIN: US4041111067

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.1	Election of Director: Roger A. Baker	Mgmt	For	For
1.2	Election of Director: C. Alvin Bowman	Mgmt	For	For
1.3	Election of Director: Eric E. Burwell	Mgmt	For	For
1.4	Election of Director: Patrick F. Busch	Mgmt	For	For
1.5	Election of Director: J. Lance Carter	Mgmt	For	For
1.6	Election of Director: Allen C. Drake	Mgmt	For	For
1.7	Election of Director: Fred L. Drake	Mgmt	For	For
1.8	Election of Director: Linda J. Koch	Mgmt	For	For
1.9	Election of Director: Gerald E. Pfeiffer	Mgmt	For	For
2.	Ratification of the appointment of RSM US LLP as the independent registered public accounting firm for the year ending December 31, 2023	Mgmt	For	For

---

**INDEPENDENT BANK CORP.**

---

**Agenda Number: 935807466**

Security: 453836108  
Meeting Type: Annual  
Meeting Date: 18-May-2023  
Ticker: INDB  
ISIN: US4538361084

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1.1	Re-Election of Class III Director: James O'Shanna Morton		Mgmt	For	For
1.2	Re-Election of Class III Director: Daniel F. O'Brien		Mgmt	For	For
1.3	Re-Election of Class III Director: Scott K. Smith		Mgmt	For	For
2.	Ratify the Appointment of Ernst & Young LLP as the Company's independent registered public accounting firm for 2023		Mgmt	For	For
3.	Approve the Independent Bank Corp. 2023 Omnibus Incentive Plan		Mgmt	For	For
4.	Approve, on an advisory basis, the compensation of our named executive officers		Mgmt	For	For
5.	Select, on an advisory basis, the frequency of future advisory votes on the compensation of our named executive officers		Mgmt	1 Year	For

---

**ING GROUP NV**

---

**Agenda Number: 716764192**

Security: N4578E595  
Meeting Type: AGM  
Meeting Date: 24-Apr-2023  
Ticker:  
ISIN: NL0011821202

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
CMMT	VOTING MUST BE LODGED WITH BENEFICIAL OWNER DETAILS AS PROVIDED BY YOUR CUSTODIAN BANK. IF NO BENEFICIAL OWNER DETAILS ARE PROVIDED, YOUR INSTRUCTIONS MAY BE REJECTED.			Non-Voting
CMMT	VOTING MUST BE LODGED WITH SHAREHOLDER DETAILS AS PROVIDED BY YOUR CUSTODIAN BANK. IF NO SHAREHOLDER DETAILS ARE PROVIDED, YOUR INSTRUCTIONS MAY BE REJECTED.			Non-Voting
CMMT	INTERMEDIARY CLIENTS ONLY - PLEASE NOTE THAT IF YOU ARE CLASSIFIED AS AN INTERMEDIARY CLIENT UNDER THE SHAREHOLDER RIGHTS DIRECTIVE II, YOU SHOULD BE PROVIDING THE UNDERLYING SHAREHOLDER INFORMATION AT THE VOTE INSTRUCTION LEVEL. IF YOU ARE UNSURE ON HOW TO PROVIDE THIS LEVEL OF DATA TO BROADRIDGE OUTSIDE OF PROXYEDGE, PLEASE SPEAK TO YOUR DEDICATED CLIENT SERVICE REPRESENTATIVE FOR ASSISTANCE			Non-Voting
A	OPENING REMARKS AND ANNOUNCEMENTS			Non-Voting
B	REPORT OF THE EXECUTIVE BOARD FOR 2022			Non-Voting
C	REPORT OF THE SUPERVISORY BOARD FOR 2022			Non-Voting
2c.	REMUNERATION REPORT FOR 2022	Mgmt	For	For
2d.	FINANCIAL STATEMENTS (ANNUAL ACCOUNTS) FOR 2022	Mgmt	For	For
D	DIVIDEND AND DISTRIBUTION POLICY			Non-Voting
3b.	DIVIDEND FOR 2022	Mgmt	For	For
4a.	DISCHARGE OF THE MEMBERS OF THE EXECUTIVE BOARD IN RESPECT OF THEIR DUTIES PERFORMED DURING THE YEAR 2022	Mgmt	For	For
4b.	DISCHARGE OF THE MEMBERS OF THE SUPERVISORY BOARD IN RESPECT OF THEIR DUTIES PERFORMED DURING THE YEAR 2022	Mgmt	For	For
5.	REAPPOINTMENT OF THE EXTERNAL AUDITOR	Mgmt	For	For
6.	COMPOSITION OF THE EXECUTIVE BOARD: REAPPOINTMENT OF TANATE PHUTRAKUL	Mgmt	For	For

7a.	APPOINTMENT OF ALEXANDRA REICH	Mgmt	For	For
7b.	APPOINTMENT OF KARL GUHA	Mgmt	For	For
7c.	REAPPOINTMENT OF HERNA VERHAGEN	Mgmt	Against	Against
7d.	REAPPOINTMENT OF MIKE REES	Mgmt	For	For
8a.	AUTHORISATION OF THE EXECUTIVE BOARD TO ISSUE ORDINARY SHARES	Mgmt	For	For
8b.	AUTHORISATION OF THE EXECUTIVE BOARD TO ISSUE ORDINARY SHARES WITH OR WITHOUT PRE-EMPTIVE RIGHTS OF EXISTING SHAREHOLDERS	Mgmt	For	For
9.	AUTHORISATION OF THE EXECUTIVE BOARD TO ACQUIRE ORDINARY SHARES IN ING GROUPS OWN CAPITAL	Mgmt	For	For
10.	REDUCTION OF THE ISSUED SHARE CAPITAL BY CANCELLING ORDINARY SHARES ACQUIRED BY ING GROUP PURSUANT TO THE AUTHORITY UNDER AGENDA ITEM 9	Mgmt	For	For
CMMT 16 MAR 2023: PLEASE NOTE THAT THIS IS A REVISION DUE TO CHANGE IN NUMBERING OF ALL RESOLUTIONS. IF YOU HAVE ALREADY SENT IN YOUR VOTES, PLEASE DO NOT VOTE AGAIN UNLESS YOU DECIDE TO AMEND YOUR ORIGINAL INSTRUCTIONS. THANK YOU		Non-Voting		

---

JPMORGAN CHASE & CO.

Agenda Number: 935797223

---

Security: 46625H100  
Meeting Type: Annual  
Meeting Date: 16-May-2023  
Ticker: JPM  
ISIN: US46625H1005

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Linda B. Bammann	Mgmt	For	For
1b.	Election of Director: Stephen B. Burke	Mgmt	For	For
1c.	Election of Director: Todd A. Combs	Mgmt	For	For

1d.	Election of Director: James S. Crown	Mgmt	For	For
1e.	Election of Director: Alicia Boler Davis	Mgmt	For	For
1f.	Election of Director: James Dimon	Mgmt	For	For
1g.	Election of Director: Timothy P. Flynn	Mgmt	Against	Against
1h.	Election of Director: Alex Gorsky	Mgmt	For	For
1i.	Election of Director: Mellody Hobson	Mgmt	For	For
1j.	Election of Director: Michael A. Neal	Mgmt	For	For
1k.	Election of Director: Phebe N. Novakovic	Mgmt	For	For
1l.	Election of Director: Virginia M. Rometty	Mgmt	For	For
2.	Advisory resolution to approve executive compensation	Mgmt	For	For
3.	Advisory vote on frequency of advisory resolution to approve executive compensation	Mgmt	1 Year	For
4.	Ratification of independent registered public accounting firm	Mgmt	For	For
5.	Independent board chairman	Shr	For	Against
6.	Fossil fuel phase out	Shr	Against	For
7.	Amending public responsibility committee charter to include mandate to oversee animal welfare impact and risk	Shr	Against	For
8.	Special shareholder meeting improvement	Shr	For	Against
9.	Report on climate transition planning	Shr	For	Against
10.	Report on ensuring respect for civil liberties	Shr	Against	For
11.	Report analyzing the congruence of the company's political and electioneering expenditures	Shr	For	Against
12.	Absolute GHG reduction goals	Shr	For	Against

---

Security: 51504L107  
Meeting Type: Annual  
Meeting Date: 24-May-2023  
Ticker: LARK  
ISIN: US51504L1070

---

Prop.#	Proposal	Type	Proposal	Vote Management	For/Against
1.1	Election of Director: Sarah Hill-Nelson		Mgmt	Against	Against
1.2	Election of Director: David H. Snapp		Mgmt	Against	Against
1.3	Election of Director: Angela S. Hurt		Mgmt	For	For
1.4	Election of Director: Angelia K. Stanland		Mgmt	For	For
2.	Ratification of the appointment of Crowe LLP as our independent registered public accounting firm for the year ending December 31, 2023.		Mgmt	For	For

---

LIVE OAK BANCSHARES,INC.

Agenda Number: 935794366

---

Security: 53803X105  
Meeting Type: Annual  
Meeting Date: 16-May-2023  
Ticker: LOB  
ISIN: US53803X1054

---

Prop.#	Proposal	Type	Proposal	Vote Management	For/Against
1.	DIRECTOR				
	Tonya W. Bradford		Mgmt	Withheld	Against
	William H. Cameron		Mgmt	Withheld	Against
	Casey S. Crawford		Mgmt	For	For
	Diane B. Glossman		Mgmt	Withheld	Against
	Glen F. Hoffsis		Mgmt	Withheld	Against
	David G. Lucht		Mgmt	For	For
	James S. Mahan III		Mgmt	For	For
	Miltom E. Petty		Mgmt	Withheld	Against
	Neil L. Underwood		Mgmt	For	For
	Yousef A. Valine		Mgmt	For	For
	William L. Williams III		Mgmt	For	For
2.	Approval of Amendment of 2015 Omnibus Stock		Mgmt	Against	Against



Incentive Plan. To approve an amendment of the Company's Amended and Restated 2015 Omnibus Stock Incentive Plan to increase the number of shares of voting common stock issuable under such plan.

- |    |  |      |         |         |
|----|--|------|---------|---------|
| 3. | Say-on-Pay Vote. Non-binding, advisory proposal to approve compensation paid to our named executive officers.        | Mgmt | Against | Against |
| 4. | Ratification of Independent Auditors. Proposal to ratify FORVIS, LLP as the Company's independent auditors for 2023. | Mgmt | For     | For     |

M&T BANK CORPORATION

Agenda Number: 935775873

Security: 55261F104  
Meeting Type: Annual  
Meeting Date: 18-Apr-2023  
Ticker: MTB  
ISIN: US55261F1049

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against	
1a.	ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: John P. Barnes		Mgmt	For	For
1b.	ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: Robert T. Brady		Mgmt	For	For
1c.	ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: Carlton J. Charles		Mgmt	For	For
1d.	ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: Jane Chwick		Mgmt	For	For
1e.	ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: William F. Cruger, Jr.		Mgmt	For	For
1f.	ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: T. Jefferson Cunningham III		Mgmt	For	For

1g. ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: Gary N. Geisel	Mgmt	For	For
1h. ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: Leslie V. Godridge	Mgmt	For	For
1i. ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: René F. Jones	Mgmt	For	For
1j. ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: Richard H. Ledgett, Jr.	Mgmt	For	For
1k. ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: Melinda R. Rich	Mgmt	For	For
1l. ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: Robert E. Sadler, Jr.	Mgmt	For	For
1m. ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: Denis J. Salamone	Mgmt	For	For
1n. ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: John R. Scannell	Mgmt	For	For
1o. ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: Rudina Seseri	Mgmt	For	For
1p. ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: Kirk W. Walters	Mgmt	For	For
1q. ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: Herbert L. Washington	Mgmt	For	For
2. TO APPROVE THE 2022 COMPENSATION OF M&T BANK CORPORATION'S NAMED EXECUTIVE OFFICERS.	Mgmt	For	For
3. TO RECOMMEND THE FREQUENCY OF FUTURE ADVISORY VOTES ON THE COMPENSATION OF M&T BANK CORPORATION'S NAMED EXECUTIVE OFFICERS.	Mgmt	1 Year	For
4. TO APPROVE THE AMENDMENT AND RESTATEMENT OF	Mgmt	For	For

THE M&T BANK CORPORATION 2019 EQUITY  
INCENTIVE COMPENSATION PLAN.

- |    |   |      |     |     |
|----|---|------|-----|-----|
| 5. | TO RATIFY THE APPOINTMENT OF<br>PRICEWATERHOUSECOOPERS LLP AS THE<br>INDEPENDENT REGISTERED PUBLIC ACCOUNTING<br>FIRM OF M&T BANK CORPORATION FOR THE YEAR<br>ENDING DECEMBER 31, 2023. | Mgmt | For | For |
|----|---|------|-----|-----|

MARKEL CORPORATION

Agenda Number: 935791586

Security: 570535104  
Meeting Type: Annual  
Meeting Date: 17-May-2023  
Ticker: MKL  
ISIN: US5705351048

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Mark M. Besca	Mgmt	For	For
1b.	Election of Director: K. Bruce Connell	Mgmt	For	For
1c.	Election of Director: Lawrence A. Cunningham	Mgmt	For	For
1d.	Election of Director: Thomas S. Gayner	Mgmt	For	For
1e.	Election of Director: Greta J. Harris	Mgmt	For	For
1f.	Election of Director: Morgan E. Housel	Mgmt	For	For
1g.	Election of Director: Diane Leopold	Mgmt	For	For
1h.	Election of Director: Anthony F. Markel	Mgmt	For	For
1i.	Election of Director: Steven A. Markel	Mgmt	For	For
1j.	Election of Director: Harold L. Morrison, Jr.	Mgmt	For	For
1k.	Election of Director: Michael O'Reilly	Mgmt	For	For
1l.	Election of Director: A. Lynne Puckett	Mgmt	For	For
2.	Advisory vote on approval of executive compensation.	Mgmt	For	For

- |    |   |      |        |     |
|----|---|------|--------|-----|
| 3. | Advisory vote on frequency of advisory votes on approval of executive compensation.   | Mgmt | 1 Year | For |
| 4. | Ratify the selection of KPMG LLP by the Audit Committee of the Board of Directors as the Company's independent registered public accounting firm for the year ending December 31, 2023. | Mgmt | For    | For |

MID PENN BANCORP, INC.

Agenda Number: 935784567

Security: 59540G107  
Meeting Type: Special  
Meeting Date: 25-Apr-2023  
Ticker: MPB  
ISIN: US59540G1076

- | Prop.# | Proposal   | Proposal Type | Proposal Vote Management | For/Against |
|--------|--|---------------|--------------------------|-------------|
| 1.     | Approval of the Merger Agreement - To approve and adopt the Agreement and Plan of Merger, dated December 20, 2022 by and between Mid Penn and Brunswick Bancorp, or Brunswick, which provides for, among other things, the merger of Brunswick with and into Mid Penn.   | Mgmt          | For                      | For         |
| 2.     | Approval of the Amendment to Article 5 of Mid Penn's Articles - To approve an amendment to Mid Penn's Articles of Incorporation to increase the number of shares of authorized common stock, par value \$1.00 per share, which Mid Penn has authority to issue from 20,000,000 shares to 40,000,000 shares.  | Mgmt          | For                      | For         |
| 3.     | Approval of the Amendment to Article 7 of Mid Penn's Articles - To approve an amendment to Mid Penn's Articles of Incorporation to limit the transactions in which Mid Penn's shareholders shall be required to vote to those transactions required to be approved by the shareholders pursuant to the Pennsylvania Business Corporation Law or the rules and regulations of any national securities exchange on which Mid Penn's securities are | Mgmt          | For                      | For         |

listed.

- |    |  |      |     |     |
|----|--|------|-----|-----|
| 4. | Approval of the Adjournment Proposal - To approve a proposal to authorize the board of directors to adjourn the special meeting, if necessary, to solicit additional proxies, in the event there are not sufficient votes at the time of the special meeting to approve the proposal to approve the merger agreement or the proposals to amend the articles. | Mgmt | For | For |
|----|--|------|-----|-----|

---

MID PENN BANCORP, INC.

Agenda Number: 935797691

---

Security: 59540G107  
Meeting Type: Annual  
Meeting Date: 09-May-2023  
Ticker: MPB  
ISIN: US59540G1076

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.1	Election of Director: Robert C. Grubic	Mgmt	For	For
1.2	Election of Director: Brian A. Hudson, Sr.	Mgmt	For	For
1.3	Election of Director: John E. Noone	Mgmt	For	For
2.	An advisory vote to approve the compensation of the Corporation's named executive officers.	Mgmt	For	For
3.	To approve the Corporation's 2023 Stock Incentive Plan.	Mgmt	For	For
4.	To approve the Corporation's 2023 Employee Stock Purchase Plan.	Mgmt	For	For
5.	To ratify the appointment of RSM US LLP as the Corporation's independent registered public accounting firm for the year ending December 31, 2023.	Mgmt	For	For

---

MORGAN STANLEY

Agenda Number: 935808646

Security: 617446448  
Meeting Type: Annual  
Meeting Date: 19-May-2023  
Ticker: MS  
ISIN: US6174464486

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Alistair Darling	Mgmt	For	For
1b.	Election of Director: Thomas H. Glocer	Mgmt	For	For
1c.	Election of Director: James P. Gorman	Mgmt	For	For
1d.	Election of Director: Robert H. Herz	Mgmt	For	For
1e.	Election of Director: Erika H. James	Mgmt	For	For
1f.	Election of Director: Hironori Kamezawa	Mgmt	For	For
1g.	Election of Director: Shelley B. Leibowitz	Mgmt	For	For
1h.	Election of Director: Stephen J. Luczo	Mgmt	For	For
1i.	Election of Director: Jami Miscik	Mgmt	For	For
1j.	Election of Director: Masato Miyachi	Mgmt	For	For
1k.	Election of Director: Dennis M. Nally	Mgmt	For	For
1l.	Election of Director: Mary L. Schapiro	Mgmt	For	For
1m.	Election of Director: Perry M. Traquina	Mgmt	For	For
1n.	Election of Director: Rayford Wilkins, Jr.	Mgmt	For	For
2.	To ratify the appointment of Deloitte & Touche LLP as independent auditor	Mgmt	For	For
3.	To approve the compensation of executives as disclosed in the proxy statement (non-binding advisory vote)	Mgmt	For	For
4.	To vote on the frequency of holding a non-binding advisory vote on the compensation of executives as disclosed in the proxy statement (non-binding advisory vote)	Mgmt	1 Year	For
5.	Shareholder proposal requesting adoption of improved shareholder right to call a	Shr	For	Against

special shareholder meeting

6.	Shareholder proposal requesting adoption of a policy to cease financing new fossil fuel development	Shr	Against	For
----	---	-----	---------	-----

---

NASDAQ, INC.

Agenda Number: 935854073

---

Security: 631103108  
Meeting Type: Annual  
Meeting Date: 21-Jun-2023  
Ticker: NDAQ  
ISIN: US6311031081

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Melissa M. Arnoldi	Mgmt	For	For
1b.	Election of Director: Charlene T. Begley	Mgmt	For	For
1c.	Election of Director: Steven D. Black	Mgmt	For	For
1d.	Election of Director: Adena T. Friedman	Mgmt	For	For
1e.	Election of Director: Essa Kazim	Mgmt	For	For
1f.	Election of Director: Thomas A. Kloet	Mgmt	For	For
1g.	Election of Director: Michael R. Splinter	Mgmt	For	For
1h.	Election of Director: Johan Torgeby	Mgmt	For	For
1i.	Election of Director: Toni Townes-Whitley	Mgmt	For	For
1j.	Election of Director: Jeffery W. Yabuki	Mgmt	For	For
1k.	Election of Director: Alfred W. Zollar	Mgmt	For	For
2.	Advisory vote to approve the Company's executive compensation as presented in the Proxy Statement	Mgmt	For	For
3.	Advisory vote on the frequency of future advisory votes on executive compensation	Mgmt	1 Year	For
4.	Ratification of the appointment of Ernst & Young LLP as our independent registered public accounting firm for the fiscal year	Mgmt	For	For

ending December 31, 2023

5.	A Shareholder Proposal entitled "Independent Board Chairman"	Shr	For	Against
----	---	-----	-----	---------

NICOLET BANKSHARES, INC.

Agenda Number: 935787246

Security: 65406E102  
Meeting Type: Annual  
Meeting Date: 15-May-2023  
Ticker: NIC  
ISIN: US65406E1029

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Marcia M. Anderson	Mgmt	For	For
1b.	Election of Director: Robert B. Atwell	Mgmt	For	For
1c.	Election of Director: Héctor Colón	Mgmt	For	For
1d.	Election of Director: Michael E. Daniels	Mgmt	For	For
1e.	Election of Director: Lynn D. Davis, Ph.D.	Mgmt	For	For
1f.	Election of Director: John N. Dykema	Mgmt	For	For
1g.	Election of Director: Christopher J. Ghidorzi	Mgmt	For	For
1h.	Election of Director: Andrew F. Hetzel, Jr.	Mgmt	For	For
1i.	Election of Director: Brenda L. Johnson	Mgmt	For	For
1j.	Election of Director: Donald J. Long, Jr.	Mgmt	For	For
1k.	Election of Director: Dustin J. McClone	Mgmt	For	For
1l.	Election of Director: Susan L. Merkatoris	Mgmt	For	For
1m.	Election of Director: Oliver Pierce Smith	Mgmt	For	For
1n.	Election of Director: Glen E. Tellock	Mgmt	For	For
1o.	Election of Director: Robert J. Weyers	Mgmt	For	For
2.	Ratification of the selection of FORVIS, LLP (formerly BKD, LLP) as Nicolet's	Mgmt	For	For



independent registered public accounting firm for the Company for the year ending December 31, 2023.

- |   |      |     |     |
|---|------|-----|-----|
| 3. Approval, on a non-binding advisory basis, of the compensation paid to Nicolet's named executive officers. | Mgmt | For | For |
|---|------|-----|-----|

---

PINNACLE FINANCIAL PARTNERS, INC.

Agenda Number: 935773374

---

Security: 72346Q104  
Meeting Type: Annual  
Meeting Date: 18-Apr-2023  
Ticker: PNFP  
ISIN: US72346Q1040

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director for a term of one year and until the due election and qualification of their successors: Abney S. Boxley, III	Mgmt	For	For
1b.	Election of Director for a term of one year and until the due election and qualification of their successors: Charles E. Brock	Mgmt	For	For
1c.	Election of Director for a term of one year and until the due election and qualification of their successors: Renda J. Burkhart	Mgmt	For	For
1d.	Election of Director for a term of one year and until the due election and qualification of their successors: Gregory L. Burns	Mgmt	For	For
1e.	Election of Director for a term of one year and until the due election and qualification of their successors: Richard D. Callicutt, II	Mgmt	For	For
1f.	Election of Director for a term of one year and until the due election and qualification of their successors: Thomas C. Farnsworth, III	Mgmt	For	For

1g. Election of Director for a term of one year and until the due election and qualification of their successors: Joseph C. Galante	Mgmt	For	For
1h. Election of Director for a term of one year and until the due election and qualification of their successors: Glenda Baskin Glover	Mgmt	For	For
1i. Election of Director for a term of one year and until the due election and qualification of their successors: David B. Ingram	Mgmt	For	For
1j. Election of Director for a term of one year and until the due election and qualification of their successors: Decosta E. Jenkins	Mgmt	For	For
1k. Election of Director for a term of one year and until the due election and qualification of their successors: Robert A. McCabe, Jr.	Mgmt	For	For
1l. Election of Director for a term of one year and until the due election and qualification of their successors: G. Kennedy Thompson	Mgmt	For	For
1m. Election of Director for a term of one year and until the due election and qualification of their successors: M. Terry Turner	Mgmt	For	For
2. To ratify the appointment of Crowe LLP as the Company's independent registered public accounting firm for the fiscal year ending December 31, 2023.	Mgmt	For	For
3. To approve, on a non-binding, advisory basis, the Company's named executive officers' compensation as disclosed in the proxy statement for the annual meeting of shareholders.	Mgmt	For	For
4. To vote on the frequency (either annual, biennial, or triennial) with which the non-binding, advisory vote regarding compensation of the Company's named executive officers will be held.	Mgmt	1 Year	For

---

POPULAR, INC.

Agenda Number: 935789935

---

Security: 733174700  
Meeting Type: Annual  
Meeting Date: 11-May-2023  
Ticker: BPOP  
ISIN: PR7331747001

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1a)	Election of Director of the Corporation for a one-year term: Ignacio Alvarez		Mgmt	For	For
1b)	Election of Director of the Corporation for a one-year term: Joaquin E. Bacardi, III		Mgmt	For	For
1c)	Election of Director of the Corporation for a one-year term: Alejandro M. Ballester		Mgmt	For	For
1d)	Election of Director of the Corporation for a one-year term: Robert Carrady		Mgmt	For	For
1e)	Election of Director of the Corporation for a one-year term: Richard L. Carrión		Mgmt	For	For
1f)	Election of Director of the Corporation for a one-year term: Betty DeVita		Mgmt	For	For
1g)	Election of Director of the Corporation for a one-year term: John W. Diercksen		Mgmt	For	For
1h)	Election of Director of the Corporation for a one-year term: María Luisa Ferré Rangel		Mgmt	For	For
1i)	Election of Director of the Corporation for a one-year term: C. Kim Goodwin		Mgmt	For	For
1j)	Election of Director of the Corporation for a one-year term: José R. Rodríguez		Mgmt	For	For
1k)	Election of Director of the Corporation for a one-year term: Alejandro M. Sanchez		Mgmt	For	For
1l)	Election of Director of the Corporation for a one-year term: Myrna M. Soto		Mgmt	For	For
1m)	Election of Director of the Corporation for a one-year term: Carlos A. Unanue		Mgmt	For	For
2)	Approve, on an advisory basis, the		Mgmt	For	For

Corporation's executive compensation.

- |  |      |     |     |
|--|------|-----|-----|
| 3) Ratify the appointment of PricewaterhouseCoopers LLP as the Corporation's independent registered public accounting firm for 2023. | Mgmt | For | For |
|--|------|-----|-----|

---

PREMIER FINANCIAL CORP.

Agenda Number: 935778297

---

Security: 74052F108  
Meeting Type: Annual  
Meeting Date: 25-Apr-2023  
Ticker: PFC  
ISIN: US74052F1084

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1.	DIRECTOR				
	Lee Burdman	Mgmt	For		For
	Jean A. Hubbard	Mgmt	For		For
	Charles D. Niehaus	Mgmt	For		For
	Mark A. Robison	Mgmt	For		For
	Richard J. Schiraldi	Mgmt	For		For
2.	To consider and approve on a non-binding advisory basis the compensation of Premier's named executive officers.		Mgmt	For	For
3.	To consider and vote on a proposal to ratify the appointment of Crowe LLP as the independent registered public accounting firm for Premier for the fiscal year 2023.		Mgmt	For	For

---

PROLOGIS, INC.

Agenda Number: 935699554

---

Security: 74340W103  
Meeting Type: Special  
Meeting Date: 28-Sep-2022  
Ticker: PLD  
ISIN: US74340W1036

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
--------	----------	---------------	----------	-----------------	-------------

- |    |   |      |     |     |
|----|---|------|-----|-----|
| 1. | To approve the "Prologis common stock issuance proposal" (as defined in the Proxy Statement), which involves the issuance of common stock of Prologis, Inc. in connection with the merger of Duke Realty Corporation with and into Compton Merger Sub LLC, pursuant to which each outstanding share of Duke Realty Corporation common stock will be converted into the right to receive 0.475 of a newly issued share of Prologis, Inc. common stock, on the terms and conditions set forth in the Agreement and Plan of Merger, dated as of June 11, 2022. | Mgmt | For | For |
|    |   |      |     |     |
| 2. | To approve one or more adjournments of the Prologis, Inc. special meeting to another date, time or place, if necessary or appropriate, to solicit additional proxies in favor of the Prologis common stock issuance proposal (the "Prologis adjournment proposal").   | Mgmt | For | For |

---

PROLOGIS, INC.

Agenda Number: 935786814

Security: 74340W103  
Meeting Type: Annual  
Meeting Date: 04-May-2023  
Ticker: PLD  
ISIN: US74340W1036

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Hamid R. Moghadam	Mgmt	For	For
1b.	Election of Director: Cristina G. Bitá	Mgmt	For	For
1c.	Election of Director: James B. Connor	Mgmt	For	For
1d.	Election of Director: George L. Fotiades	Mgmt	For	For
1e.	Election of Director: Lydia H. Kennard	Mgmt	For	For
1f.	Election of Director: Irving F. Lyons III	Mgmt	For	For
1g.	Election of Director: Avid Modjtabai	Mgmt	For	For

1h.	Election of Director: David P. O'Connor	Mgmt	For	For
1i.	Election of Director: Olivier Piani	Mgmt	For	For
1j.	Election of Director: Jeffrey L. Skelton	Mgmt	For	For
1k.	Election of Director: Carl B. Webb	Mgmt	For	For
2.	Advisory Vote to Approve the Company's Executive Compensation for 2022.	Mgmt	Against	Against
3.	Advisory Vote on the Frequency of Future Advisory Votes on the Company's Executive Compensation.	Mgmt	1 Year	For
4.	Ratification of the Appointment of KPMG LLP as the Company's Independent Registered Public Accounting Firm for the Year 2023.	Mgmt	For	For

RAYMOND JAMES FINANCIAL, INC.

Agenda Number: 935755530

Security: 754730109  
Meeting Type: Annual  
Meeting Date: 23-Feb-2023  
Ticker: RJF  
ISIN: US7547301090

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	ELECTION OF DIRECTOR: Marlene Debel		Mgmt For	For
1b.	ELECTION OF DIRECTOR: Robert M. Dutkowsky		Mgmt For	For
1c.	ELECTION OF DIRECTOR: Jeffrey N. Edwards		Mgmt For	For
1d.	ELECTION OF DIRECTOR: Benjamin C. Esty		Mgmt For	For
1e.	ELECTION OF DIRECTOR: Anne Gates		Mgmt For	For
1f.	ELECTION OF DIRECTOR: Thomas A. James		Mgmt For	For
1g.	ELECTION OF DIRECTOR: Gordon L. Johnson		Mgmt For	For
1h.	ELECTION OF DIRECTOR: Roderick C. McGearry		Mgmt For	For
1i.	ELECTION OF DIRECTOR: Paul C. Reilly		Mgmt For	For
1j.	ELECTION OF DIRECTOR: Raj Seshadri		Mgmt For	For

2.	Advisory vote to approve executive compensation.	Mgmt	For	For
3.	Advisory vote on the frequency of advisory votes on executive compensation.	Mgmt	1 Year	For
4.	To approve the Amended and Restated 2012 Stock Incentive Plan.	Mgmt	For	For
5.	To ratify the appointment of KPMG LLP as the Company's independent registered public accounting firm.	Mgmt	For	For

REGIONS FINANCIAL CORPORATION

Agenda Number: 935772586

Security: 7591EP100  
Meeting Type: Annual  
Meeting Date: 19-Apr-2023  
Ticker: RF  
ISIN: US7591EP1005

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Mark A. Crosswhite	Mgmt	For	For
1b.	Election of Director: Noopur Davis	Mgmt	For	For
1c.	Election of Director: Zhanna Golodryga	Mgmt	For	For
1d.	Election of Director: J. Thomas Hill	Mgmt	For	For
1e.	Election of Director: John D. Johns	Mgmt	For	For
1f.	Election of Director: Joia M. Johnson	Mgmt	For	For
1g.	Election of Director: Ruth Ann Marshall	Mgmt	For	For
1h.	Election of Director: Charles D. McCrary	Mgmt	For	For
1i.	Election of Director: James T. Prokopanko	Mgmt	For	For
1j.	Election of Director: Lee J. Styslinger III	Mgmt	For	For
1k.	Election of Director: José S. Suquet	Mgmt	For	For
1l.	Election of Director: John M. Turner, Jr.	Mgmt	For	For

1m.	Election of Director: Timothy Vines	Mgmt	For	For
2.	Ratification of Appointment of Ernst & Young LLP as the Independent Registered Public Accounting Firm for 2023.	Mgmt	For	For
3.	Advisory Vote on Executive Compensation.	Mgmt	For	For

REINSURANCE GROUP OF AMERICA, INC.

Agenda Number: 935814675

Security: 759351604  
Meeting Type: Annual  
Meeting Date: 24-May-2023  
Ticker: RGA  
ISIN: US7593516047

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Pina Albo	Mgmt	For	For
1b.	Election of Director: Tony Cheng	Mgmt	For	For
1c.	Election of Director: John J. Gauthier	Mgmt	For	For
1d.	Election of Director: Patricia L. Guinn	Mgmt	For	For
1e.	Election of Director: Anna Manning	Mgmt	For	For
1f.	Election of Director: Hazel M. McNeilage	Mgmt	For	For
1g.	Election of Director: George Nichols III	Mgmt	For	For
1h.	Election of Director: Stephen O'Hearn	Mgmt	For	For
1i.	Election of Director: Shundrawn Thomas	Mgmt	For	For
1j.	Election of Director: Khanh T. Tran	Mgmt	For	For
1k.	Election of Director: Steven C. Van Wyk	Mgmt	For	For
2.	Vote on the frequency of the shareholders' vote to approve named executive officer compensation.	Mgmt	1 Year	For
3.	Advisory vote to approve named executive officer compensation.	Mgmt	For	For
4.	Ratify the appointment of Deloitte & Touche	Mgmt	For	For



LLP as the Company's independent auditor  
for the year ending December 31, 2023.

---

RENAISSANCERE HOLDINGS LTD.

Agenda Number: 935785052

---

Security: G7496G103  
Meeting Type: Annual  
Meeting Date: 09-May-2023  
Ticker: RNR  
ISIN: BMG7496G1033

---

Prop.#	Proposal	Type	Proposal	Vote Management	For/Against
1a.	Election of Director: David C. Bushnell		Mgmt	For	For
1b.	Election of Director: James L. Gibbons		Mgmt	For	For
1c.	Election of Director: Shyam Gidumal		Mgmt	For	For
1d.	Election of Director: Torsten Jeworrek		Mgmt	For	For
2.	To approve, by a non-binding advisory vote, the compensation of the named executive officers of RenaissanceRe Holdings Ltd. as disclosed in the proxy statement.		Mgmt	For	For
3.	To approve, by a non-binding advisory vote, the frequency of the advisory vote on the compensation of the named executive officers of RenaissanceRe Holdings Ltd.		Mgmt	1 Year	For
4.	To approve the appointment of PricewaterhouseCoopers Ltd. as the independent registered public accounting firm of RenaissanceRe Holdings Ltd. for the 2023 fiscal year and to refer the determination of the auditor's remuneration to the Board of Directors.		Mgmt	For	For

---

REXFORD INDUSTRIAL REALTY, INC.

Agenda Number: 935824777

---

Security: 76169C100  
Meeting Type: Annual  
Meeting Date: 05-Jun-2023

Ticker: REXR  
ISIN: US76169C1009

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1.1	Election of Director: Robert L. Antin		Mgmt	For	For
1.2	Election of Director: Michael S. Frankel		Mgmt	For	For
1.3	Election of Director: Diana J. Ingram		Mgmt	For	For
1.4	Election of Director: Angela L. Kleiman		Mgmt	For	For
1.5	Election of Director: Debra L. Morris		Mgmt	For	For
1.6	Election of Director: Tyler H. Rose		Mgmt	For	For
1.7	Election of Director: Howard Schwimmer		Mgmt	For	For
1.8	Election of Director: Richard S. Ziman		Mgmt	For	For
2.	The ratification of the appointment of Ernst & Young LLP as the Company's independent registered public accounting firm for the fiscal year ending December 31, 2023.		Mgmt	For	For
3.	The advisory resolution to approve the Company's named executive officer compensation for the fiscal year ended December 31, 2022, as described in the Rexford Industrial Realty, Inc. Proxy Statement.		Mgmt	For	For

---

S&P GLOBAL INC.

Agenda Number: 935790445

---

Security: 78409V104  
Meeting Type: Annual  
Meeting Date: 03-May-2023  
Ticker: SPGI  
ISIN: US78409V1044

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1A.	Election of Director: Marco Alverà		Mgmt	For	For

1B.	Election of Director: Jacques Esculier	Mgmt	For	For
1C.	Election of Director: Gay Huey Evans	Mgmt	For	For
1D.	Election of Director: William D. Green	Mgmt	For	For
1E.	Election of Director: Stephanie C. Hill	Mgmt	For	For
1F.	Election of Director: Rebecca Jacoby	Mgmt	For	For
1G.	Election of Director: Robert P. Kelly	Mgmt	For	For
1H.	Election of Director: Ian P. Livingston	Mgmt	For	For
1I.	Election of Director: Deborah D. McWhinney	Mgmt	For	For
1J.	Election of Director: Maria R. Morris	Mgmt	For	For
1K.	Election of Director: Douglas L. Peterson	Mgmt	For	For
1L.	Election of Director: Richard E. Thornburgh	Mgmt	For	For
1M.	Election of Director: Gregory Washington	Mgmt	For	For
2.	Approve, on an advisory basis, the executive compensation program for the Company's named executive officers.	Mgmt	For	For
3.	Approve, on an advisory basis, the frequency on which the Company conducts an advisory vote on the executive compensation program for the Company's named executive officers.	Mgmt	1 Year	For
4.	Ratify the appointment of Ernst & Young LLP as the Company's independent auditor for 2023;	Mgmt	For	For

-----  
SKYWARD SPECIALTY INSURANCE GROUP, INC.

Agenda Number: 935827040  
-----

Security: 830940102  
Meeting Type: Annual  
Meeting Date: 25-May-2023  
Ticker: SKWD  
ISIN:

-----  

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
--------	----------	---------------	--------------------------	-------------

1.	DIRECTOR James Hays Robert Creager	Mgmt Mgmt	For Withheld	For Against
2.	To consider and vote upon the ratification of the selection of Ernst & Young LLP as the Company's independent registered public accounting firm for the fiscal year ending December 31, 2023.	Mgmt	For	For

---

SOUTHERN FIRST BANCSHARES, INC.

Agenda Number: 935814853

---

Security: 842873101  
Meeting Type: Annual  
Meeting Date: 16-May-2023  
Ticker: SFST  
ISIN: US8428731017

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.	DIRECTOR Andrew B. Cajka Anne S. Ellefson Tecumseh Hooper, Jr. Ray A. Lattimore William A. Maner, IV	Mgmt Mgmt Mgmt Mgmt Mgmt	For For For For For	For For For For For
2.	To amend the Articles of Incorporation of Southern First Bancshares, Inc. to phase out the classified board of directors structure.	Mgmt	For	For
3.	To conduct an advisory vote on the compensation of our named executive officers as disclosed in this proxy statement (this is a non-binding, advisory vote).	Mgmt	Against	Against
4.	To ratify the appointment of Elliott Davis, LLC as our independent registered public accounting firm for the fiscal year ending December 31, 2023.	Mgmt	For	For

---

STIFEL FINANCIAL CORP.

Agenda Number: 935845947

Security: 860630102  
Meeting Type: Annual  
Meeting Date: 07-Jun-2023  
Ticker: SF  
ISIN: US8606301021

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Adam Berlew	Mgmt	For	For
1b.	Election of Director: Maryam Brown	Mgmt	For	For
1c.	Election of Director: Michael W. Brown	Mgmt	For	For
1d.	Election of Director: Lisa Carnoy	Mgmt	For	For
1e.	Election of Director: Robert E. Grady	Mgmt	For	For
1f.	Election of Director: James P. Kavanaugh	Mgmt	For	For
1g.	Election of Director: Ronald J. Kruszewski	Mgmt	For	For
1h.	Election of Director: Daniel J. Ludeman	Mgmt	For	For
1i.	Election of Director: Maura A. Markus	Mgmt	For	For
1j.	Election of Director: David A. Peacock	Mgmt	For	For
1k.	Election of Director: Thomas W. Weisel	Mgmt	For	For
1l.	Election of Director: Michael J. Zimmerman	Mgmt	For	For
2.	To approve, on an advisory basis, the compensation of our named executive officers (say on pay).	Mgmt	For	For
3.	To recommend, by an advisory vote, the frequency of future advisory votes on executive compensation.(say on frequency).	Mgmt	1 Year	
4.	To approve authorization to amend the Restated Certificate of Incorporation to exculpate certain officers of the Company from liability for certain claims of breach of fiduciary duties, as recently permitted by Delaware corporate law.	Mgmt	For	For
5.	To ratify the appointment of Ernst & Young LLP as our independent registered public accounting firm for 2023.	Mgmt	For	For

---

STOCK YARDS BANCORP, INC.

Agenda Number: 935795421

---

Security: 861025104  
Meeting Type: Annual  
Meeting Date: 27-Apr-2023  
Ticker: SYBT  
ISIN: US8610251048

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Shannon B. Arvin	Mgmt	For	For
1b.	Election of Director: Paul J. Bickel III	Mgmt	For	For
1c.	Election of Director: Allison J. Donovan	Mgmt	For	For
1d.	Election of Director: David P. Heintzman	Mgmt	Against	Against
1e.	Election of Director: Carl G. Herde	Mgmt	For	For
1f.	Election of Director: James A. Hillebrand	Mgmt	For	For
1g.	Election of Director: Richard A. Lechleiter	Mgmt	For	For
1h.	Election of Director: Philip S. Poindexter	Mgmt	For	For
1i.	Election of Director: Stephen M. Priebe	Mgmt	For	For
1j.	Election of Director: Edwin S. Saunier	Mgmt	For	For
1k.	Election of Director: John L. Schutte	Mgmt	For	For
1l.	Election of Director: Kathy C. Thompson	Mgmt	For	For
1m.	Election of Director: Laura L. Wells	Mgmt	For	For
2.	The ratification of FORVIS, LLP as the independent registered public accounting firm for Stock Yards Bancorp, Inc. for the year ending December 31, 2023.	Mgmt	For	For
3.	The advisory approval of the compensation of Bancorp's named executive officers.	Mgmt	For	For
4.	The advisory vote on the frequency of future shareholder votes on executive compensation.	Mgmt	1 Year	For

Security: J7771X109  
Meeting Type: AGM  
Meeting Date: 29-Jun-2023  
Ticker:  
ISIN: JP3890350006

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
	Please reference meeting materials.	Non-Voting		
1	Approve Appropriation of Surplus	Mgmt	For	For
2.1	Appoint a Director Kunibe, Takeshi	Mgmt	Against	Against
2.2	Appoint a Director Ota, Jun	Mgmt	Against	Against
2.3	Appoint a Director Fukutome, Akihiro	Mgmt	For	For
2.4	Appoint a Director Kudo, Teiko	Mgmt	For	For
2.5	Appoint a Director Ito, Fumihiko	Mgmt	For	For
2.6	Appoint a Director Isshiki, Toshihiro	Mgmt	For	For
2.7	Appoint a Director Gono, Yoshiyuki	Mgmt	For	For
2.8	Appoint a Director Kawasaki, Yasuyuki	Mgmt	Against	Against
2.9	Appoint a Director Matsumoto, Masayuki	Mgmt	Against	Against
2.10	Appoint a Director Yamazaki, Shozo	Mgmt	For	For
2.11	Appoint a Director Tsutsui, Yoshinobu	Mgmt	For	For
2.12	Appoint a Director Shimbo, Katsuyoshi	Mgmt	For	For
2.13	Appoint a Director Sakurai, Eriko	Mgmt	For	For
2.14	Appoint a Director Charles D. Lake II	Mgmt	For	For
2.15	Appoint a Director Jenifer Rogers	Mgmt	For	For
3	Shareholder Proposal: Amend Articles of Incorporation (Amend the Articles Related to Issuing and Disclosing a Transition Plan to Align Lending and Investment Portfolios	Shr	Against	For

with the Paris Agreement's 1.5 Degree Goal  
Requiring Net Zero Emissions by 2050)

---

SWISS RE AG

Agenda Number: 716779496

---

Security: H8431B109  
Meeting Type: AGM  
Meeting Date: 12-Apr-2023  
Ticker:  
ISIN: CH0126881561

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
CMMT	VOTING MUST BE LODGED WITH BENEFICIAL OWNER DETAILS AS PROVIDED BY YOUR CUSTODIAN BANK. IF NO BENEFICIAL OWNER DETAILS ARE PROVIDED, YOUR INSTRUCTION MAY BE REJECTED.			Non-Voting
CMMT	PART 2 OF THIS MEETING IS FOR VOTING ON AGENDA AND MEETING ATTENDANCE REQUESTS ONLY. PLEASE ENSURE THAT YOU HAVE FIRST VOTED IN FAVOUR OF THE REGISTRATION OF SHARES IN PART 1 OF THE MEETING. IT IS A MARKET REQUIREMENT FOR MEETINGS OF THIS TYPE THAT THE SHARES ARE REGISTERED AND MOVED TO A REGISTERED LOCATION AT THE CSD, AND SPECIFIC POLICIES AT THE INDIVIDUAL SUB-CUSTODIANS MAY VARY. UPON RECEIPT OF THE VOTE INSTRUCTION, IT IS POSSIBLE THAT A MARKER MAY BE PLACED ON YOUR SHARES TO ALLOW FOR RECONCILIATION AND RE-REGISTRATION FOLLOWING A TRADE. THEREFORE WHILST THIS DOES NOT PREVENT THE TRADING OF SHARES, ANY THAT ARE REGISTERED MUST BE FIRST DEREGISTERED IF REQUIRED FOR SETTLEMENT. DEREGISTRATION CAN AFFECT THE VOTING RIGHTS OF THOSE SHARES. IF YOU HAVE CONCERNS REGARDING YOUR ACCOUNTS, PLEASE CONTACT YOUR CLIENT REPRESENTATIVE			Non-Voting
1.1	APPROVE REMUNERATION REPORT		Mgmt	For
1.2	ACCEPT FINANCIAL STATEMENTS AND STATUTORY REPORTS		Mgmt	For
2	APPROVE ALLOCATION OF INCOME AND DIVIDENDS OF USD 6.40 PER SHARE		Mgmt	For



3	APPROVE VARIABLE SHORT-TERM REMUNERATION OF EXECUTIVE COMMITTEE IN THE AMOUNT OF CHF 9.2 MILLION	Mgmt	For	For
4	APPROVE DISCHARGE OF BOARD OF DIRECTORS	Mgmt	For	For
5.1.1	REELECT SERGIO ERMOTTI AS DIRECTOR AND BOARD CHAIR	Mgmt	Against	Against
5.1.2	REELECT KAREN GAVAN AS DIRECTOR	Mgmt	For	For
5.1.3	REELECT JOACHIM OECHSLIN AS DIRECTOR	Mgmt	For	For
5.1.4	REELECT DEANNA ONG AS DIRECTOR	Mgmt	For	For
5.1.5	REELECT JAY RALPH AS DIRECTOR	Mgmt	For	For
5.1.6	REELECT JOERG REINHARDT AS DIRECTOR	Mgmt	For	For
5.1.7	REELECT PHILIP RYAN AS DIRECTOR	Mgmt	For	For
5.1.8	REELECT PAUL TUCKER AS DIRECTOR	Mgmt	For	For
5.1.9	REELECT JACQUES DE VAUCLEROY AS DIRECTOR	Mgmt	For	For
5.110	REELECT LARRY ZIMPLEMAN AS DIRECTOR	Mgmt	For	For
5.111	ELECT VANESSA LAU AS DIRECTOR	Mgmt	For	For
5.112	ELECT PIA TISCHHAUSER AS DIRECTOR	Mgmt	For	For
5.2.1	REAPPOINT KAREN GAVAN AS MEMBER OF THE COMPENSATION COMMITTEE	Mgmt	For	For
5.2.2	REAPPOINT DEANNA ONG AS MEMBER OF THE COMPENSATION COMMITTEE	Mgmt	For	For
5.2.3	REAPPOINT JOERG REINHARDT AS MEMBER OF THE COMPENSATION COMMITTEE	Mgmt	For	For
5.2.4	REAPPOINT JACQUES DE VAUCLEROY AS MEMBER OF THE COMPENSATION COMMITTEE	Mgmt	For	For
5.2.5	APPOINT JAY RALPH AS MEMBER OF THE COMPENSATION COMMITTEE	Mgmt	For	For
5.3	DESIGNATE PROXY VOTING SERVICES GMBH AS INDEPENDENT PROXY	Mgmt	For	For
5.4	RATIFY KPMG AS AUDITORS	Mgmt	For	For
6.1	APPROVE REMUNERATION OF DIRECTORS IN THE AMOUNT OF CHF 9.2 MILLION	Mgmt	For	For

6.2	APPROVE FIXED AND VARIABLE LONG-TERM REMUNERATION OF EXECUTIVE COMMITTEE IN THE AMOUNT OF CHF 33 MILLION	Mgmt	For	For
7.1	APPROVE CREATION OF CAPITAL BAND WITHIN THE UPPER LIMIT OF CHF 40.2 MILLION AND THE LOWER LIMIT OF CHF 28.6 MILLION WITH OR WITHOUT EXCLUSION OF PREEMPTIVE RIGHTS; AMEND CONDITIONAL CAPITAL AUTHORIZATION; EDITORIAL AMENDMENTS	Mgmt	For	For
7.2	AMEND ARTICLES RE: GENERAL MEETINGS (INCL. VIRTUAL-ONLY OR HYBRID SHAREHOLDER MEETINGS)	Mgmt	For	For
7.3	AMEND ARTICLES OF ASSOCIATION	Mgmt	For	For

-----  
THE ALLSTATE CORPORATION

Agenda Number: 935817859

-----  
Security: 020002101  
Meeting Type: Annual  
Meeting Date: 23-May-2023  
Ticker: ALL  
ISIN: US0200021014  
-----

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Donald E. Brown	Mgmt	For	For
1b.	Election of Director: Kermit R. Crawford	Mgmt	For	For
1c.	Election of Director: Richard T. Hume	Mgmt	For	For
1d.	Election of Director: Margaret M. Keane	Mgmt	For	For
1e.	Election of Director: Siddharth N. Mehta	Mgmt	For	For
1f.	Election of Director: Jacques P. Perold	Mgmt	For	For
1g.	Election of Director: Andrea Redmond	Mgmt	For	For
1h.	Election of Director: Gregg M. Sherrill	Mgmt	For	For
1i.	Election of Director: Judith A. Sprieser	Mgmt	For	For
1j.	Election of Director: Perry M. Traquina	Mgmt	For	For
1k.	Election of Director: Monica Turner	Mgmt	For	For

11.	Election of Director: Thomas J. Wilson	Mgmt	For	For
2.	Advisory vote to approve the compensation of the named executives.	Mgmt	For	For
3.	Say on pay frequency vote.	Mgmt	1 Year	For
4.	Ratification of the appointment of Deloitte & Touche LLP as Allstate's independent registered public accountant for 2023.	Mgmt	For	For

-----  
THE CHARLES SCHWAB CORPORATION

Agenda Number: 935809523  
-----

Security: 808513105  
Meeting Type: Annual  
Meeting Date: 18-May-2023  
Ticker: SCHW  
ISIN: US8085131055  
-----

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of director: Marianne C. Brown	Mgmt	For	For
1b.	Election of director: Frank C. Herringer	Mgmt	For	For
1c.	Election of director: Gerri K. Martin-Flickinger	Mgmt	For	For
1d.	Election of director: Todd M. Ricketts	Mgmt	For	For
1e.	Election of director: Carolyn Schwab-Pomerantz	Mgmt	For	For
2.	Ratification of the selection of Deloitte & Touche LLP as independent auditors	Mgmt	For	For
3.	Advisory vote to approve named executive officer compensation	Mgmt	For	For
4.	Frequency of advisory vote on named executive officer compensation	Mgmt	1 Year	For
5.	Stockholder Proposal requesting pay equity disclosure	Shr	For	Against
6.	Stockholder Proposal requesting company report on discrimination risk oversight and	Shr	Against	For

impact

---

THE FIRST BANCSHARES, INC.

Agenda Number: 935737710

---

Security: 318916103  
Meeting Type: Special  
Meeting Date: 29-Dec-2022  
Ticker: FBMS  
ISIN: US3189161033

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against	
1.	MERGER AND SHARE ISSUANCE PROPOSAL - A proposal to adopt and approve the Agreement and Plan of Merger, dated as of July 27, 2022, by and between The First Bancshares, Inc. and Heritage Southeast Bancorporation, Inc., which provides for the merger of Heritage Southeast Bancorporation, Inc. with and into The First Bancshares, Inc., with The First Bancshares, Inc. as the surviving corporation, and the transactions contemplated by the Agreement and Plan of Merger.		Mgmt	For	For
2.	ADJOURNMENT PROPOSAL - A proposal to adjourn the special meeting of The First Bancshares, Inc., if necessary or appropriate, to solicit additional proxies in favor of the Merger and Share Issuance Proposal.		Mgmt	For	For

---

THE FIRST BANCSHARES, INC.

Agenda Number: 935824739

---

Security: 318916103  
Meeting Type: Annual  
Meeting Date: 25-May-2023  
Ticker: FBMS  
ISIN: US3189161033

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
--------	----------	---------------	--------------------------	-------------

1.1	Election of Director: Ted E. Parker	Mgmt	For	For
1.2	Election of Director: J. Douglas Seidenburg	Mgmt	For	For
1.3	Election of Director: Renee Moore	Mgmt	For	For
1.4	Election of Director: Valencia M. Williamson	Mgmt	For	For
1.5	Election of Director: Jonathan A. Levy	Mgmt	For	For
2.	Approval, on an advisory basis, of the compensation of our named executive officers	Mgmt	For	For
3.	Approval, on an advisory basis, of the frequency of future advisory votes on the compensation of our named executive officers	Mgmt	1 Year	For
4.	Approval of an amendment to the Company's Amended and Restated Articles of Incorporation to increase the number of authorized shares of the Company's common stock	Mgmt	For	For
5.	Approval of an amendment to the Company's Amended and Restated Articles of Incorporation to declassify the Board of Directors	Mgmt	For	For
6.	Ratification of the appointment of FORVIS, LLP as the independent registered public accounting firm of the Company for the fiscal year 2023	Mgmt	For	For

---

THE GOLDMAN SACHS GROUP, INC.

---

Agenda Number: 935777702

---

Security: 38141G104  
Meeting Type: Annual  
Meeting Date: 26-Apr-2023  
Ticker: GS  
ISIN: US38141G1040

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Michele Burns	Mgmt	For	For

1b.	Election of Director: Mark Flaherty	Mgmt	For	For
1c.	Election of Director: Kimberley Harris	Mgmt	For	For
1d.	Election of Director: Kevin Johnson	Mgmt	For	For
1e.	Election of Director: Ellen Kullman	Mgmt	For	For
1f.	Election of Director: Lakshmi Mittal	Mgmt	For	For
1g.	Election of Director: Adebayo Ogunlesi	Mgmt	For	For
1h.	Election of Director: Peter Oppenheimer	Mgmt	For	For
1i.	Election of Director: David Solomon	Mgmt	For	For
1j.	Election of Director: Jan Tighe	Mgmt	For	For
1k.	Election of Director: Jessica Uhl	Mgmt	For	For
1l.	Election of Director: David Viniar	Mgmt	For	For
2.	Advisory Vote to Approve Executive Compensation (Say on Pay)	Mgmt	For	For
3.	Advisory Vote on the Frequency of Say on Pay	Mgmt	1 Year	For
4.	Ratification of PricewaterhouseCoopers LLP as our Independent Registered Public Accounting Firm for 2023	Mgmt	For	For
5.	Shareholder Proposal Regarding a Report on Lobbying	Shr	For	Against
6.	Shareholder Proposal Regarding a Policy for an Independent Chair	Shr	For	Against
7.	Shareholder Proposal Regarding Chinese Congruency of Certain ETFs	Shr	Against	For
8.	Shareholder Proposal Regarding a Racial Equity Audit	Shr	For	Against
9.	Shareholder Proposal Regarding a Policy to Phase Out Fossil Fuel-Related Lending & Underwriting Activities	Shr	Against	For
10.	Shareholder Proposal Regarding Disclosure of 2030 Absolute Greenhouse Gas Reduction Goals	Shr	For	Against
11.	Shareholder Proposal Regarding Climate Transition Report	Shr	For	Against

12. Shareholder Proposal Regarding Reporting on Pay Equity	Shr	For	Against
--	-----	-----	---------

THE HARTFORD FINANCIAL SVCS GROUP, INC.

Agenda Number: 935812239

Security: 416515104  
Meeting Type: Annual  
Meeting Date: 17-May-2023  
Ticker: HIG  
ISIN: US4165151048

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Larry D. De Shon	Mgmt	For	For
1b.	Election of Director: Carlos Dominguez	Mgmt	For	For
1c.	Election of Director: Trevor Fetter	Mgmt	For	For
1d.	Election of Director: Donna James	Mgmt	For	For
1e.	Election of Director: Kathryn A. Mikells	Mgmt	For	For
1f.	Election of Director: Edmund Reese	Mgmt	For	For
1g.	Election of Director: Teresa W. Roseborough	Mgmt	For	For
1h.	Election of Director: Virginia P. Rueterholz	Mgmt	For	For
1i.	Election of Director: Christopher J. Swift	Mgmt	For	For
1j.	Election of Director: Matthew E. Winter	Mgmt	For	For
1k.	Election of Director: Greig Woodring	Mgmt	For	For
2.	Ratification of the appointment of Deloitte & Touche LLP as the independent registered public accounting firm of the Company for the fiscal year ending December 31, 2023	Mgmt	For	For
3.	Management proposal to approve, on a non-binding advisory basis, the compensation of the Company's named executive officers as disclosed in the Company's proxy statement	Mgmt	For	For

4.	Shareholder proposal that the Company's Board adopt and disclose a policy for the time bound phase out of underwriting risks associated with new fossil fuel exploration and development projects	Shr	Against	For
----	---	-----	---------	-----

THE TRAVELERS COMPANIES, INC.

Agenda Number: 935820983

Security: 89417E109  
Meeting Type: Annual  
Meeting Date: 24-May-2023  
Ticker: TRV  
ISIN: US89417E1091

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Alan L. Beller	Mgmt	For	For
1b.	Election of Director: Janet M. Dolan	Mgmt	For	For
1c.	Election of Director: Russell G. Golden	Mgmt	For	For
1d.	Election of Director: Patricia L. Higgins	Mgmt	For	For
1e.	Election of Director: William J. Kane	Mgmt	For	For
1f.	Election of Director: Thomas B. Leonardi	Mgmt	For	For
1g.	Election of Director: Clarence Otis Jr.	Mgmt	For	For
1h.	Election of Director: Elizabeth E. Robinson	Mgmt	For	For
1i.	Election of Director: Philip T. Ruegger III	Mgmt	For	For
1j.	Election of Director: Rafael Santana	Mgmt	For	For
1k.	Election of Director: Todd C. Schermerhorn	Mgmt	For	For
1l.	Election of Director: Alan D. Schnitzer	Mgmt	For	For
1m.	Election of Director: Laurie J. Thomsen	Mgmt	For	For
1n.	Election of Director: Bridget van Kralingen	Mgmt	For	For
2.	Ratification of the appointment of KPMG LLP as The Travelers Companies, Inc.'s independent registered public accounting firm for 2023.	Mgmt	For	For



3.	Non-binding vote on the frequency of future votes to approve executive compensation.	Mgmt	1 Year	For
4.	Non-binding vote to approve executive compensation.	Mgmt	For	For
5.	Approve The Travelers Companies, Inc. 2023 Stock Incentive Plan.	Mgmt	For	For
6.	Shareholder proposal relating to the issuance of a report on GHG emissions, if presented at the Annual Meeting of Shareholders.	Shr	For	Against
7.	Shareholder proposal relating to policies regarding fossil fuel supplies, if presented at the Annual Meeting of Shareholders.	Shr	Against	For
8.	Shareholder proposal relating to conducting a racial equity audit, if presented at the Annual Meeting of Shareholders.	Shr	For	Against
9.	Shareholder proposal relating to the issuance of a report on insuring law enforcement, if presented at the Annual Meeting of Shareholders.	Shr	For	Against
10.	Shareholder proposal relating to additional disclosure of third party political contributions, if presented at the Annual Meeting of Shareholders.	Shr	Abstain	Against

TIMBERLAND BANCORP, INC.

Agenda Number: 935751354

Security: 887098101  
Meeting Type: Annual  
Meeting Date: 24-Jan-2023  
Ticker: TSBK  
ISIN: US8870981011

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.	DIRECTOR			
	Jon C. Parker	Mgmt	For	For
	Michael J. Stoney	Mgmt	For	For
	Kelly A. Suter	Mgmt	For	For

- |    |   |      |     |     |
|----|---|------|-----|-----|
| 2. | Advisory (non-binding) approval of the compensation of our named executive officers as disclosed in the proxy statement.                                  | Mgmt | For | For |
| 3. | Ratification of the Audit Committee's selection of Delap LLP as our independent registered public accounting firm for the year ending September 30, 2023. | Mgmt | For | For |

TRADEWEB MARKETS INC.

Agenda Number: 935797704

Security: 892672106  
Meeting Type: Annual  
Meeting Date: 15-May-2023  
Ticker: TW  
ISIN: US8926721064

- | Prop.# | Proposal  | Proposal Type | Proposal Vote | For/Against |
|--------|---|---------------|---------------|-------------|
|        |   |               | Management    |             |
| 1.     | DIRECTOR  |               |               |             |
|        | Troy Dixon  | Mgmt          | For           | For         |
|        | Scott Ganeles   | Mgmt          | Withheld      | Against     |
|        | Catherine Johnson   | Mgmt          | Withheld      | Against     |
|        | Murray Roos   | Mgmt          | Withheld      | Against     |
| 2.     | Ratification of the appointment of Deloitte & Touche LLP as our independent registered public accounting firm for the fiscal year ending December 31, 2023. | Mgmt          | For           | For         |

TRICO BANCSHARES

Agenda Number: 935836366

Security: 896095106  
Meeting Type: Annual  
Meeting Date: 18-May-2023  
Ticker: TCBK  
ISIN: US8960951064

- | Prop.# | Proposal | Proposal Type | Proposal Vote | For/Against |
|--------|----------|---------------|---------------|-------------|
|        |          |               | Management    |             |

- |                     |      |     |     |
|---------------------|------|-----|-----|
| 1. DIRECTOR         |      |     |     |
| Kirsten E. Garen    | Mgmt | For | For |
| Cory W. Giese       | Mgmt | For | For |
| John S. A. Hasbrook | Mgmt | For | For |
| Margaret L. Kane    | Mgmt | For | For |
| Michael W. Koehnen  | Mgmt | For | For |
| Anthony L. Leggio   | Mgmt | For | For |
| Martin A. Mariani   | Mgmt | For | For |
| Thomas C. McGraw    | Mgmt | For | For |
| Jon Y. Nakamura     | Mgmt | For | For |
| Richard P. Smith    | Mgmt | For | For |
| Kimberley H. Vogel  | Mgmt | For | For |
- 
- |   |      |        |     |
|---|------|--------|-----|
| 2. Advisory approval of the company's executive compensation.   | Mgmt | For    | For |
| 3. Advisory approval on the frequency of future advisory votes concerning the compensation of the company's executives. | Mgmt | 1 Year | For |
| 4. To ratify the selection of Moss Adams LLP as the company's independent auditor for 2023.                             | Mgmt | For    | For |

U.S. BANCORP

Agenda Number: 935771914

Security: 902973304  
Meeting Type: Annual  
Meeting Date: 18-Apr-2023  
Ticker: USB  
ISIN: US9029733048

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Warner L. Baxter	Mgmt	For	For
1b.	Election of Director: Dorothy J. Bridges	Mgmt	For	For
1c.	Election of Director: Elizabeth L. Buse	Mgmt	For	For
1d.	Election of Director: Andrew Cecere	Mgmt	For	For
1e.	Election of Director: Alan B. Colberg	Mgmt	For	For
1f.	Election of Director: Kimberly N. Ellison-Taylor	Mgmt	For	For
1g.	Election of Director: Kimberly J. Harris	Mgmt	For	For

1h.	Election of Director: Roland A. Hernandez	Mgmt	For	For
1i.	Election of Director: Richard P. McKenney	Mgmt	For	For
1j.	Election of Director: Yusuf I. Mehdi	Mgmt	For	For
1k.	Election of Director: Loretta E. Reynolds	Mgmt	For	For
1l.	Election of Director: John P. Wiehoff	Mgmt	For	For
1m.	Election of Director: Scott W. Wine	Mgmt	For	For
2.	An advisory vote to approve the compensation of our executives disclosed in the proxy statement.	Mgmt	For	For
3.	An advisory vote on the frequency of future advisory votes on executive compensation.	Mgmt	1 Year	For
4.	The ratification of the selection of Ernst & Young LLP as our independent auditor for the 2023 fiscal year.	Mgmt	For	For

UNUM GROUP

Agenda Number: 935815095

Security: 91529Y106  
Meeting Type: Annual  
Meeting Date: 25-May-2023  
Ticker: UNM  
ISIN: US91529Y1064

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Theodore H. Bunting, Jr.	Mgmt	For	For
1b.	Election of Director: Susan L. Cross	Mgmt	For	For
1c.	Election of Director: Susan D. Devore	Mgmt	For	For
1d.	Election of Director: Joseph J. Echevarria	Mgmt	For	For
1e.	Election of Director: Cynthia L. Egan	Mgmt	For	For
1f.	Election of Director: Kevin T. Kabat	Mgmt	For	For
1g.	Election of Director: Timothy F. Keaney	Mgmt	For	For

1h.	Election of Director: Gale V. King	Mgmt	For	For
1i.	Election of Director: Gloria C. Larson	Mgmt	For	For
1j.	Election of Director: Richard P. McKenney	Mgmt	For	For
1k.	Election of Director: Ronald P. O'Hanley	Mgmt	For	For
2.	To approve, on an advisory basis, the compensation of the company's named executive officers.	Mgmt	For	For
3.	To indicate, on an advisory basis, that future advisory votes on executive compensation be held every one year, every two years, or every three years.	Mgmt	1 Year	For
4.	To ratify the appointment of Ernst & Young LLP as the company's independent registered public accounting firm for 2023.	Mgmt	For	For

-----  
WEBSTER FINANCIAL CORPORATION

Agenda Number: 935777889

-----  
Security: 947890109  
Meeting Type: Annual  
Meeting Date: 26-Apr-2023  
Ticker: WBS  
ISIN: US9478901096  
-----

Prop.#	Proposal	Proposal Type	Proposal Vote	For/Against Management
1a.	Election of Director to serve for one year term: John R. Ciulla	Mgmt	For	For
1b.	Election of Director to serve for one year term: Jack L. Kopnisky	Mgmt	For	For
1c.	Election of Director to serve for one year term: William L. Atwell	Mgmt	For	For
1d.	Election of Director to serve for one year term: John P. Cahill	Mgmt	For	For
1e.	Election of Director to serve for one year term: E. Carol Hayles	Mgmt	For	For
1f.	Election of Director to serve for one year	Mgmt	For	For

term: Linda H. Ianieri

1g.	Election of Director to serve for one year term: Mona Aboelnaga Kanaan	Mgmt	For	For
1h.	Election of Director to serve for one year term: James J. Landy	Mgmt	For	For
1i.	Election of Director to serve for one year term: Maureen B. Mitchell	Mgmt	For	For
1j.	Election of Director to serve for one year term: Laurence C. Morse	Mgmt	For	For
1k.	Election of Director to serve for one year term: Karen R. Osar	Mgmt	For	For
1l.	Election of Director to serve for one year term: Richard O'Toole	Mgmt	For	For
1m.	Election of Director to serve for one year term: Mark Pettie	Mgmt	For	For
1n.	Election of Director to serve for one year term: Lauren C. States	Mgmt	For	For
1o.	Election of Director to serve for one year term: William E. Whiston	Mgmt	For	For
2.	To approve, on a non-binding, advisory basis, the compensation of the named executive officers of Webster (Proposal 2).	Mgmt	For	For
3.	To vote, on a non-binding, advisory basis, on the frequency of voting on the compensation of named executive officers of Webster (Proposal 3).	Mgmt	1 Year	For
4.	To approve an amendment to the Webster Financial Corporation 2021 Stock Incentive Plan (Proposal 4).	Mgmt	For	For
5.	To approve an amendment to Webster's Fourth Amended and Restated Certificate of Incorporation to limit the liability of certain officers of Webster as permitted pursuant to recent Delaware General Corporation Law amendments (Proposal 5).	Mgmt	For	For
6.	To vote, on a non-binding, advisory basis, to ratify the appointment of KPMG LLP as the independent registered public accounting firm of Webster for the year ending December 31, 2023 (Proposal 6).	Mgmt	For	For

---

WELLS FARGO & COMPANY

Agenda Number: 935776774

---

Security: 949746101  
Meeting Type: Annual  
Meeting Date: 25-Apr-2023  
Ticker: WFC  
ISIN: US9497461015

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Steven D. Black	Mgmt	For	For
1b.	Election of Director: Mark A. Chaney	Mgmt	For	For
1c.	Election of Director: Celeste A. Clark	Mgmt	For	For
1d.	Election of Director: Theodore F. Craver, Jr.	Mgmt	For	For
1e.	Election of Director: Richard K. Davis	Mgmt	For	For
1f.	Election of Director: Wayne M. Hewett	Mgmt	For	For
1g.	Election of Director: CeCelia ("CeCe") G. Morken	Mgmt	For	For
1h.	Election of Director: Maria R. Morris	Mgmt	For	For
1i.	Election of Director: Felicia F. Norwood	Mgmt	For	For
1j.	Election of Director: Richard B. Payne, Jr.	Mgmt	For	For
1k.	Election of Director: Ronald L. Sargent	Mgmt	For	For
1l.	Election of Director: Charles W. Scharf	Mgmt	For	For
1m.	Election of Director: Suzanne M. Vautrinot	Mgmt	For	For
2.	Advisory resolution to approve executive compensation (Say on Pay).	Mgmt	For	For
3.	Advisory resolution on the frequency of future advisory votes to approve executive compensation (Say on Frequency).	Mgmt	1 Year	For
4.	Ratify the appointment of KPMG LLP as the Company's independent registered public	Mgmt	For	For

accounting firm for 2023.

5.	Shareholder Proposal - Adopt Simple Majority Vote.	Shr	For	Against
6.	Shareholder Proposal - Report on Congruency of Political Spending.	Shr	For	Against
7.	Shareholder Proposal - Climate Lobbying Report.	Shr	For	Against
8.	Shareholder Proposal - Climate Transition Report.	Shr	For	Against
9.	Shareholder Proposal - Fossil Fuel Lending Policy.	Shr	Against	For
10.	Shareholder Proposal - Annual Report on Prevention of Workplace Harassment and Discrimination.	Shr	For	Against
11.	Shareholder Proposal - Policy on Freedom of Association and Collective Bargaining.	Shr	For	Against

## 2X14 JHF Regional Bank Fund

---

JOHN HANCOCK COLLATERAL TRUST

Agenda Number: 100001321

---

Security: 965BRTII9  
Meeting Type: Special  
Meeting Date: 09-Sep-2022  
Ticker:  
ISIN:

---

Prop.#	Proposal	Proposal Type	Proposal Vote	For/Against
			Management	
1	DIRECTOR			
	Andrew G. Arnott	Mgmt	For	For
	Marianne Harrison	Mgmt	For	For
	Paul Lorentz	Mgmt	For	For
	Frances G. Rathke	Mgmt	For	For
	Noni L. Ellison	Mgmt	For	For
	Dean Garfield	Mgmt	For	For
	Patricia Lizarraga	Mgmt	For	For

---

1ST SOURCE CORPORATION

Agenda Number: 935773615

---

Security: 336901103  
Meeting Type: Annual  
Meeting Date: 20-Apr-2023



Ticker: SRCE  
ISIN: US3369011032

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1a.	Election of Director for terms expiring April 2026: Andrea G. Short		Mgmt	For	For
1b.	Election of Director for terms expiring April 2026: Christopher J. Murphy III		Mgmt	Against	Against
1c.	Election of Director for terms expiring April 2026: Timothy K. Ozark		Mgmt	Against	Against
1d.	Election of Director for terms expiring April 2026: Todd F. Schurz		Mgmt	Against	Against
2.	Advisory Approval of Executive Compensation.		Mgmt	For	For
3.	Advisory Approval of Frequency of Future Advisory Votes on Executive Compensation.		Mgmt	1 Year	Against
4.	Ratification of the appointment of FORVIS, LLP as 1st Source Corporation's independent registered public accounting firm for the fiscal year ending December 31, 2023.		Mgmt	For	For

---

AMERICAN BUSINESS BANK

Agenda Number: 935868111

---

Security: 02475L105  
Meeting Type: Annual  
Meeting Date: 22-Jun-2023  
Ticker: AMBZ  
ISIN: US02475L1052

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1.	DIRECTOR				
	Leon I. Blankstein		Mgmt	For	For
	Donald P. Johnson		Mgmt	Withheld	Against
	Gaurav Malhotra		Mgmt	For	For
	Edith Matthai		Mgmt	For	For
	Trent D. Merrill		Mgmt	For	For
	Javier Sanchez		Mgmt	For	For
	Robert F. Schack		Mgmt	For	For

Jon H. Schlobohm	Mgmt	For	For
Robert I. Usdan	Mgmt	For	For
Pasy Wang	Mgmt	For	For
Thomas Powledge	Mgmt	For	For

2. To ratify the appointment of RSM US LLP as the Bank's independent public accountants as described more fully in the accompanying proxy statement.
- |  |      |     |     |
|--|------|-----|-----|
|  | Mgmt | For | For |
|--|------|-----|-----|

AMERIS BANCORP

Agenda Number: 935831948

Security: 03076K108  
Meeting Type: Annual  
Meeting Date: 05-Jun-2023  
Ticker: ABCB  
ISIN: US03076K1088

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director to serve until the 2024 Annual Meeting: William I. Bowen, Jr.	Mgmt	For	For
1b.	Election of Director to serve until the 2024 Annual Meeting: Rodney D. Bullard	Mgmt	For	For
1c.	Election of Director to serve until the 2024 Annual Meeting: Wm. Millard Choate	Mgmt	For	For
1d.	Election of Director to serve until the 2024 Annual Meeting: R. Dale Ezzell	Mgmt	For	For
1e.	Election of Director to serve until the 2024 Annual Meeting: Leo J. Hill	Mgmt	For	For
1f.	Election of Director to serve until the 2024 Annual Meeting: Daniel B. Jeter	Mgmt	For	For
1g.	Election of Director to serve until the 2024 Annual Meeting: Robert P. Lynch	Mgmt	For	For
1h.	Election of Director to serve until the 2024 Annual Meeting: Elizabeth A. McCague	Mgmt	For	For
1i.	Election of Director to serve until the 2024 Annual Meeting: James B. Miller, Jr.	Mgmt	For	For
1j.	Election of Director to serve until the	Mgmt	For	For

2024 Annual Meeting: Gloria A. O'Neal

1k.	Election of Director to serve until the 2024 Annual Meeting: H. Palmer Proctor, Jr.	Mgmt	For	For
1l.	Election of Director to serve until the 2024 Annual Meeting: William H. Stern	Mgmt	For	For
1m.	Election of Director to serve until the 2024 Annual Meeting: Jimmy D. Veal	Mgmt	For	For
2.	Ratification of the appointment of KPMG LLP as the Company's independent registered public accounting firm for the year ending December 31, 2023.	Mgmt	For	For
3.	Advisory approval of the compensation of the Company's named executive officers.	Mgmt	For	For

ATLANTIC UNION BANKSHARES CORPORATION  
935785761

Agenda Number:

Security: 04911A107  
Meeting Type: Annual  
Meeting Date: 02-May-2023  
Ticker: AUB  
ISIN: US04911A1079

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director to serve until the 2024 annual meeting: John C. Asbury	Mgmt	For	For
1b.	Election of Director to serve until the 2024 annual meeting: Patrick E. Corbin	Mgmt	For	For
1c.	Election of Director to serve until the 2024 annual meeting: Heather M. Cox	Mgmt	For	For
1d.	Election of Director to serve until the 2024 annual meeting: Rilla S. Delorier	Mgmt	For	For
1e.	Election of Director to serve until the 2024 annual meeting: Frank Russell Ellett	Mgmt	For	For
1f.	Election of Director to serve until the 2024 annual meeting: Patrick J. McCann	Mgmt	For	For

1g.	Election of Director to serve until the 2024 annual meeting: Thomas P. Rohman	Mgmt	For	For
1h.	Election of Director to serve until the 2024 annual meeting: Linda V. Schreiner	Mgmt	For	For
1i.	Election of Director to serve until the 2024 annual meeting: Thomas G. Snead, Jr.	Mgmt	For	For
1j.	Election of Director to serve until the 2024 annual meeting: Ronald L. Tillett	Mgmt	For	For
1k.	Election of Director to serve until the 2024 annual meeting: Keith L. Wampler	Mgmt	For	For
1l.	Election of Director to serve until the 2024 annual meeting: F. Blair Wimbush	Mgmt	For	For
2.	To ratify the appointment of Ernst & Young LLP as our independent registered public accounting firm for the year ending December 31, 2023	Mgmt	For	For
3.	To approve the compensation of our named executive officers (an advisory, non-binding "Say on Pay" resolution)	Mgmt	For	For
4.	To vote on the frequency of future "Say on Pay" resolutions (an advisory, non-binding "Say on Frequency" resolution)	Mgmt	1 Year	For

---

BANK OF AMERICA CORPORATION

Agenda Number: 935779782

---

Security: 060505104  
Meeting Type: Annual  
Meeting Date: 25-Apr-2023  
Ticker: BAC  
ISIN: US0605051046

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Sharon L. Allen	Mgmt	For	For
1b.	Election of Director: José (Joe) E. Almeida	Mgmt	For	For
1c.	Election of Director: Frank P. Bramble, Sr.	Mgmt	For	For
1d.	Election of Director: Pierre J. P. de Weck	Mgmt	For	For

1e.	Election of Director: Arnold W. Donald	Mgmt	For	For
1f.	Election of Director: Linda P. Hudson	Mgmt	For	For
1g.	Election of Director: Monica C. Lozano	Mgmt	For	For
1h.	Election of Director: Brian T. Moynihan	Mgmt	For	For
1i.	Election of Director: Lionel L. Nowell III	Mgmt	For	For
1j.	Election of Director: Denise L. Ramos	Mgmt	For	For
1k.	Election of Director: Clayton S. Rose	Mgmt	For	For
1l.	Election of Director: Michael D. White	Mgmt	For	For
1m.	Election of Director: Thomas D. Woods	Mgmt	For	For
1n.	Election of Director: Maria T. Zuber	Mgmt	For	For
2.	Approving our executive compensation (an advisory, non-binding "Say on Pay" resolution)	Mgmt	Against	Against
3.	A vote on the frequency of future "Say on Pay" resolutions (an advisory, non-binding "Say on Frequency" resolution)	Mgmt	1 Year	For
4.	Ratifying the appointment of our independent registered public accounting firm for 2023	Mgmt	For	For
5.	Amending and restating the Bank of America Corporation Equity Plan	Mgmt	For	For
6.	Shareholder proposal requesting an independent board chair	Shr	For	Against
7.	Shareholder proposal requesting shareholder ratification of termination pay	Shr	Against	For
8.	Shareholder proposal requesting greenhouse gas reduction targets	Shr	For	Against
9.	Shareholder proposal requesting report on transition planning	Shr	For	Against
10.	Shareholder proposal requesting adoption of policy to cease financing new fossil fuel supplies	Shr	Against	For
11.	Shareholder proposal requesting a racial equity audit	Shr	For	Against

---

BANK OF MARIN BANCORP

Agenda Number: 935838271

---

Security: 063425102  
Meeting Type: Annual  
Meeting Date: 23-May-2023  
Ticker: BMRC  
ISIN: US0634251021

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1a.	Election of Director: Nicolas C. Anderson		Mgmt	For	For
1b.	Election of Director: Russell A. Colombo		Mgmt	For	For
1c.	Election of Director: Charles D. Fite		Mgmt	For	For
1d.	Election of Director: James C. Hale		Mgmt	For	For
1e.	Election of Director: Robert Heller		Mgmt	For	For
1f.	Election of Director: Kevin R. Kennedy		Mgmt	For	For
1g.	Election of Director: William H. McDevitt		Mgmt	For	For
1h.	Election of Director: Timothy D. Myers		Mgmt	For	For
1i.	Election of Director: Sanjiv S. Sanghvi		Mgmt	For	For
1j.	Election of Director: Joel Sklar, MD		Mgmt	For	For
1k.	Election of Director: Brian M. Sobel		Mgmt	For	For
1l.	Election of Director: Secil T. Watson		Mgmt	For	For
2.	To approve, by non-binding vote, executive compensation		Mgmt	For	For
3.	To recommend, by non-binding vote, the frequency of the vote on executive compensation		Mgmt	1 Year	For
4.	Ratification of the selection of independent auditor		Mgmt	For	For

---

BANK7 CORP.

Agenda Number: 935809078

---

Security: 06652N107  
Meeting Type: Annual  
Meeting Date: 18-May-2023  
Ticker: BSVN  
ISIN: US06652N1072

---

Prop.#	Proposal	Proposal Type	Proposal Vote	For/Against Management
1a.	Election of Director: William M. Buergler		Mgmt	For
1b.	Election of Director: Teresa "Tracy" L. Dick		Mgmt	For
1c.	Election of Director: Edward "Ed" P. Gray		Mgmt	For
1d.	Election of Director: William B. "Brad" Haines		Mgmt	For
1e.	Election of Director: John T. "J.T." Phillips		Mgmt	For
1f.	Election of Director: J. Michael Sanner		Mgmt	For
1g.	Election of Director: Thomas L. "Tom" Travis		Mgmt	For
1h.	Election of Director: Gary D. Whitcomb		Mgmt	For
2.	Proposal to ratify the appointment of FORVIS, LLP as the independent registered public accounting firm for 2023.		Mgmt	For

---

BANNER CORPORATION

Agenda Number: 935828030

---

Security: 06652V208  
Meeting Type: Annual  
Meeting Date: 24-May-2023  
Ticker: BANR  
ISIN: US06652V2088

---

Prop.#	Proposal	Proposal Type	Proposal Vote	For/Against Management
1.1	Election of Director for one-year term:		Mgmt	For

Margot J. Copeland

1.2	Election of Director for one-year term: Mark J. Grescovich	Mgmt	For	For
1.3	Election of Director for one-year term: David A. Klaue	Mgmt	For	For
1.4	Election of Director for one-year term: Paul J. Walsh	Mgmt	For	For
2.	Advisory approval of the compensation of Banner Corporation's named executive officers.	Mgmt	For	For
3.	Ratification of the Audit Committee's appointment of Moss Adams LLP as the independent registered public accounting firm for the year ending December 31, 2023.	Mgmt	For	For
4.	Adoption of the Banner Corporation 2023 Omnibus Incentive Plan.	Mgmt	For	For

---

BAR HARBOR BANKSHARES

Agenda Number: 935801248

---

Security: 066849100  
Meeting Type: Annual  
Meeting Date: 18-May-2023  
Ticker: BHB  
ISIN: US0668491006

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Daina H. Belair	Mgmt	For	For
1b.	Election of Director: Matthew L. Caras	Mgmt	For	For
1c.	Election of Director: David M. Colter	Mgmt	For	For
1d.	Election of Director: Martha T. Dudman	Mgmt	For	For
1e.	Election of Director: Lauri E. Fernald	Mgmt	For	For
1f.	Election of Director: Debra B. Miller	Mgmt	For	For
1g.	Election of Director: Brendan J. O'Halloran	Mgmt	For	For
1h.	Election of Director: Brian D. Shaw	Mgmt	For	For



1i.	Election of Director: Curtis C. Simard	Mgmt	For	For
1j.	Election of Director: Kenneth E. Smith	Mgmt	For	For
1k.	Election of Director: Scott G. Toothaker	Mgmt	For	For
1l.	Election of Director: David B. Woodside	Mgmt	For	For
2.	To hold a non-binding advisory vote on the compensation of the Company's named executive officers.	Mgmt	For	For
3.	To hold a non-binding advisory vote on the frequency of holding future non-binding advisory votes on the compensation of the Company's named executive officers.	Mgmt	1 Year	For
4.	To ratify the appointment of RSM US LLP as the independent registered public accounting firm for the fiscal year ending December 31, 2023.	Mgmt	For	For

BAYCOM CORP

Agenda Number: 935862044

Security: 07272M107  
Meeting Type: Annual  
Meeting Date: 20-Jun-2023  
Ticker: BCML  
ISIN: US07272M1071

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.1	Election of Director: James S. Camp	Mgmt	Withheld	Against
1.2	Election of Director: Harpreet S. Chaudhary	Mgmt	Withheld	Against
1.3	Election of Director: Keary L. Colwell	Mgmt	For	For
1.4	Election of Director: Rocco Davis	Mgmt	For	For
1.5	Election of Director: George J. Guarini	Mgmt	For	For
1.6	Election of Director: Lloyd W. Kendall, Jr.	Mgmt	Withheld	Against
1.7	Election of Director: Janet L. King	Mgmt	For	For
1.8	Election of Director: Robert G. Laverne,	Mgmt	Withheld	Against

M.D.

- |     |  |      |          |         |
|-----|--|------|----------|---------|
| 1.9 | Election of Director: Sylvia L. Magid  | Mgmt | Withheld | Against |
| 2.  | Ratification of the appointment of Moss Adams, LLP as the Company's independent registered public accounting firm for the year ending December 31, 2023. | Mgmt | For      | For     |

---

C&F FINANCIAL CORPORATION

Agenda Number: 935775998

---

Security: 12466Q104  
Meeting Type: Annual  
Meeting Date: 18-Apr-2023  
Ticker: CFFI  
ISIN: US12466Q1040

---

- | Prop.# | Proposal  | Proposal Type | Proposal Vote | For/Against |
|--------|---|---------------|---------------|-------------|
|        |   |               | Management    |             |
| 1.     | DIRECTOR  |               |               |             |
|        | Dr. Julie R. Agnew  | Mgmt          | For           | For         |
|        | J.P. Causey Jr.   | Mgmt          | For           | For         |
|        | Thomas F. Cherry  | Mgmt          | For           | For         |
|        | George R. Sisson III  | Mgmt          | For           | For         |
| 2.     | To approve, in an advisory, non-binding vote, the compensation of the Corporation's named executive officers disclosed in the Proxy Statement.                            | Mgmt          | For           | For         |
| 3.     | To ratify the appointment of Yount, Hyde & Barbour, P.C. as the Corporation's independent registered public accounting firm for the fiscal year ending December 31, 2023. | Mgmt          | For           | For         |

---

CADENCE BANK

Agenda Number: 935777194

---

Security: 12740C103  
Meeting Type: Annual  
Meeting Date: 26-Apr-2023  
Ticker: CADE  
ISIN: US12740C1036

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1.1	Election of Director: Deborah M. Cannon		Mgmt	For	For
1.2	Election of Director: Warren A. Hood, Jr.		Mgmt	For	For
1.3	Election of Director: Precious W. Owodunni		Mgmt	For	For
1.4	Election of Director: Thomas R. Stanton		Mgmt	Withheld	Against
2.	Non-Binding, Advisory Vote Regarding the Compensation of the Named Executive Officers.		Mgmt	Against	Against
3.	Non-Binding, Advisory Vote Regarding Frequency of Advisory Votes Regarding the Compensation of the Named Executive Officers.		Mgmt	1 Year	For
4.	Ratification of Appointment of Independent Registered Public Accounting Firm.		Mgmt	For	For

CALIFORNIA BANCORP

Agenda Number: 935843450

Security: 13005U101  
Meeting Type: Annual  
Meeting Date: 18-May-2023  
Ticker: CALB  
ISIN: US13005U1016

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1.	DIRECTOR				
	Andrew J. Armanino		Mgmt	For	For
	Stephen A. Cortese		Mgmt	For	For
	Kevin J. Cullen		Mgmt	For	For
	Stephen R. Dathe		Mgmt	For	For
	Wayne S. Doiguchi		Mgmt	For	For
	Rochelle G. Klein		Mgmt	For	For
	Julie J. Levenson		Mgmt	For	For
	Frank L. Muller		Mgmt	For	For
	Steven E. Shelton		Mgmt	For	For
	Millicent C. Tracey		Mgmt	For	For
	Theodore A. Wilm		Mgmt	For	For
2.	Approval of Amendment and Restatement of		Mgmt	Against	Against

2017 Equity Incentive Plan. To approve an amendment and restatement of our 2017 Equity Incentive Plan that will increase the number of shares issuable under the plan by 500,000 shares.

- |   |      |     |     |
|---|------|-----|-----|
| 3. Accounting Firm. To ratify the appointment of Elliot Davis LLC as the Company's Independent Public Accounting Firm for the fiscal year ending December 31, 2023. | Mgmt | For | For |
|---|------|-----|-----|

---

CAMBRIDGE BANCORP

Agenda Number: 935788882

---

Security: 132152109  
Meeting Type: Annual  
Meeting Date: 15-May-2023  
Ticker: CATC  
ISIN: US1321521098

---

- | Prop.# Proposal  | Type | Proposal | Proposal Vote Management | For/Against |
|--|------|----------|--------------------------|-------------|
| 1. DIRECTOR  |      |          |                          |             |
| Christine Fuchs*   |      | Mgmt     | For                      | For         |
| Pamela A. Hamlin*  |      | Mgmt     | For                      | For         |
| Daniel R. Morrison*  |      | Mgmt     | For                      | For         |
| Leon A. Palandjian*  |      | Mgmt     | For                      | For         |
| Laila S. Partridge*  |      | Mgmt     | For                      | For         |
| Jane C. Walsh*   |      | Mgmt     | Withheld                 | Against     |
| Andargachew Zelleke**  |      | Mgmt     | For                      | For         |
| 2. Consideration and approval of a non-binding advisory resolution on the compensation of the Company's named executive officers.  |      | Mgmt     | For                      | For         |
| 3. To ratify, on an advisory basis, the appointment of Wolf & Company, P.C. as the Company's independent registered public accounting firm for the fiscal year ending December 31, 2023. |      | Mgmt     | For                      | For         |

---

CAMDEN NATIONAL CORPORATION

Agenda Number: 935812152

---

Security: 133034108  
Meeting Type: Annual

Meeting Date: 23-May-2023

Ticker: CAC

ISIN: US1330341082

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1a.	To approve an amendment to the Company's Articles of Incorporation to provide for the annual election of directors and to eliminate the classified Board structure.		Mgmt	For	For
1b.	To approve an amendment to the Company's Articles of Incorporation to permit amendments to the Company's bylaws by majority vote of the Company's shareholders.		Mgmt	For	For
2a.	Election of Director for a term that expires either in 2024, if Proposal 1a is approved by the Company's shareholders, or in 2026 if Proposal 1a is not approved by the Company's shareholders: Rebecca K. Hatfield		Mgmt	For	For
2b.	Election of Director for a term that expires either in 2024, if Proposal 1a is approved by the Company's shareholders, or in 2026 if Proposal 1a is not approved by the Company's shareholders: Robert D. Merrill		Mgmt	For	For
2c.	Election of Director for a term that expires either in 2024, if Proposal 1a is approved by the Company's shareholders, or in 2026 if Proposal 1a is not approved by the Company's shareholders: Robin A. Sawyer, CPA		Mgmt	For	For
2d.	Election of Director for a term that expires either in 2024, if Proposal 1a is approved by the Company's shareholders, or in 2026 if Proposal 1a is not approved by the Company's shareholders: Lawrence J. Sterrs		Mgmt	For	For
3.	To approve, by non-binding advisory vote, the compensation of the Company's named executive officers ("Say on Pay").		Mgmt	For	For
4.	To select, by non-binding advisory vote, the frequency of future shareholder "Say-on-Pay" votes.		Mgmt	1 Year	For

- |    |   |      |     |     |
|----|---|------|-----|-----|
| 5. | To ratify the appointment of RSM US LLP as the Company's independent registered public accounting firm for the year ending December 31, 2023. | Mgmt | For | For |
|----|---|------|-----|-----|

---

CB FINANCIAL SERVICES, INC.

Agenda Number: 935807620

---

Security: 12479G101  
Meeting Type: Annual  
Meeting Date: 17-May-2023  
Ticker: CBFV  
ISIN: US12479G1013

---

Prop.#	Proposal	Proposal Type	Proposal Vote	For/Against Management
1.1	Election of Director: Mark E. Fox	Mgmt	Withheld	Against
1.2	Election of Director: John J. LaCarte	Mgmt	Withheld	Against
1.3	Election of Director: David F. Pollock	Mgmt	Withheld	Against
2.	Ratification of the appointment of FORVIS, LLP to serve as the independent registered public accounting firm for the 2023 fiscal year.	Mgmt	For	For
3.	Advisory (non-binding) vote to approve the compensation of the Named Executive Officers.	Mgmt	For	For

---

CENTRAL PACIFIC FINANCIAL CORP.

Agenda Number: 935775392

---

Security: 154760409  
Meeting Type: Annual  
Meeting Date: 27-Apr-2023  
Ticker: CPF  
ISIN: US1547604090

---

Prop.#	Proposal	Proposal Type	Proposal Vote	For/Against Management
1.	DIRECTOR			

Christine H. H. Camp	Mgmt	For	For
Earl E. Fry	Mgmt	For	For
Jason R. Fujimoto	Mgmt	For	For
Jonathan B. Kindred	Mgmt	For	For
Paul J. Kosasa	Mgmt	For	For
Duane K. Kurisu	Mgmt	For	For
Christopher T. Lutes	Mgmt	For	For
Arnold D. Martinez	Mgmt	For	For
A. Catherine Ngo	Mgmt	For	For
Saedene K. Ota	Mgmt	For	For
Crystal K. Rose	Mgmt	For	For
Paul K. Yonamine	Mgmt	For	For

- |    |   |      |        |     |
|----|---|------|--------|-----|
| 2. | To approve, on a non-binding advisory basis, the compensation of the company's named executive officers ("Say-On-Pay").                             | Mgmt | For    | For |
| 3. | To cast a non-binding, advisory vote on the frequency of the advisory "Say-On-Pay" vote.  | Mgmt | 1 Year | For |
| 4. | To approve the company's 2023 Stock Compensation Plan.  | Mgmt | For    | For |
| 5. | To ratify the appointment of Crowe LLP as the company's independent registered public accounting firm for the fiscal year ending December 31, 2023. | Mgmt | For    | For |

CENTRAL VALLEY COMMUNITY BANCORP

Agenda Number: 935807579

Security: 155685100  
Meeting Type: Annual  
Meeting Date: 17-May-2023  
Ticker: CVCY  
ISIN: US1556851004

Prop.#	Proposal	Proposal Type	Proposal Vote	For/Against Management
1.	DIRECTOR			
	Daniel N. Cunningham	Mgmt	For	For
	Daniel J. Doyle	Mgmt	Withheld	Against
	F.T. "Tommy" Elliott IV	Mgmt	For	For
	Robert J. Flautt	Mgmt	For	For
	Gary D. Gall	Mgmt	For	For
	James J. Kim	Mgmt	For	For
	Andriana D. Majarian	Mgmt	For	For
	Steven D. McDonald	Mgmt	For	For

	Louis McMurray Karen Musson Dorothea D. Silva William S. Smittcamp	Mgmt Mgmt Mgmt Mgmt	Withheld Withheld For For	Against Against For For
2.	To approve the proposal to ratify the appointment of Crowe LLP as the independent registered public accountant for the Company's 2023 fiscal year.	Mgmt	For	For
3.	To adopt a non-binding advisory resolution approving executive compensation.	Mgmt	For	For
4.	Advisory Vote on the Frequency of Future Advisory Votes on Executive Compensation.	Mgmt	1 Year	For

---

CITIZENS COMMUNITY BANCORP, INC.

Agenda Number: 935856914

---

Security: 174903104  
Meeting Type: Annual  
Meeting Date: 20-Jun-2023  
Ticker: CZWI  
ISIN: US1749031043

---

Prop.#	Proposal	Proposal Type	Proposal Vote	For/Against
			Management	
1.	DIRECTOR Michael Conner Francis Felber Michael L. Swenson	Mgmt Mgmt Mgmt	For Withheld Withheld	For Against Against
2.	Ratification of the appointment of Eide Bailly, LLP as Citizens' independent registered public accounting firm for the fiscal year ending December 31, 2023.	Mgmt	For	For
3.	To approve a non-binding advisory proposal on executive compensation.	Mgmt	For	For
4.	To approve a non-binding advisory proposal on the frequency of future votes on executive compensation.	Mgmt	1 Year	For

---

CITIZENS FINANCIAL GROUP, INC.

Agenda Number: 935777283



---

Security: 174610105  
Meeting Type: Annual  
Meeting Date: 27-Apr-2023  
Ticker: CFG  
ISIN: US1746101054

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1a.	Election of Director: Bruce Van Saun		Mgmt	For	For
1b.	Election of Director: Lee Alexander		Mgmt	For	For
1c.	Election of Director: Christine M. Cumming		Mgmt	For	For
1d.	Election of Director: Kevin Cummings		Mgmt	For	For
1e.	Election of Director: William P. Hankowsky		Mgmt	For	For
1f.	Election of Director: Edward J. Kelly III		Mgmt	For	For
1g.	Election of Director: Robert G. Leary		Mgmt	For	For
1h.	Election of Director: Terrance J. Lillis		Mgmt	For	For
1i.	Election of Director: Michele N. Siekerka		Mgmt	For	For
1j.	Election of Director: Shivan Subramaniam		Mgmt	For	For
1k.	Election of Director: Christopher J. Swift		Mgmt	For	For
1l.	Election of Director: Wendy A. Watson		Mgmt	For	For
1m.	Election of Director: Marita Zuraitis		Mgmt	For	For
2.	Advisory vote on executive compensation.		Mgmt	For	For
3.	Ratification of the appointment of Deloitte & Touche LLP as our independent registered public accounting firm for the 2023 fiscal year.		Mgmt	For	For

---

CIVISTA BANCSHARES, INC.

---

Agenda Number: 935782537

---

Security: 178867107  
Meeting Type: Annual  
Meeting Date: 18-Apr-2023  
Ticker: CIVB

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1.	DIRECTOR				
	Darci Congrove	Mgmt	For		For
	Mark Macioce	Mgmt	For		For
	Julie A. Mattlin	Mgmt	For		For
	James O. Miller	Mgmt	For		For
	Dennis E. Murray, Jr.	Mgmt	For		For
	Allen R. Nickles	Mgmt	For		For
	Mary Patricia Oliver	Mgmt	For		For
	Dennis G. Shaffer	Mgmt	For		For
	Harry Singer	Mgmt	For		For
	Lorina W. Wise	Mgmt	For		For
2.	To approve, on a non-binding advisory basis, the compensation of the Corporation's named executive officers as disclosed in the accompanying proxy statement.		Mgmt	For	For
3.	To ratify the appointment of FORVIS, LLP as the independent registered public accounting firm of the Corporation for the fiscal year ending December 31, 2023.		Mgmt	For	For

COASTAL FINANCIAL CORPORATION

Agenda Number: 935806731

Security: 19046P209  
Meeting Type: Annual  
Meeting Date: 23-May-2023  
Ticker: CCB  
ISIN: US19046P2092

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1.1	Election of Director for a 3-year term until the 2026 meeting of shareholders: Rilla R. Delorier		Mgmt	Withheld	Against
1.2	Election of Director for a 3-year term until the 2026 meeting of shareholders: Michael R. Patterson		Mgmt	Withheld	Against
1.3	Election of Director for a 3-year term		Mgmt	Withheld	Against

until the 2026 meeting of shareholders:  
Gregory S. Tisdell

- |    |  |      |     |     |
|----|--|------|-----|-----|
| 2. | To ratify the selection of Moss Adams LLP as the independent registered public accounting firm for the fiscal year ending December 31, 2023. | Mgmt | For | For |
|----|--|------|-----|-----|

---

CODORUS VALLEY BANCORP, INC.

Agenda Number: 935805830

---

Security: 192025104  
Meeting Type: Annual  
Meeting Date: 16-May-2023  
Ticker: CVLY  
ISIN: US1920251048

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.	DIRECTOR Sarah M. Brown Keith M. Cenekofsky Scott V. Fainor John W. Giambalvo	Mgmt Mgmt Mgmt Mgmt	For For For For	For For For For
2.	Approve an advisory, non-binding resolution regarding executive compensation.		Mgmt For	For
3.	Ratify the appointment of Crowe LLP as Codorus Valley Bancorp, Inc.'s Independent Registered Public Accounting Firm for the fiscal year ending December 31, 2023.		Mgmt For	For

---

COLONY BANKCORP, INC.

Agenda Number: 935829272

---

Security: 19623P101  
Meeting Type: Annual  
Meeting Date: 18-May-2023  
Ticker: CBAN  
ISIN: US19623P1012

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
--------	----------	---------------	--------------------------	-------------

- |                         |      |          |         |
|-------------------------|------|----------|---------|
| 1. DIRECTOR             |      |          |         |
| Scott L. Downing        | Mgmt | For      | For     |
| T. Heath Fountain       | Mgmt | For      | For     |
| Audrey D. Hollingsworth | Mgmt | For      | For     |
| Edward P. Loomis, Jr.   | Mgmt | Withheld | Against |
| Mark H. Massee          | Mgmt | For      | For     |
| Meagan M. Mowry         | Mgmt | For      | For     |
| Matthew D. Reed         | Mgmt | For      | For     |
| Jonathan W.R. Ross      | Mgmt | For      | For     |
| Brian D. Schmitt        | Mgmt | For      | For     |
| Harold W. Wyatt, III    | Mgmt | For      | For     |
- 
- |   |      |     |     |
|---|------|-----|-----|
| 2. To approve, on an advisory non-binding basis, the compensation of the Company's named executive officers as disclosed in the enclosed Proxy Statement. | Mgmt | For | For |
|---|------|-----|-----|
- 
- |  |      |     |     |
|--|------|-----|-----|
| 3. To ratify the appointment of Mauldin & Jenkins, LLC, as the Company's independent registered public accounting firm for the fiscal year ending December 31, 2023. | Mgmt | For | For |
|--|------|-----|-----|

-----

COLUMBIA BANKING SYSTEM,INC.

Agenda Number: 935808747

-----

Security: 197236102  
Meeting Type: Annual  
Meeting Date: 18-May-2023  
Ticker: COLB  
ISIN: US1972361026

-----

Prop.#	Proposal	Proposal Type	Proposal Vote	For/Against Management
1a.	Election of Director: Cort L. O'Haver	Mgmt	For	For
1b.	Election of Director: Craig D. Eerkes	Mgmt	For	For
1c.	Election of Director: Mark A. Finkelstein	Mgmt	For	For
1d.	Election of Director: Eric S. Forrest	Mgmt	For	For
1e.	Election of Director: Peggy Y. Fowler	Mgmt	For	For
1f.	Election of Director: Randal L. Lund	Mgmt	For	For
1g.	Election of Director: Luis F. Machuca	Mgmt	For	For
1h.	Election of Director: S. Mae Fujita Numata	Mgmt	For	For

1i.	Election of Director: Maria M. Pope	Mgmt	For	For
1j.	Election of Director: John F. Schultz	Mgmt	For	For
1k.	Election of Director: Elizabeth W. Seaton	Mgmt	For	For
1l.	Election of Director: Clint E. Stein	Mgmt	For	For
1m.	Election of Director: Hilliard C. Terry, III	Mgmt	For	For
1n.	Election of Director: Anddria Varnado	Mgmt	For	For
2.	To vote on an advisory (non-binding) resolution to approve the compensation of Columbia's named executive officers.	Mgmt	For	For
3.	To vote on the frequency (either one, two or three years) of future shareholder votes on an advisory (non-binding) resolution on executive compensation.	Mgmt	1 Year	For
4.	To vote on an advisory (non-binding) resolution to appoint Deloitte & Touche LLP as our independent registered public accounting firm for fiscal year ending December 31, 2023.	Mgmt	For	For

COMERICA INCORPORATED

Agenda Number: 935779667

Security: 200340107  
Meeting Type: Annual  
Meeting Date: 25-Apr-2023  
Ticker: CMA  
ISIN: US2003401070

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Nancy Avila	Mgmt	For	For
1b.	Election of Director: Michael E. Collins	Mgmt	For	For
1c.	Election of Director: Roger A. Cregg	Mgmt	For	For
1d.	Election of Director: Curtis C. Farmer	Mgmt	For	For
1e.	Election of Director: Jacqueline P. Kane	Mgmt	For	For

1f.	Election of Director: Derek J. Kerr	Mgmt	For	For
1g.	Election of Director: Richard G. Lindner	Mgmt	For	For
1h.	Election of Director: Jennifer H. Sampson	Mgmt	For	For
1i.	Election of Director: Barbara R. Smith	Mgmt	For	For
1j.	Election of Director: Robert S. Taubman	Mgmt	For	For
1k.	Election of Director: Reginald M. Turner Jr.	Mgmt	For	For
1l.	Election of Director: Nina G. Vaca	Mgmt	For	For
1m.	Election of Director: Michael G. Van de Ven	Mgmt	For	For
2.	Ratification of the Appointment of Ernst & Young LLP as Independent Registered Public Accounting Firm.	Mgmt	For	For
3.	Approval of a Non-Binding, Advisory Proposal Approving Executive Compensation.	Mgmt	For	For
4.	Non-Binding, Advisory Vote on the Frequency that Shareholders are to be Presented with Advisory Proposals Approving Executive Compensation.	Mgmt	1 Year	For

CONNECTONE BANCORP, INC.

Agenda Number: 935817455

Security: 20786W107  
Meeting Type: Annual  
Meeting Date: 23-May-2023  
Ticker: CNOB  
ISIN: US20786W1071

Prop.#	Proposal	Proposal Type	Proposal Vote	For/Against Management
1.	DIRECTOR			
	Frank Sorrentino III	Mgmt	For	For
	Stephen T. Boswell	Mgmt	For	For
	Frank W. Baier	Mgmt	For	For
	Frank Huttler III	Mgmt	For	For
	Michael Kempner	Mgmt	For	For
	Elizabeth Magennis	Mgmt	For	For
	Nicholas Minoia	Mgmt	For	For
	Anson M. Moise	Mgmt	For	For

Katherin Nukk-Freeman	Mgmt	For	For
Daniel Rifkin	Mgmt	For	For
Mark Sokolich	Mgmt	For	For
William A. Thompson	Mgmt	For	For

- |    |  |      |     |     |
|----|--|------|-----|-----|
| 2. | The approval of an Amendment to the 2017 Equity Compensation Plan increasing the maximum number of shares of Common Stock or equivalents which may be issued under the Plan by 450,000 shares. | Mgmt | For | For |
| 3. | To vote, on an advisory basis, to approve the executive compensation of ConnectOne Bancorp, Inc.'s named executive officers, as described in the proxy statement.                              | Mgmt | For | For |
| 4. | To ratify the appointment of Crowe LLP as the Company's independent registered public accountants for the fiscal year ending December 31, 2023.  | Mgmt | For | For |

CULLEN/FROST BANKERS, INC.

Agenda Number: 935775758

Security: 229899109  
Meeting Type: Annual  
Meeting Date: 26-Apr-2023  
Ticker: CFR  
ISIN: US2298991090

Prop.#	Proposal	Proposal Type	Proposal Vote	For/Against Management
1a.	Election of Director to serve for a one-year term expire at the 2024 Annual Meeting: Carlos Alvarez	Mgmt	For	For
1b.	Election of Director to serve for a one-year term expire at the 2024 Annual Meeting: Chris M. Avery	Mgmt	For	For
1c.	Election of Director to serve for a one-year term expire at the 2024 Annual Meeting: Anthony R. Chase	Mgmt	For	For
1d.	Election of Director to serve for a one-year term expire at the 2024 Annual Meeting: Cynthia J. Comparin	Mgmt	For	For
1e.	Election of Director to serve for a	Mgmt	For	For

one-year term expire at the 2024 Annual Meeting: Samuel G. Dawson

- |  |      |        |     |
|--|------|--------|-----|
| 1f. Election of Director to serve for a one-year term expire at the 2024 Annual Meeting: Crawford H. Edwards                                   | Mgmt | For    | For |
| 1g. Election of Director to serve for a one-year term expire at the 2024 Annual Meeting: Patrick B. Frost                                      | Mgmt | For    | For |
| 1h. Election of Director to serve for a one-year term expire at the 2024 Annual Meeting: Phillip D. Green                                      | Mgmt | For    | For |
| 1i. Election of Director to serve for a one-year term expire at the 2024 Annual Meeting: David J. Haemisegger                                  | Mgmt | For    | For |
| 1j. Election of Director to serve for a one-year term expire at the 2024 Annual Meeting: Charles W. Matthews                                   | Mgmt | For    | For |
| 1k. Election of Director to serve for a one-year term expire at the 2024 Annual Meeting: Joseph A. Pierce                                      | Mgmt | For    | For |
| 1l. Election of Director to serve for a one-year term expire at the 2024 Annual Meeting: Linda B. Rutherford                                   | Mgmt | For    | For |
| 1m. Election of Director to serve for a one-year term expire at the 2024 Annual Meeting: Jack Willome  | Mgmt | For    | For |
| 2. To provide nonbinding approval of executive compensation.   | Mgmt | For    | For |
| 3. To provide a nonbinding selection of the frequency of future votes on executive compensation.   | Mgmt | 1 Year | For |
| 4. To ratify the selection of Ernst & Young LLP to act as independent auditors of Cullen/Frost for the fiscal year that began January 1, 2023. | Mgmt | For    | For |

---

CVB FINANCIAL CORP.

Agenda Number: 935806161

---

Security: 126600105



Meeting Type: Annual  
Meeting Date: 17-May-2023  
Ticker: CVBF  
ISIN: US1266001056

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.	DIRECTOR			
	George A. Borba, Jr	Mgmt	For	For
	David A. Brager	Mgmt	For	For
	Stephen A. Del Guercio	Mgmt	For	For
	Anna Kan	Mgmt	For	For
	Jane Olvera Majors	Mgmt	For	For
	Raymond V. O'Brien III	Mgmt	For	For
	Hal W. Oswalt	Mgmt	For	For
	Kimberly Sheehy	Mgmt	For	For
2.	To approve, on a non-binding advisory basis, the compensation of CVB Financial Corp.'s named executive officers ("Say-On-Pay").	Mgmt	For	For
3.	To cast a non-binding, advisory vote on the frequency of the advisory "Say-On-Pay" vote.	Mgmt	1 Year	For
4.	To ratify the appointment of KPMG LLP as independent registered public accountants of CVB Financial Corp. for the year ending December 31, 2023.	Mgmt	For	For

---

EAGLE BANCORP MONTANA, INC.

Agenda Number: 935790712

---

Security: 26942G100  
Meeting Type: Annual  
Meeting Date: 20-Apr-2023  
Ticker: EBMT  
ISIN: US26942G1004

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.	DIRECTOR			
	Samuel D. Waters	Mgmt	Withheld	Against
	Cynthia A. Utterback	Mgmt	Withheld	Against
	Corey Jensen	Mgmt	Withheld	Against
	Tanya J. Chemodurow	Mgmt	Withheld	Against

2.	Ratification of appointment of Moss Adams LLP as Eagle Bancorp Montana, Inc.'s independent registered public accounting firm for fiscal year ending December 31, 2023.	Mgmt	For	For
3.	Advisory vote on named executive officer compensation as disclosed in the proxy statement.	Mgmt	For	For
4.	Approval of Amendment No. 1 to the 2020 Non-Employee Director Award Plan.	Mgmt	For	For

EAST WEST BANCORP, INC.

Agenda Number: 935816441

Security: 27579R104  
Meeting Type: Annual  
Meeting Date: 23-May-2023  
Ticker: EWBC  
ISIN: US27579R1041

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director to serve until the next annual meeting: Manuel P. Alvarez	Mgmt	For	For
1b.	Election of Director to serve until the next annual meeting: Molly Campbell	Mgmt	For	For
1c.	Election of Director to serve until the next annual meeting: Archana Deskus	Mgmt	For	For
1d.	Election of Director to serve until the next annual meeting: Serge Dumont	Mgmt	For	For
1e.	Election of Director to serve until the next annual meeting: Rudolph I. Estrada	Mgmt	For	For
1f.	Election of Director to serve until the next annual meeting: Paul H. Irving	Mgmt	For	For
1g.	Election of Director to serve until the next annual meeting: Sabrina Kay	Mgmt	For	For
1h.	Election of Director to serve until the next annual meeting: Jack C. Liu	Mgmt	For	For

1i.	Election of Director to serve until the next annual meeting: Dominic Ng	Mgmt	For	For
1j.	Election of Director to serve until the next annual meeting: Lester M. Sussman	Mgmt	For	For
2.	To approve, on an advisory basis, our executive compensation for 2022.	Mgmt	For	For
3.	To approve, on an advisory basis, the frequency of future advisory votes on executive compensation.	Mgmt	1 Year	For
4.	To ratify the appointment of KPMG LLP as the Company's independent registered public accounting firm for the fiscal year ending December 31, 2023.	Mgmt	For	For

-----  
ENTERPRISE BANCORP, INC.

Agenda Number: 935809042  
-----

Security: 293668109  
Meeting Type: Annual  
Meeting Date: 02-May-2023  
Ticker: EBTC  
ISIN: US2936681095  
-----

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.1	Election of Director to serve for a three-year term expiring at the 2026 annual meeting: John R. Clementi	Mgmt	Withheld	Against
1.2	Election of Director to serve for a three-year term expiring at the 2026 annual meeting: Carole A. Cowan	Mgmt	Withheld	Against
1.3	Election of Director to serve for a three-year term expiring at the 2026 annual meeting: Normand E. Deschene	Mgmt	Withheld	Against
1.4	Election of Director to serve for a three-year term expiring at the 2026 annual meeting: John A. Koutsos	Mgmt	Withheld	Against
1.5	Election of Director to serve for a three-year term expiring at the 2026 annual meeting: Joseph C. Lerner	Mgmt	Withheld	Against

1.6	Election of Director to serve for a three-year term expiring at the 2026 annual meeting: Richard W. Main	Mgmt	Withheld	Against
1.7	Election of Director to serve for a three-year term expiring at the 2026 annual meeting: Anita R. Worden	Mgmt	Withheld	Against
2.	Non-binding advisory vote to approve the compensation of the Company's named executive officers, (the "Say on Pay Proposal").	Mgmt	For	For
3.	Ratification of the Audit Committee's appointment of RSM US LLP as the Company's independent registered public accounting firm for the year ending December 31, 2023.	Mgmt	For	For

EQUITY BANCSHARES, INC.

Agenda Number: 935777118

Security: 29460X109  
Meeting Type: Annual  
Meeting Date: 25-Apr-2023  
Ticker: EQBK  
ISIN: US29460X1090

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.1	Election of Class III Director: Leon H. Borck	Mgmt	Against	Against
1.2	Election of Class III Director: Gregory L. Gaeddert	Mgmt	Against	Against
1.3	Election of Class III Director: Benjamin M. Hutton	Mgmt	Against	Against
2.	Advisory vote to approve the compensation paid to the named executive officers of the Company.	Mgmt	For	For
3.	Ratification of Crowe LLP as the Company's independent registered public accounting firm for the year ending December 31, 2023.	Mgmt	For	For

---

ESSA BANCORP, INC.

Agenda Number: 935762270

---

Security: 29667D104  
Meeting Type: Annual  
Meeting Date: 09-Mar-2023  
Ticker: ESSA  
ISIN: US29667D1046

---

Prop.#	Proposal	Proposal Type	Proposal Vote	For/Against Management
1.1	Election of Director for a three-year term to expire in 2026: Daniel J. Henning		Mgmt For	For
1.2	Election of Director for a three-year term to expire in 2026: Elizabeth B. Weekes		Mgmt For	For
1.3	Election of Director for a three-year term to expire in 2026: Tina Q. Richardson		Mgmt For	For
2.	The ratification of the appointment of S.R. Snodgrass, P.C. as the Company's independent registered public accountants for the fiscal year ending September 30, 2023.		Mgmt For	For
3.	The consideration of an advisory, non-binding resolution with respect to the executive compensation described in the Proxy Statement.		Mgmt For	For
4.	The consideration of an advisory, non-binding proposal with respect to the frequency that stockholders will vote on the Company's executive compensation.		Mgmt 1 Year	For

---

EVANS BANCORP, INC.

Agenda Number: 935781244

---

Security: 29911Q208  
Meeting Type: Annual  
Meeting Date: 02-May-2023  
Ticker: EVBN  
ISIN: US29911Q2084

---

Prop.#	Proposal	Proposal Type	Proposal Vote	For/Against Management
--------	----------	---------------	---------------	------------------------

1.1	Election of Director: Michael A. Battle	Mgmt	For	For
1.2	Election of Director: Jody L. Lomeo	Mgmt	For	For
1.3	Election of Director: Nora B. Sullivan	Mgmt	For	For
1.4	Election of Director: Dawn DePerrior	Mgmt	For	For
1.5	Election of Director: Robert A. James	Mgmt	For	For
2.	To approve, on an advisory basis, the compensation paid to the Company's Named Executive Officers.	Mgmt	For	For
3.	To ratify the appointment of Crowe LLP as the Company's independent registered public accounting firm for fiscal year 2023.	Mgmt	For	For

-----  
FARMERS & MERCHANTS BANCORP, INC.

Agenda Number: 935783464

-----  
Security: 30779N105  
Meeting Type: Annual  
Meeting Date: 17-Apr-2023  
Ticker: FMAO  
ISIN: US30779N1054  
-----

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Andrew J. Briggs	Mgmt	For	For
1b.	Election of Director: Eugene N. Burkholder	Mgmt	For	For
1c.	Election of Director: Lars B. Eller	Mgmt	For	For
1d.	Election of Director: Jo Ellen Hornish	Mgmt	For	For
1e.	Election of Director: Jack C. Johnson	Mgmt	For	For
1f.	Election of Director: Lori A. Johnston	Mgmt	For	For
1g.	Election of Director: Marcia S. Latta	Mgmt	For	For
1h.	Election of Director: Steven J. Planson	Mgmt	For	For
1i.	Election of Director: Kevin J. Sauder	Mgmt	For	For
1j.	Election of Director: Frank R. Simon	Mgmt	For	For

1k.	Election of Director: K. Brad Stamm	Mgmt	For	For
1l.	Election of Director: David P. Vernon	Mgmt	For	For
2.	Nonbinding Say-on-Pay Proposal. An advisory vote to approve the executive compensation programs of the Company.	Mgmt	For	For
3.	Nonbinding Say-on-Pay Frequency Proposal. An advisory vote on the frequency to consider the executive compensation noted in Proposal 2.	Mgmt	1 Year	Against
4.	Eliminate Preemptive Rights. To amend the Company's Articles of Incorporation to eliminate the preemptive right of shareholders to subscribe to additional shares of stock issued by the Company from time to time.	Mgmt	For	For
5.	Establish a New Class of Preferred Stock. To amend the Company's Articles of Incorporation to establish 100,000 shares of a new class of flexible preferred stock that will allow the Board of Directors to issue series of preferred stock with terms determined by the Board as desired from time to time, without further shareholder approval.	Mgmt	For	For
6.	Nonbinding Auditor Ratification. An advisory vote on the ratification of the Company's appointment of the independent registered public accounting firm, Forvis, LLP for the fiscal year ending December 31, 2023.	Mgmt	For	For

---

FARMERS NATIONAL BANC CORP.

Agenda Number: 935792285

---

Security: 309627107  
Meeting Type: Annual  
Meeting Date: 20-Apr-2023  
Ticker: FMNB  
ISIN: US3096271073

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.1	Election of Class I Director to serve for	Mgmt	For	For

terms of three years to expire at 2026:  
Gregory C. Bestic

1.2	Election of Class I Director to serve for terms of three years to expire at 2026: Kevin J. Helmick	Mgmt	For	For
1.3	Election of Class I Director to serve for terms of three years to expire at 2026: Neil J. Kaback	Mgmt	For	For
1.4	Election of Class I Director to serve for terms of three years to expire at 2026: Terry A. Moore	Mgmt	For	For
2.	To conduct a non-binding advisory vote on the frequency of holding an advisory vote on executive compensation	Mgmt	1 Year	For
3.	To consider and vote upon a non-binding advisory resolution to approve the compensation of Farmers' named executive officers	Mgmt	For	For
4.	To consider and vote upon a proposal to ratify the appointment of Crowe LLP as Farmers' independent registered public accounting firm for the fiscal year ending December 31, 2023	Mgmt	For	For

---

FIFTH THIRD BANCORP

Agenda Number: 935773398

---

Security: 316773100  
Meeting Type: Annual  
Meeting Date: 18-Apr-2023  
Ticker: FITB  
ISIN: US3167731005

---

Prop.#	Proposal	Proposal Type	Proposal Vote	For/Against Management
1a.	Election of Director to serve until 2024 Annual Meeting: Nicholas K. Akins	Mgmt	For	For
1b.	Election of Director to serve until 2024 Annual Meeting: B. Evan Bayh, III	Mgmt	For	For
1c.	Election of Director to serve until 2024 Annual Meeting: Jorge L. Benitez	Mgmt	For	For



1d. Election of Director to serve until 2024 Annual Meeting: Katherine B. Blackburn	Mgmt	For	For
1e. Election of Director to serve until 2024 Annual Meeting: Emerson L. Brumback	Mgmt	For	For
1f. Election of Director to serve until 2024 Annual Meeting: Linda W. Clement-Holmes	Mgmt	For	For
1g. Election of Director to serve until 2024 Annual Meeting: C. Bryan Daniels	Mgmt	For	For
1h. Election of Director to serve until 2024 Annual Meeting: Mitchell S. Feiger	Mgmt	For	For
1i. Election of Director to serve until 2024 Annual Meeting: Thomas H. Harvey	Mgmt	For	For
1j. Election of Director to serve until 2024 Annual Meeting: Gary R. Heminger	Mgmt	For	For
1k. Election of Director to serve until 2024 Annual Meeting: Eileen A. Mallesch	Mgmt	For	For
1l. Election of Director to serve until 2024 Annual Meeting: Michael B. McCallister	Mgmt	For	For
1m. Election of Director to serve until 2024 Annual Meeting: Timothy N. Spence	Mgmt	For	For
1n. Election of Director to serve until 2024 Annual Meeting: Marsha C. Williams	Mgmt	For	For
2. Ratification of the appointment of Deloitte & Touche LLP to serve as the independent external audit firm for the Company for the year 2023.	Mgmt	For	For
3. An advisory vote on approval of Company's compensation of its named executive officers.	Mgmt	For	For

---

FIRST BUSINESS FINANCIAL SERVICES, INC.

---

Agenda Number: 935776091

---

Security: 319390100  
Meeting Type: Annual  
Meeting Date: 28-Apr-2023  
Ticker: FBIZ  
ISIN: US3193901002

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1.1	Election of Class I Director: Carla C. Chavarria		Mgmt	For	For
1.2	Election of Class I Director: Ralph R. Kauten		Mgmt	For	For
1.3	Election of Class I Director: Gerald L. Kilcoyne		Mgmt	For	For
1.4	Election of Class I Director: Daniel P. Olszewski		Mgmt	For	For
2.	To act upon a proposal to approve an amendment to the First Business Financial Services, Inc. 2019 Equity Incentive Plan.		Mgmt	For	For
3.	To approve in a non-binding shareholder advisory vote the compensation of the named executive officers.		Mgmt	For	For
4.	To ratify the appointment of Crowe LLP as the Company's independent registered public accounting firm for the fiscal year ending December 31, 2023.		Mgmt	For	For

---

FIRST COMMUNITY CORPORATION

Agenda Number: 935803975

---

Security: 319835104  
Meeting Type: Annual  
Meeting Date: 17-May-2023  
Ticker: FCCO  
ISIN: US3198351047

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1.	DIRECTOR				
	Thomas C. Brown		Mgmt	For	For
	W. James Kitchens, Jr.		Mgmt	For	For
	Edward J. Tarver		Mgmt	For	For
	Roderick M. Todd, Jr.		Mgmt	For	For
2.	To approve the compensation of our named executive officers as disclosed in the		Mgmt	For	For

proxy statement (this is a non-binding, advisory vote), ("Say-on-Pay").

- |    |  |      |     |     |
|----|--|------|-----|-----|
| 3. | To ratify the appointment of Elliott Davis, LLC as our independent registered public accounting firm for 2023. | Mgmt | For | For |
|----|--|------|-----|-----|

---

FIRST FINANCIAL BANCORP.

Agenda Number: 935815398

---

Security: 320209109  
Meeting Type: Annual  
Meeting Date: 23-May-2023  
Ticker: FFBC  
ISIN: US3202091092

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.	DIRECTOR			
	William G. Barron	Mgmt	For	For
	Vincent A. Berta	Mgmt	For	For
	Cynthia O. Booth	Mgmt	For	For
	Archie M. Brown	Mgmt	For	For
	Claude E. Davis	Mgmt	For	For
	Susan L. Knust	Mgmt	For	For
	William J. Kramer	Mgmt	For	For
	Dawn C. Morris	Mgmt	For	For
	Thomas M. O'Brien	Mgmt	For	For
	Andre T. Porter	Mgmt	For	For
	Maribeth S. Rahe	Mgmt	For	For
	Gary W. Warzala	Mgmt	For	For
2.	Ratification of Crowe LLP as the Company's independent registered public accounting firm for 2023.		Mgmt For	For
3.	Advisory (non-binding) vote on the compensation of the Company's executive officers.	Mgmt	For	For
4.	Advisory (non-binding) vote on the frequency of future advisory votes on the compensation of the Company's executive officers.	Mgmt	1 Year	For

---

Security: 32055Y201

Meeting Type: Annual

Meeting Date: 24-May-2023

Ticker: FIBK

ISIN: US32055Y2019

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Class II Director: Alice S. Cho	Mgmt	For	For
1b.	Election of Class II Director: Thomas E. Henning	Mgmt	For	For
1c.	Election of Class II Director: Dennis L. Johnson	Mgmt	For	For
1d.	Election of Class II Director: Patricia L. Moss	Mgmt	For	For
1e.	Election of Class II Director: Daniel A. Rykhus	Mgmt	For	For
2.	Approval of Plan of Domestication and Conversion to change the Company's state of incorporation from Montana to Delaware.	Mgmt	For	For
3.	Approval of the Company's 2023 Equity and Incentive Plan.	Mgmt	For	For
4.	Approval of a non-binding advisory resolution on executive compensation.	Mgmt	For	For
5.	Approval of a non-binding advisory vote on the frequency of future advisory votes on executive compensation.	Mgmt	1 Year	For
6.	Ratification of appointment of RSM US LLP as our independent registered public accounting firm for the year ending December 31, 2023.	Mgmt	For	For

---



---

Security: 320817109

Meeting Type: Annual

Meeting Date: 10-May-2023

Ticker: FRME  
ISIN: US3208171096

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1.	DIRECTOR				
	Susan W. Brooks	Mgmt	Withheld		Against
	Dr. Mung Chiang	Mgmt	For		For
	Patrick J. Fehring	Mgmt	Withheld		Against
	Michael J. Fisher	Mgmt	Withheld		Against
	Kevin D. Johnson	Mgmt	For		For
	Gary J. Lehman	Mgmt	Withheld		Against
	Jason R. Sondhi	Mgmt	For		For
	Jean L. Wojtowicz	Mgmt	Withheld		Against
2.	Proposal to approve, on an advisory basis, the compensation of First Merchants Corporation's named executive officers.		Mgmt	For	For
3.	Proposal to ratify the appointment of the firm FORVIS, LLP as the independent auditor for 2023.		Mgmt	For	For

---

FIRST MID BANCSHARES, INC.

Agenda Number: 935777271

---

Security: 320866106  
Meeting Type: Annual  
Meeting Date: 26-Apr-2023  
Ticker: FMBH  
ISIN: US3208661062

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1.1	Election of Director: J. Kyle McCurry		Mgmt	For	For
1.2	Election of Director: Mary J. Westerhold		Mgmt	For	For
2.	An Advisory Vote on Executive Compensation.		Mgmt	For	For
3.	An Advisory Vote on the Frequency of Advisory Stockholder Votes on Executive Compensation.		Mgmt	1 Year	Against

Security: 335834107  
Meeting Type: Annual  
Meeting Date: 23-May-2023  
Ticker: FNWB  
ISIN: US3358341077

Prop.#	Proposal	Proposal Type	Proposal Vote	For/Against Management
1.1	Election of Director to serve a one-year term: Sherilyn G. Anderson	Mgmt	For	For
1.2	Election of Director to serve a one-year term: Dana D. Behar	Mgmt	For	For
1.3	Election of Director to serve a one-year term: Craig A. Curtis	Mgmt	For	For
1.4	Election of Director to serve a one-year term: Matthew P. Deines	Mgmt	For	For
1.5	Election of Director to serve a one-year term: Cindy H. Finnie	Mgmt	For	For
1.6	Election of Director to serve a one-year term: Gabriel S. Galanda	Mgmt	For	For
1.7	Election of Director to serve a one-year term: Lynn A. Terwoerds	Mgmt	For	For
1.8	Election of Director to serve a one-year term: Norman J. Tonina, Jr.	Mgmt	For	For
1.9	Election of Director to serve a one-year term: Jennifer Zaccardo	Mgmt	Withheld	Against
2.	An advisory (non-binding) vote to approve the compensation of our named executive officers, as disclosed in the Proxy Statement.	Mgmt	For	For
3.	Ratification of the appointment of Moss Adams LLP as our independent registered public accounting firm for the year ending December 31, 2023.	Mgmt	For	For

---

Security: 343873105

Meeting Type: Annual

Meeting Date: 16-May-2023

Ticker: FFIC

ISIN: US3438731057

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1a.	Election of Class A Director (for a term expiring in 2026): John J. McCabe		Mgmt	For	For
1b.	Election of Class A Director (for a term expiring in 2026): Donna M. O'Brien		Mgmt	For	For
1c.	Election of Class A Director (for a term expiring in 2026): Caren C. Yoh		Mgmt	For	For
2.	Advisory vote to approve executive compensation.		Mgmt	For	For
3.	Advisory vote on the frequency of stockholder advisory votes on executive compensation.		Mgmt	1 Year	For
4.	Ratification of appointment of BDO USA, LLP as the Independent Registered Public Accounting Firm for the year ending December 31, 2023.		Mgmt	For	For

---

Security: 373865104

Meeting Type: Annual

Meeting Date: 18-May-2023

Ticker: GABC

ISIN: US3738651047

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1.1	Election of Director: Angela Curry		Mgmt	For	For
1.2	Election of Director: Diane B. Medley		Mgmt	For	For
1.3	Election of Director: M. Darren Root		Mgmt	For	For

1.4	Election of Director: Jack W. Sheidler	Mgmt	For	For
2.	To approve, on an advisory basis, the compensation of our Executive Officers who are named in the compensation disclosures in the accompanying Proxy Statement	Mgmt	For	For
3.	To advise on the frequency of the advisory vote on executive compensation	Mgmt	1 Year	Against
4.	To approve, on an advisory basis, the appointment of Crowe LLP as our independent registered public accounting firm for our fiscal year ending December 31, 2023	Mgmt	For	For

---

GREAT SOUTHERN BANCORP, INC.

Agenda Number: 935787006

---

Security: 390905107  
Meeting Type: Annual  
Meeting Date: 10-May-2023  
Ticker: GSBC  
ISIN: US3909051076

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.1	Election of Director for a three-year term: Kevin R. Ausburn	Mgmt	Withheld	Against
1.2	Election of Director for a three-year term: Steven D. Edwards	Mgmt	For	For
1.3	Election of Director for a three-year term: Larry D. Frazier	Mgmt	Withheld	Against
1.4	Election of Director for a three-year term: Douglas M. Pitt	Mgmt	Withheld	Against
2.	The advisory (non-binding) vote on executive compensation	Mgmt	For	For
3.	The ratification of the appointment of FORVIS, LLP as Great Southern Bancorp, Inc.'s independent registered public accounting firm for the fiscal year ending December 31, 2023.	Mgmt	For	For



---

**HANCOCK WHITNEY CORPORATION**Agenda Number: 935776534

---

Security: 410120109  
Meeting Type: Annual  
Meeting Date: 26-Apr-2023  
Ticker: HWC  
ISIN: US4101201097

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.	DIRECTOR			
	Frank E. Bertucci	Mgmt	For	For
	Constantine S. Liollo	Mgmt	For	For
	Thomas H. Olinde	Mgmt	For	For
	Joan C. Teofilo	Mgmt	For	For
	C. Richard Wilkins	Mgmt	For	For
2.	To approve, on an advisory basis, the compensation of our named executive officers.	Mgmt	For	For
3.	To approve, on an advisory basis, the frequency of future advisory votes on the compensation of our named executive officers.	Mgmt	1 Year	For
4.	To ratify the selection of PricewaterhouseCoopers LLP as the Company's independent registered public accounting firm to audit the books of the Company and its subsidiaries for 2023.	Mgmt	For	For

---

**HBT FINANCIAL, INC.**Agenda Number: 935822153

---

Security: 404111106  
Meeting Type: Annual  
Meeting Date: 23-May-2023  
Ticker: HBT  
ISIN: US4041111067

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.1	Election of Director: Roger A. Baker	Mgmt	For	For

1.2	Election of Director: C. Alvin Bowman	Mgmt	For	For
1.3	Election of Director: Eric E. Burwell	Mgmt	For	For
1.4	Election of Director: Patrick F. Busch	Mgmt	For	For
1.5	Election of Director: J. Lance Carter	Mgmt	For	For
1.6	Election of Director: Allen C. Drake	Mgmt	For	For
1.7	Election of Director: Fred L. Drake	Mgmt	For	For
1.8	Election of Director: Linda J. Koch	Mgmt	For	For
1.9	Election of Director: Gerald E. Pfeiffer	Mgmt	For	For
2.	Ratification of the appointment of RSM US LLP as the independent registered public accounting firm for the year ending December 31, 2023	Mgmt	For	For

---

HERITAGE COMMERCE CORP

Agenda Number: 935828650

---

Security: 426927109  
Meeting Type: Annual  
Meeting Date: 25-May-2023  
Ticker: HTBK  
ISIN: US4269271098

---

Prop.#	Proposal	Proposal Type	Proposal Vote	For/Against Management
1.	DIRECTOR			
	J. M. Biagini-Komas	Mgmt	For	For
	Bruce H. Cabral	Mgmt	For	For
	Jack W. Conner	Mgmt	For	For
	Jason DiNapoli	Mgmt	For	For
	Stephen G. Heitel	Mgmt	For	For
	Kamran F. Husain	Mgmt	For	For
	Robertson Clay Jones	Mgmt	For	For
	Laura Roden	Mgmt	For	For
	Marina H. Park Sutton	Mgmt	For	For
	Ranson W. Webster	Mgmt	Withheld	Against
2.	Approval of the Heritage Commerce Corp 2023 Equity Incentive Plan.		Mgmt	For
3.	Approval of the advisory proposal on 2022		Mgmt	For

executive compensation.

- |    |   |      |     |     |
|----|---|------|-----|-----|
| 4. | Ratification of selection of independent registered public accounting firm for the year ending December 31, 2023. | Mgmt | For | For |
|----|---|------|-----|-----|

---

HERITAGE FINANCIAL CORPORATION

Agenda Number: 935785696

---

Security: 42722X106  
Meeting Type: Annual  
Meeting Date: 03-May-2023  
Ticker: HFWA  
ISIN: US42722X1063

---

Prop.#	Proposal	Proposal Type	Proposal Vote	For/Against Management
1a.	Election of Director for a one-year term: Eric K. Chan	Mgmt	For	For
1b.	Election of Director for a one-year term: Brian S. Charneski	Mgmt	For	For
1c.	Election of Director for a one-year term: Jeffrey J. Deuel	Mgmt	For	For
1d.	Election of Director for a one-year term: Trevor D. Dryer	Mgmt	For	For
1e.	Election of Director for a one-year term: Kimberly T. Ellwanger	Mgmt	For	For
1f.	Election of Director for a one-year term: Deborah J. Gavin	Mgmt	For	For
1g.	Election of Director for a one-year term: Gail B. Giacobbe	Mgmt	For	For
1h.	Election of Director for a one-year term: Jeffrey S. Lyon	Mgmt	For	For
1i.	Election of Director for a one-year term: Frederick B. Rivera	Mgmt	For	For
1j.	Election of Director for a one-year term: Brian L. Vance	Mgmt	For	For
1k.	Election of Director for a one-year term: Ann Watson	Mgmt	For	For

- |    |   |      |        |     |
|----|---|------|--------|-----|
| 2. | An advisory (non-binding) approval of the compensation paid to named executive officers.  | Mgmt | For    | For |
| 3. | An advisory (non-binding) approval of the frequency of future advisory votes on compensation paid to named executive officers.  | Mgmt | 1 Year | For |
| 4. | The approval of the Heritage Financial Corporation 2023 Omnibus Equity Plan.  | Mgmt | For    | For |
| 5. | The ratification of the Audit and Finance Committee's appointment of Crowe LLP as Heritage's independent registered public accounting firm for the year ending December 31, 2023. | Mgmt | For    | For |

---

HORIZON BANCORP, INC.

Agenda Number: 935778526

---

Security: 440407104  
Meeting Type: Annual  
Meeting Date: 04-May-2023  
Ticker: HBNC  
ISIN: US4404071049

---

- | Prop.# | Proposal  | Proposal Type | Proposal Vote Management | For/Against |
|--------|---|---------------|--------------------------|-------------|
| 1.1    | Election of Director: James B. Dworkin                              | Mgmt          | For                      | For         |
| 1.2    | Election of Director: Michele M. Magnuson                           | Mgmt          | For                      | For         |
| 1.3    | Election of Director: Steven W. Reed                                | Mgmt          | For                      | For         |
| 1.4    | Election of Director: Vanessa P. Williams                           | Mgmt          | For                      | For         |
| 2.     | Advisory vote to approve executive compensation.                    | Mgmt          | For                      | For         |
| 3.     | Ratification of appointment of Forvis, LLP as independent auditors. | Mgmt          | For                      | For         |

---

HUNTINGTON BANCSHARES INCORPORATED

Agenda Number: 935775621

Security: 446150104  
Meeting Type: Annual  
Meeting Date: 19-Apr-2023  
Ticker: HBAN  
ISIN: US4461501045

Prop.#	Proposal	Type	Proposal	Proposal Vote Management	For/Against
1a.	Election of Director: Alanna Y. Cotton		Mgmt	For	For
1b.	Election of Director: Ann B. Crane		Mgmt	For	For
1c.	Election of Director: Gina D. France		Mgmt	For	For
1d.	Election of Director: J. Michael Hochschwender		Mgmt	For	For
1e.	Election of Director: Richard H. King		Mgmt	For	For
1f.	Election of Director: Katherine M. A. Kline		Mgmt	For	For
1g.	Election of Director: Richard W. Neu		Mgmt	For	For
1h.	Election of Director: Kenneth J. Phelan		Mgmt	For	For
1i.	Election of Director: David L. Porteous		Mgmt	For	For
1j.	Election of Director: Roger J. Sit		Mgmt	For	For
1k.	Election of Director: Stephen D. Steinour		Mgmt	For	For
1l.	Election of Director: Jeffrey L. Tate		Mgmt	For	For
1m.	Election of Director: Gary Torgow		Mgmt	For	For
2.	An advisory resolution to approve, on a non-binding basis, the compensation of executives as disclosed in the accompanying proxy statement.		Mgmt	For	For
3.	An advisory resolution to approve, on a non-binding basis, the frequency of future advisory votes on executive compensation.		Mgmt	1 Year	For
4.	The ratification of the appointment of PricewaterhouseCoopers LLP as the independent registered public accounting firm for 2023.		Mgmt	For	For

---

**INDEPENDENT BANK CORP.**

---

Agenda Number: 935807466

Security: 453836108  
Meeting Type: Annual  
Meeting Date: 18-May-2023  
Ticker: INDB  
ISIN: US4538361084

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1.1	Re-Election of Class III Director: James O'Shanna Morton		Mgmt	For	For
1.2	Re-Election of Class III Director: Daniel F. O'Brien		Mgmt	For	For
1.3	Re-Election of Class III Director: Scott K. Smith		Mgmt	For	For
2.	Ratify the Appointment of Ernst & Young LLP as the Company's independent registered public accounting firm for 2023		Mgmt	For	For
3.	Approve the Independent Bank Corp. 2023 Omnibus Incentive Plan		Mgmt	For	For
4.	Approve, on an advisory basis, the compensation of our named executive officers		Mgmt	For	For
5.	Select, on an advisory basis, the frequency of future advisory votes on the compensation of our named executive officers		Mgmt	1 Year	For

---

**INDEPENDENT BANK CORPORATION**

---

Agenda Number: 935771964

Security: 453838609  
Meeting Type: Annual  
Meeting Date: 25-Apr-2023  
Ticker: IBCP  
ISIN: US4538386099

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
--------	----------	---------------	----------	-----------------	-------------

1a.	Election of Director: Terance L. Beia	Mgmt	For	For
1b.	Election of Director: Stephen L. Gulis, Jr.	Mgmt	For	For
1c.	Election of Director: William B. Kessel	Mgmt	For	For
2.	Ratification of the appointment of Crowe LLP as independent auditors for the fiscal year ending December 31, 2023.	Mgmt	For	For
3.	Approval of an advisory (non-binding) resolution to approve the compensation paid to our executives.	Mgmt	For	For

JPMORGAN CHASE & CO.

Agenda Number: 935797223

Security: 46625H100  
Meeting Type: Annual  
Meeting Date: 16-May-2023  
Ticker: JPM  
ISIN: US46625H1005

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Linda B. Bammann	Mgmt	For	For
1b.	Election of Director: Stephen B. Burke	Mgmt	For	For
1c.	Election of Director: Todd A. Combs	Mgmt	For	For
1d.	Election of Director: James S. Crown	Mgmt	For	For
1e.	Election of Director: Alicia Boler Davis	Mgmt	For	For
1f.	Election of Director: James Dimon	Mgmt	For	For
1g.	Election of Director: Timothy P. Flynn	Mgmt	Against	Against
1h.	Election of Director: Alex Gorsky	Mgmt	For	For
1i.	Election of Director: Mellody Hobson	Mgmt	For	For
1j.	Election of Director: Michael A. Neal	Mgmt	For	For
1k.	Election of Director: Phebe N. Novakovic	Mgmt	For	For
1l.	Election of Director: Virginia M. Rometty	Mgmt	For	For

2.	Advisory resolution to approve executive compensation	Mgmt	For	For
3.	Advisory vote on frequency of advisory resolution to approve executive compensation	Mgmt	1 Year	For
4.	Ratification of independent registered public accounting firm	Mgmt	For	For
5.	Independent board chairman	Shr	For	Against
6.	Fossil fuel phase out	Shr	Against	For
7.	Amending public responsibility committee charter to include mandate to oversee animal welfare impact and risk	Shr	Against	For
8.	Special shareholder meeting improvement	Shr	For	Against
9.	Report on climate transition planning	Shr	For	Against
10.	Report on ensuring respect for civil liberties	Shr	Against	For
11.	Report analyzing the congruence of the company's political and electioneering expenditures	Shr	For	Against
12.	Absolute GHG reduction goals	Shr	For	Against

KEYCORP

Agenda Number: 935797386

Security: 493267108  
Meeting Type: Annual  
Meeting Date: 11-May-2023  
Ticker: KEY  
ISIN: US4932671088

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Alexander M. Cutler	Mgmt	For	For
1b.	Election of Director: H. James Dallas	Mgmt	For	For
1c.	Election of Director: Elizabeth R. Gile	Mgmt	For	For



1d.	Election of Director: Ruth Ann M. Gillis	Mgmt	For	For
1e.	Election of Director: Christopher M. Gorman	Mgmt	For	For
1f.	Election of Director: Robin N. Hayes	Mgmt	For	For
1g.	Election of Director: Carlton L. Highsmith	Mgmt	For	For
1h.	Election of Director: Richard J. Hipple	Mgmt	For	For
1i.	Election of Director: Devina A. Rankin	Mgmt	For	For
1j.	Election of Director: Barbara R. Snyder	Mgmt	For	For
1k.	Election of Director: Richard J. Tobin	Mgmt	For	For
1l.	Election of Director: Todd J. Vasos	Mgmt	For	For
1m.	Election of Director: David K. Wilson	Mgmt	For	For
2.	Ratification of the appointment of independent auditor.	Mgmt	For	For
3.	Advisory approval of executive compensation.	Mgmt	For	For
4.	Advisory vote on the frequency of the advisory vote on executive compensation.	Mgmt	1 Year	For
5.	Approval of the KeyCorp Amended and Restated 2019 Equity Compensation Plan.	Mgmt	For	For
6.	Shareholder proposal seeking an independent Board Chairperson.	Shr	For	Against

---

LANDMARK BANCORP, INC.

Agenda Number: 935843638

---

Security: 51504L107  
Meeting Type: Annual  
Meeting Date: 24-May-2023  
Ticker: LARK  
ISIN: US51504L1070

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.1	Election of Director: Sarah Hill-Nelson	Mgmt	Against	Against
1.2	Election of Director: David H. Snapp	Mgmt	Against	Against

1.3	Election of Director: Angela S. Hurt	Mgmt	For	For
1.4	Election of Director: Angelia K. Stanland	Mgmt	For	For
2.	Ratification of the appointment of Crowe LLP as our independent registered public accounting firm for the year ending December 31, 2023.	Mgmt	For	For

LIVE OAK BANCSHARES, INC.

Agenda Number: 935794366

Security: 53803X105  
Meeting Type: Annual  
Meeting Date: 16-May-2023  
Ticker: LOB  
ISIN: US53803X1054

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.	DIRECTOR			
	Tonya W. Bradford	Mgmt	Withheld	Against
	William H. Cameron	Mgmt	Withheld	Against
	Casey S. Crawford	Mgmt	For	For
	Diane B. Glossman	Mgmt	Withheld	Against
	Glen F. Hoffsis	Mgmt	Withheld	Against
	David G. Lucht	Mgmt	For	For
	James S. Mahan III	Mgmt	For	For
	Miltom E. Petty	Mgmt	Withheld	Against
	Neil L. Underwood	Mgmt	For	For
	Yousef A. Valine	Mgmt	For	For
	William L. Williams III	Mgmt	For	For
2.	Approval of Amendment of 2015 Omnibus Stock Incentive Plan. To approve an amendment of the Company's Amended and Restated 2015 Omnibus Stock Incentive Plan to increase the number of shares of voting common stock issuable under such plan.		Mgmt	Against
3.	Say-on-Pay Vote. Non-binding, advisory proposal to approve compensation paid to our named executive officers.		Mgmt	Against
4.	Ratification of Independent Auditors. Proposal to ratify FORVIS, LLP as the Company's independent auditors for 2023.		Mgmt	For

---

**M&T BANK CORPORATION**

---

Agenda Number: 935775873

Security: 55261F104  
Meeting Type: Annual  
Meeting Date: 18-Apr-2023  
Ticker: MTB  
ISIN: US55261F1049

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against	
1a.	ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: John P. Barnes		Mgmt	For	For
1b.	ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: Robert T. Brady		Mgmt	For	For
1c.	ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: Carlton J. Charles		Mgmt	For	For
1d.	ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: Jane Chwick		Mgmt	For	For
1e.	ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: William F. Cruger, Jr.		Mgmt	For	For
1f.	ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: T. Jefferson Cunningham III		Mgmt	For	For
1g.	ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: Gary N. Geisel		Mgmt	For	For
1h.	ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: Leslie V. Godridge		Mgmt	For	For
1i.	ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: René F. Jones		Mgmt	For	For
1j.	ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED		Mgmt	For	For

AND QUALIFIED: Richard H. Ledgett, Jr.

1k. ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: Melinda R. Rich	Mgmt	For	For
1l. ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: Robert E. Sadler, Jr.	Mgmt	For	For
1m. ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: Denis J. Salamone	Mgmt	For	For
1n. ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: John R. Scannell	Mgmt	For	For
1o. ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: Rudina Seseiri	Mgmt	For	For
1p. ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: Kirk W. Walters	Mgmt	For	For
1q. ELECTION OF DIRECTOR FOR ONE-YEAR TERM AND UNTIL THEIR SUCCESSORS HAVE BEEN ELECTED AND QUALIFIED: Herbert L. Washington	Mgmt	For	For
2. TO APPROVE THE 2022 COMPENSATION OF M&T BANK CORPORATION'S NAMED EXECUTIVE OFFICERS.	Mgmt	For	For
3. TO RECOMMEND THE FREQUENCY OF FUTURE ADVISORY VOTES ON THE COMPENSATION OF M&T BANK CORPORATION'S NAMED EXECUTIVE OFFICERS.	Mgmt	1 Year	For
4. TO APPROVE THE AMENDMENT AND RESTATEMENT OF THE M&T BANK CORPORATION 2019 EQUITY INCENTIVE COMPENSATION PLAN.	Mgmt	For	For
5. TO RATIFY THE APPOINTMENT OF PRICEWATERHOUSECOOPERS LLP AS THE INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM OF M&T BANK CORPORATION FOR THE YEAR ENDING DECEMBER 31, 2023.	Mgmt	For	For

---

Security: 59165J105  
Meeting Type: Annual  
Meeting Date: 18-May-2023  
Ticker: MCBS  
ISIN: US59165J1051

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.1	Election of Director: Frank Glover	Mgmt	For	For
1.2	Election of Director: William J. Hungeling	Mgmt	For	For
1.3	Election of Director: Francis Lai	Mgmt	Against	Against
1.4	Election of Director: Nack Y. Paek	Mgmt	For	For
2.	Ratification of the Appointment of Crowe LLP as the Independent Registered Public Accounting Firm of the Company for the Year Ending December 31, 2023	Mgmt	For	For

---

MID PENN BANCORP, INC.

Agenda Number: 935784567

---

Security: 59540G107  
Meeting Type: Special  
Meeting Date: 25-Apr-2023  
Ticker: MPB  
ISIN: US59540G1076

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.	Approval of the Merger Agreement - To approve and adopt the Agreement and Plan of Merger, dated December 20, 2022 by and between Mid Penn and Brunswick Bancorp, or Brunswick, which provides for, among other things, the merger of Brunswick with and into Mid Penn.	Mgmt	For	For
2.	Approval of the Amendment to Article 5 of Mid Penn's Articles - To approve an amendment to Mid Penn's Articles of Incorporation to increase the number of shares of authorized common stock, par value \$1.00 per share, which Mid Penn has	Mgmt	For	For

authority to issue from 20,000,000 shares to 40,000,000 shares.

- |    |  |      |     |     |
|----|--|------|-----|-----|
| 3. | Approval of the Amendment to Article 7 of Mid Penn's Articles - To approve an amendment to Mid Penn's Articles of Incorporation to limit the transactions in which Mid Penn's shareholders shall be required to vote to those transactions required to be approved by the shareholders pursuant to the Pennsylvania Business Corporation Law or the rules and regulations of any national securities exchange on which Mid Penn's securities are listed. | Mgmt | For | For |
| 4. | Approval of the Adjournment Proposal - To approve a proposal to authorize the board of directors to adjourn the special meeting, if necessary, to solicit additional proxies, in the event there are not sufficient votes at the time of the special meeting to approve the proposal to approve the merger agreement or the proposals to amend the articles.   | Mgmt | For | For |

---

MID PENN BANCORP, INC.

Agenda Number: 935797691

---

Security: 59540G107  
Meeting Type: Annual  
Meeting Date: 09-May-2023  
Ticker: MPB  
ISIN: US59540G1076

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.1	Election of Director: Robert C. Grubic	Mgmt	For	For
1.2	Election of Director: Brian A. Hudson, Sr.	Mgmt	For	For
1.3	Election of Director: John E. Noone	Mgmt	For	For
2.	An advisory vote to approve the compensation of the Corporation's named executive officers.	Mgmt	For	For
3.	To approve the Corporation's 2023 Stock Incentive Plan.	Mgmt	For	For

- |    |   |      |     |     |
|----|---|------|-----|-----|
| 4. | To approve the Corporation's 2023 Employee Stock Purchase Plan.   | Mgmt | For | For |
| 5. | To ratify the appointment of RSM US LLP as the Corporation's independent registered public accounting firm for the year ending December 31, 2023. | Mgmt | For | For |

---

MIDWESTONE FINANCIAL GROUP, INC.

Agenda Number: 935782082

---

Security: 598511103  
Meeting Type: Annual  
Meeting Date: 27-Apr-2023  
Ticker: MOFG  
ISIN: US5985111039

---

- | Prop.# | Proposal  | Proposal Type | Proposal Vote | For/Against |
|--------|---|---------------|---------------|-------------|
| 1.     | DIRECTOR  |               |               |             |
|        | Larry D. Albert   | Mgmt          | Withheld      | Against     |
|        | Charles N. Funk   | Mgmt          | Withheld      | Against     |
|        | Douglas H. Greeff   | Mgmt          | Withheld      | Against     |
|        | Jennifer L. Hauschildt  | Mgmt          | Withheld      | Against     |
|        | Charles N. Reeves   | Mgmt          | For           | For         |
| 2.     | To approve, on a non-binding, advisory basis, the compensation of the named executive officers of the Company.  |               | Mgmt For      | For         |
| 3.     | To approve the adoption of the MidWestOne Financial Group, Inc. 2023 Equity Incentive Plan.   |               | Mgmt For      | For         |
| 4.     | To ratify the appointment of RSM US LLP to serve as the Company's independent registered public accounting firm for the fiscal year ending December 31, 2023. |               | Mgmt For      | For         |

---

NBT BANCORP INC.

Agenda Number: 935798097

---

Security: 628778102  
Meeting Type: Annual  
Meeting Date: 16-May-2023

Ticker: NBTB  
ISIN: US6287781024

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1a.	Election of Director for a one-year term: John H. Watt, Jr.		Mgmt	For	For
1b.	Election of Director for a one-year term: Martin A. Dietrich		Mgmt	For	For
1c.	Election of Director for a one-year term: Johanna R. Ames		Mgmt	For	For
1d.	Election of Director for a one-year term: J. David Brown		Mgmt	For	For
1e.	Election of Director for a one-year term: Timothy E. Delaney		Mgmt	For	For
1f.	Election of Director for a one-year term: James H. Douglas		Mgmt	For	For
1g.	Election of Director for a one-year term: Heidi M. Hoeller		Mgmt	For	For
1h.	Election of Director for a one-year term: Andrew S. Kowalczyk, III		Mgmt	For	For
1i.	Election of Director for a one-year term: V. Daniel Robinson, II		Mgmt	For	For
1j.	Election of Director for a one-year term: Matthew J. Salanger		Mgmt	For	For
1k.	Election of Director for a one-year term: Lowell A. Seifter		Mgmt	For	For
1l.	Election of Director for a one-year term: Jack H. Webb		Mgmt	For	For
2.	To approve, on a non-binding, advisory basis, the compensation of NBT Bancorp Inc.'s named executive officers ("Say on Pay") (Proposal 2).		Mgmt	For	For
3.	To vote, on a non-binding, advisory basis, with respect to the frequency of voting on the compensation of NBT Bancorp Inc.'s named executive officers ("Say on Frequency") (Proposal 3).		Mgmt	1 Year	For



4.	To ratify the appointment of KPMG LLP as NBT Bancorp Inc.'s independent, registered public accounting firm for the year ending December 31, 2023 (Proposal 4).	Mgmt	For	For
----	--	------	-----	-----

NICOLET BANKSHARES, INC.

Agenda Number: 935787246

Security: 65406E102  
Meeting Type: Annual  
Meeting Date: 15-May-2023  
Ticker: NIC  
ISIN: US65406E1029

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Marcia M. Anderson	Mgmt	For	For
1b.	Election of Director: Robert B. Atwell	Mgmt	For	For
1c.	Election of Director: Héctor Colón	Mgmt	For	For
1d.	Election of Director: Michael E. Daniels	Mgmt	For	For
1e.	Election of Director: Lynn D. Davis, Ph.D.	Mgmt	For	For
1f.	Election of Director: John N. Dykema	Mgmt	For	For
1g.	Election of Director: Christopher J. Ghidorzi	Mgmt	For	For
1h.	Election of Director: Andrew F. Hetzel, Jr.	Mgmt	For	For
1i.	Election of Director: Brenda L. Johnson	Mgmt	For	For
1j.	Election of Director: Donald J. Long, Jr.	Mgmt	For	For
1k.	Election of Director: Dustin J. McClone	Mgmt	For	For
1l.	Election of Director: Susan L. Merkatoris	Mgmt	For	For
1m.	Election of Director: Oliver Pierce Smith	Mgmt	For	For
1n.	Election of Director: Glen E. Tellock	Mgmt	For	For
1o.	Election of Director: Robert J. Weyers	Mgmt	For	For
2.	Ratification of the selection of FORVIS, LLP (formerly BKD, LLP) as Nicolet's	Mgmt	For	For

independent registered public accounting  
firm for the Company for the year ending  
December 31, 2023.

- |    |  |      |     |     |
|----|--|------|-----|-----|
| 3. | Approval, on a non-binding advisory basis,<br>of the compensation paid to Nicolet's named<br>executive officers. | Mgmt | For | For |
|----|--|------|-----|-----|

NORTHTRIM BANCORP, INC.

Agenda Number: 935833473

Security: 666762109  
Meeting Type: Annual  
Meeting Date: 25-May-2023  
Ticker: NRIM  
ISIN: US6667621097

- | Prop.# | Proposal  | Proposal<br>Type | Proposal<br>Vote | Management | For/Against |
|--------|---|------------------|------------------|------------|-------------|
| 1.     | DIRECTOR  |                  |                  |            |             |
|        | Larry S. Cash   | Mgmt             | For              |            | For         |
|        | Anthony J. Drabek   | Mgmt             | For              |            | For         |
|        | Karl L. Hanneman  | Mgmt             | For              |            | For         |
|        | David W. Karp   | Mgmt             | For              |            | For         |
|        | Joseph P. Marushack   | Mgmt             | For              |            | For         |
|        | David J. McCambridge  | Mgmt             | For              |            | For         |
|        | Krystal M. Nelson   | Mgmt             | For              |            | For         |
|        | Marilyn F. Romano   | Mgmt             | For              |            | For         |
|        | Joseph M. Schierhorn  | Mgmt             | For              |            | For         |
|        | Aaron M. Schutt   | Mgmt             | For              |            | For         |
|        | John C. Swalling  | Mgmt             | For              |            | For         |
|        | Linda C. Thomas   | Mgmt             | For              |            | For         |
|        | David G. Wight  | Mgmt             | For              |            | For         |
| 2.     | APPROVAL OF THE 2023 STOCK INCENTIVE PLAN.<br>To approve the Northrim BanCorp, Inc. 2023<br>Stock Incentive Plan.   |                  | Mgmt             | For        | For         |
| 3.     | ADVISORY VOTE ON EXECUTIVE COMPENSATION. To<br>approve, by nonbinding vote, the<br>compensation of the named executive<br>officers.   |                  | Mgmt             | For        | For         |
| 4.     | ADVISORY VOTE ON THE FREQUENCY OF AN<br>ADVISORY VOTE ON EXECUTIVE COMPENSATION. To<br>approve, by nonbinding vote, the frequency<br>of future advisory votes on executive<br>compensation. |                  | Mgmt             | 1 Year     | For         |

- |  |      |     |     |
|--|------|-----|-----|
| 5. RATIFY THE SELECTION OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM. To ratify the selection of Moss Adams LLP as the independent registered accounting firm for Northrim BanCorp, Inc. for the fiscal year 2023. | Mgmt | For | For |
|--|------|-----|-----|

---

OHIO VALLEY BANC CORP.

---

Agenda Number: 935807656

Security: 677719106  
Meeting Type: Annual  
Meeting Date: 17-May-2023  
Ticker: OVBC  
ISIN: US6777191064

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.1	Election of Director for a term expiring in 2026: Kimberly A. Canady	Mgmt	For	For
1.2	Election of Director for a term expiring in 2026: Brent A. Saunders	Mgmt	Withheld	Against
1.3	Election of Director for a term expiring in 2026: David W. Thomas	Mgmt	For	For
2.	To approve, in a non-binding vote, the compensation of the Company's named executive officers.	Mgmt	Against	Against
3.	To recommend, in a non-binding vote, the frequency of shareholder votes on the Company's named executive officer compensation.	Mgmt	1 Year	For
4.	To ratify the selection of Crowe LLP as the Company's independent registered public accounting firm for the fiscal year ending December 31, 2023.	Mgmt	For	For

---

OLD NATIONAL BANCORP

---

Agenda Number: 935799912

Security: 680033107  
Meeting Type: Annual

Meeting Date: 10-May-2023  
Ticker: ONB  
ISIN: US6800331075

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.	DIRECTOR			
	Barbara A. Boigegrain	Mgmt	For	For
	Thomas L. Brown	Mgmt	For	For
	Kathryn J. Hayley	Mgmt	For	For
	Peter J. Henseler	Mgmt	For	For
	Daniel S. Hermann	Mgmt	For	For
	Ryan C. Kitchell	Mgmt	For	For
	Austin M. Ramirez	Mgmt	For	For
	Ellen A. Rudnick	Mgmt	For	For
	James C. Ryan, III	Mgmt	For	For
	Thomas E. Salmon	Mgmt	For	For
	Michael L. Scudder	Mgmt	For	For
	Rebecca S. Skillman	Mgmt	For	For
	Michael J. Small	Mgmt	For	For
	Derrick J. Stewart	Mgmt	For	For
	Stephen C. Van Arsdell	Mgmt	For	For
	Katherine E. White	Mgmt	For	For
2.	Approval of a non-binding advisory proposal on Executive Compensation.	Mgmt	For	For
3.	Approval of a non-binding proposal determining the frequency of advisory votes on Executive Compensation.	Mgmt	1 Year	For
4.	Approval of the Company's Amended and Restated Employee Stock Purchase Plan.	Mgmt	For	For
5.	Ratification of the appointment of Deloitte & Touche LLP as the independent registered public accounting firm of the Company for the year ending December 31, 2023.	Mgmt	For	For

---

OLD SECOND BANCORP, INC.

Agenda Number: 935828737

---

Security: 680277100  
Meeting Type: Annual  
Meeting Date: 23-May-2023  
Ticker: OSBC  
ISIN: US6802771005

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Class I Director to serve for a term expiring in 2026: William Kane	Mgmt	For	For
1b.	Election of Class I Director to serve for a term expiring in 2026: John Ladowicz	Mgmt	For	For
1c.	Election of Class I Director to serve for a term expiring in 2026: Billy J. Lyons, Jr.	Mgmt	For	For
1d.	Election of Class I Director to serve for a term expiring in 2026: Patti Temple Rocks	Mgmt	For	For
1e.	Election of Class I Director to serve for a term expiring in 2026: John Williams, Jr.	Mgmt	For	For
2.	Proposal to approve on a non-binding, advisory basis, the compensation of the Company's named executive officers, as described in the Company's Proxy Statement.	Mgmt	For	For
3.	Proposal to ratify the appointment of Plante & Moran, PLLC as the Company's independent registered public accountants for the fiscal year ending December 31, 2023.	Mgmt	For	For

OP BANCORP

Agenda Number: 935864137

Security: 67109R109  
Meeting Type: Annual  
Meeting Date: 22-Jun-2023  
Ticker: OPBK  
ISIN: US67109R1095

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.	DIRECTOR			
	Brian Choi	Mgmt	For	For
	Ernest E. Dow	Mgmt	For	For
	Soo Hun Jung	Mgmt	For	For
	Hyung J. Kim	Mgmt	For	For
	Min J. Kim	Mgmt	For	For
	Sunny Kwon	Mgmt	For	For
	Yong Sin Shin	Mgmt	For	For

2.	To ratify the selection of Crowe LLP as the Company's independent registered public accounting firm for the year ending December 31, 2023.	Mgmt	For	For
----	--	------	-----	-----

---

ORANGE COUNTY BANCORP INC

Agenda Number: 935834196

---

Security: 68417L107  
Meeting Type: Annual  
Meeting Date: 23-May-2023  
Ticker: OBT  
ISIN: US68417L1070

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.1	Election of Director: Michael J. Gilfeather	Mgmt	For	For
1.2	Election of Director: Richard B. Rowley	Mgmt	Withheld	Against
1.3	Election of Director: Marianna R. Kennedy	Mgmt	For	For
1.4	Election of Director: Gustave J. Scacco	Mgmt	For	For
2.	Approval of the Orange County Bancorp, Inc. 2023 Equity Incentive Plan	Mgmt	For	For
3.	Ratification of appointment of Crowe LLP as the Company's independent registered public accounting firm for the fiscal year ending December 31, 2023	Mgmt	For	For

---

PACWEST BANCORP

Agenda Number: 935785127

---

Security: 695263103  
Meeting Type: Annual  
Meeting Date: 02-May-2023  
Ticker: PACW  
ISIN: US6952631033

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director for a one-year term:	Mgmt	For	For

Tanya M. Acker

1b. Election of Director for a one-year term: Paul R. Burke	Mgmt	For	For
1c. Election of Director for a one-year term: Craig A. Carlson	Mgmt	For	For
1d. Election of Director for a one-year term: John M. Eggemeyer, III	Mgmt	For	For
1e. Election of Director for a one-year term: C. William Hosler	Mgmt	For	For
1f. Election of Director for a one-year term: Polly B. Jessen	Mgmt	For	For
1g. Election of Director for a one-year term: Susan E. Lester	Mgmt	For	For
1h. Election of Director for a one-year term: Roger H. Molvar	Mgmt	For	For
1i. Election of Director for a one-year term: Stephanie B. Mudick	Mgmt	For	For
1j. Election of Director for a one-year term: Paul W. Taylor	Mgmt	For	For
1k. Election of Director for a one-year term: Matthew P. Wagner	Mgmt	For	For
2. To approve, on a non-binding advisory basis, the compensation of the Company's named executive officers.	Mgmt	For	For
3. To approve, on a non-binding advisory basis, the frequency of future advisory votes on the compensation of the Company's named executive officers.	Mgmt	1 Year	For
4. To ratify the appointment of KPMG LLP as the Company's independent auditor for the fiscal year ending December 31, 2023.	Mgmt	For	For

---

PINNACLE FINANCIAL PARTNERS, INC.

Agenda Number: 935773374

---

Security: 72346Q104  
Meeting Type: Annual  
Meeting Date: 18-Apr-2023

Ticker: PNFP  
ISIN: US72346Q1040

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1a.	Election of Director for a term of one year and until the due election and qualification of their successors: Abney S. Boxley, III		Mgmt	For	For
1b.	Election of Director for a term of one year and until the due election and qualification of their successors: Charles E. Brock		Mgmt	For	For
1c.	Election of Director for a term of one year and until the due election and qualification of their successors: Renda J. Burkhart		Mgmt	For	For
1d.	Election of Director for a term of one year and until the due election and qualification of their successors: Gregory L. Burns		Mgmt	For	For
1e.	Election of Director for a term of one year and until the due election and qualification of their successors: Richard D. Callicutt, II		Mgmt	For	For
1f.	Election of Director for a term of one year and until the due election and qualification of their successors: Thomas C. Farnsworth, III		Mgmt	For	For
1g.	Election of Director for a term of one year and until the due election and qualification of their successors: Joseph C. Galante		Mgmt	For	For
1h.	Election of Director for a term of one year and until the due election and qualification of their successors: Glenda Baskin Glover		Mgmt	For	For
1i.	Election of Director for a term of one year and until the due election and qualification of their successors: David B. Ingram		Mgmt	For	For
1j.	Election of Director for a term of one year and until the due election and		Mgmt	For	For



qualification of their successors: Decosta  
E. Jenkins

- |  |      |        |     |
|--|------|--------|-----|
| 1k. Election of Director for a term of one year and until the due election and qualification of their successors: Robert A. McCabe, Jr.  | Mgmt | For    | For |
| 11. Election of Director for a term of one year and until the due election and qualification of their successors: G. Kennedy Thompson  | Mgmt | For    | For |
| 1m. Election of Director for a term of one year and until the due election and qualification of their successors: M. Terry Turner  | Mgmt | For    | For |
| 2. To ratify the appointment of Crowe LLP as the Company's independent registered public accounting firm for the fiscal year ending December 31, 2023.                                       | Mgmt | For    | For |
| 3. To approve, on a non-binding, advisory basis, the Company's named executive officers' compensation as disclosed in the proxy statement for the annual meeting of shareholders.            | Mgmt | For    | For |
| 4. To vote on the frequency (either annual, biennial, or triennial) with which the non-binding, advisory vote regarding compensation of the Company's named executive officers will be held. | Mgmt | 1 Year | For |

---

PLUMAS BANCORP

Agenda Number: 935796687

---

Security: 729273102  
Meeting Type: Annual  
Meeting Date: 17-May-2023  
Ticker: PLBC  
ISIN: US7292731020

---

- | Prop.# Proposal     | Proposal Type | Proposal Vote Management | For/Against |
|---------------------|---------------|--------------------------|-------------|
| 1. DIRECTOR         |               |                          |             |
| Michonne R. Ascuaga | Mgmt          | For                      | For         |
| Steven M. Coldani   | Mgmt          | For                      | For         |

Heidi S. Gansert	Mgmt	Withheld	Against
Richard F. Kenny	Mgmt	For	For
Robert J. McClintock	Mgmt	For	For
Julie A. Morehead	Mgmt	For	For
Terrance J. Reeson	Mgmt	For	For
Andrew J. Ryback	Mgmt	For	For
Daniel E. West	Mgmt	For	For

- |    |  |      |         |         |
|----|--|------|---------|---------|
| 2. | To approve an amendment to the Company's Bylaws eliminating cumulative voting in the election of directors.                                  | Mgmt | Against | Against |
| 3. | To vote on the ratification of the appointment of Eide Bailly, LLP as our independent auditors for the fiscal year ending December 31, 2023. | Mgmt | For     | For     |

POPULAR, INC.

Agenda Number: 935789935

Security: 733174700  
Meeting Type: Annual  
Meeting Date: 11-May-2023  
Ticker: BPOP  
ISIN: PR7331747001

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a)	Election of Director of the Corporation for a one-year term: Ignacio Alvarez	Mgmt	For	For
1b)	Election of Director of the Corporation for a one-year term: Joaquin E. Bacardi, III	Mgmt	For	For
1c)	Election of Director of the Corporation for a one-year term: Alejandro M. Ballester	Mgmt	For	For
1d)	Election of Director of the Corporation for a one-year term: Robert Carrady	Mgmt	For	For
1e)	Election of Director of the Corporation for a one-year term: Richard L. Carrión	Mgmt	For	For
1f)	Election of Director of the Corporation for a one-year term: Betty DeVita	Mgmt	For	For
1g)	Election of Director of the Corporation for a one-year term: John W. Dierksen	Mgmt	For	For

1h) Election of Director of the Corporation for a one-year term: María Luisa Ferré Rangel	Mgmt	For	For
1i) Election of Director of the Corporation for a one-year term: C. Kim Goodwin	Mgmt	For	For
1j) Election of Director of the Corporation for a one-year term: José R. Rodríguez	Mgmt	For	For
1k) Election of Director of the Corporation for a one-year term: Alejandro M. Sanchez	Mgmt	For	For
1l) Election of Director of the Corporation for a one-year term: Myrna M. Soto	Mgmt	For	For
1m) Election of Director of the Corporation for a one-year term: Carlos A. Unanue	Mgmt	For	For
2) Approve, on an advisory basis, the Corporation's executive compensation.	Mgmt	For	For
3) Ratify the appointment of PricewaterhouseCoopers LLP as the Corporation's independent registered public accounting firm for 2023.	Mgmt	For	For

-----  
PREMIER FINANCIAL CORP.

Agenda Number: 935778297  
-----

Security: 74052F108  
Meeting Type: Annual  
Meeting Date: 25-Apr-2023  
Ticker: PFC  
ISIN: US74052F1084  
-----

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.	DIRECTOR			
	Lee Burdman	Mgmt	For	For
	Jean A. Hubbard	Mgmt	For	For
	Charles D. Niehaus	Mgmt	For	For
	Mark A. Robison	Mgmt	For	For
	Richard J. Schiraldi	Mgmt	For	For
2.	To consider and approve on a non-binding advisory basis the compensation of Premier's named executive officers.	Mgmt	For	For
3.	To consider and vote on a proposal to	Mgmt	For	For

ratify the appointment of Crowe LLP as the independent registered public accounting firm for Premier for the fiscal year 2023.

---

PROVIDENT FINANCIAL HOLDINGS, INC.

Agenda Number: 935727137

---

Security: 743868101  
Meeting Type: Annual  
Meeting Date: 29-Nov-2022  
Ticker: PROV  
ISIN: US7438681014

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1.1	Election of Director: Bruce W. Bennett		Mgmt	Withheld	Against
1.2	Election of Director: Debbi H. Guthrie		Mgmt	Withheld	Against
1.3	Election of Director: Kathy M. Michalak		Mgmt	Withheld	Against
2.	Advisory approval of the compensation of our named executive officers as disclosed in this Proxy Statement.		Mgmt	Against	Against
3.	Adoption of the Provident Financial Holdings, Inc. 2022 Equity Incentive Plan.		Mgmt	For	For
4.	Ratification of the appointment of Deloitte & Touche, LLP as the independent registered public accounting firm for Provident Financial Holdings, Inc., for the fiscal year ending June 30, 2023.		Mgmt	For	For

---

QCR HOLDINGS, INC.

Agenda Number: 935812330

---

Security: 74727A104  
Meeting Type: Annual  
Meeting Date: 18-May-2023  
Ticker: QCRH  
ISIN: US74727A1043

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
--------	----------	---------------	----------	-----------------	-------------

- |    |                     |      |     |     |
|----|---------------------|------|-----|-----|
| 1. | DIRECTOR            |      |     |     |
|    | James M. Field      | Mgmt | For | For |
|    | John F. Griesemer   | Mgmt | For | For |
|    | Elizabeth S. Jacobs | Mgmt | For | For |
|    | Marie Z. Ziegler    | Mgmt | For | For |
- 
- |    |   |      |     |     |
|----|---|------|-----|-----|
| 2. | To approve in a non-binding, advisory vote, the compensation of certain executive officers, which is referred to as a "say-on- pay" vote. | Mgmt | For | For |
|----|---|------|-----|-----|
- 
- |    |   |      |     |     |
|----|---|------|-----|-----|
| 3. | To ratify the appointment of RSM US LLP as QCR Holdings, Inc.'s independent registered public accounting firm for the fiscal year ending December 31, 2023. | Mgmt | For | For |
|----|---|------|-----|-----|

-----

RED RIVER BANCSHARES, INC.

-----

Agenda Number: 935791978

-----

Security: 75686R202  
Meeting Type: Annual  
Meeting Date: 04-May-2023  
Ticker: RRBI  
ISIN: US75686R2022

-----

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: M. Scott Ashbrook	Mgmt	For	For
1b.	Election of Director: R. Blake Chatelain	Mgmt	For	For
1c.	Election of Director: Kirk D. Cooper	Mgmt	For	For
1d.	Election of Director: Michael D. Crowell	Mgmt	For	For
1e.	Election of Director: Anna Brasher Moreau, DDS, MS	Mgmt	For	For
1f.	Election of Director: Robert A. Nichols	Mgmt	For	For
1g.	Election of Director: Willie P. Obey	Mgmt	For	For
1h.	Election of Director: Teddy R. Price	Mgmt	For	For
1i.	Election of Director: Don L. Thompson	Mgmt	For	For
1j.	Election of Director: H. Lindsey Torbett	Mgmt	For	For

2.	To ratify the appointment of Postlethwaite & Netterville, APAC as the Company's independent registered public accounting firm.	Mgmt	For	For
----	--	------	-----	-----

REGIONS FINANCIAL CORPORATION

Agenda Number: 935772586

Security: 7591EP100  
Meeting Type: Annual  
Meeting Date: 19-Apr-2023  
Ticker: RF  
ISIN: US7591EP1005

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Mark A. Crosswhite	Mgmt	For	For
1b.	Election of Director: Noopur Davis	Mgmt	For	For
1c.	Election of Director: Zhanna Golodryga	Mgmt	For	For
1d.	Election of Director: J. Thomas Hill	Mgmt	For	For
1e.	Election of Director: John D. Johns	Mgmt	For	For
1f.	Election of Director: Joia M. Johnson	Mgmt	For	For
1g.	Election of Director: Ruth Ann Marshall	Mgmt	For	For
1h.	Election of Director: Charles D. McCrary	Mgmt	For	For
1i.	Election of Director: James T. Prokopanko	Mgmt	For	For
1j.	Election of Director: Lee J. Styslinger III	Mgmt	For	For
1k.	Election of Director: José S. Suquet	Mgmt	For	For
1l.	Election of Director: John M. Turner, Jr.	Mgmt	For	For
1m.	Election of Director: Timothy Vines	Mgmt	For	For
2.	Ratification of Appointment of Ernst & Young LLP as the Independent Registered Public Accounting Firm for 2023.	Mgmt	For	For
3.	Advisory Vote on Executive Compensation.	Mgmt	For	For

---

**RENASANT CORPORATION**

---

Agenda Number: 935773716

Security: 75970E107  
Meeting Type: Annual  
Meeting Date: 25-Apr-2023  
Ticker: RNST  
ISIN: US75970E1073

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1.	DIRECTOR Gary D. Butler Rose J. Flenorl John T. Foy Richard L. Heyer, Jr.	Mgmt Mgmt Mgmt Mgmt	For For For For		For For For For
2.	Adoption, in a non-binding advisory vote, of a resolution approving the compensation of our named executive officers.		Mgmt	For	For
3.	Recommendation, in a non-binding advisory vote, whether the non-binding advisory vote to approve the compensation of our named executive officers should occur every year, every other year or every three years.		Mgmt	1 Year	For
4.	Ratification of the appointment of HORNE, LLP as Renasant's independent registered public accountants for 2023.		Mgmt	For	For

---

**RIVERVIEW BANCORP, INC.**

---

Agenda Number: 935688917

Security: 769397100  
Meeting Type: Annual  
Meeting Date: 24-Aug-2022  
Ticker: RVSB  
ISIN: US7693971001

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1.	DIRECTOR Patricia W. Eby Valerie A. Moreno	Mgmt Mgmt	For For		For For

Gerald L. Nies	Mgmt	For	For
2. Advisory (non-binding) approval of the compensation of our named executive officers.	Mgmt	For	For

---

SB FINANCIAL GROUP, INC.

Agenda Number: 935772776

---

Security: 78408D105  
Meeting Type: Annual  
Meeting Date: 19-Apr-2023  
Ticker: SBFG  
ISIN: US78408D1054

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.	DIRECTOR Timothy L. Claxton Gaylyn J. Finn Rita A. Kissner	Mgmt Mgmt Mgmt	Withheld For For	Against For For
2.	To ratify the appointment of FORVIS, LLP as the independent registered accounting firm of SB Financial for the fiscal year ending December 31, 2023.		Mgmt For	For
3.	To approve a non-binding advisory resolution to approve the compensation of SB Financial's named executive officers.	Mgmt	For	For

---

SHORE BANCSHARES, INC.

Agenda Number: 935816100

---

Security: 825107105  
Meeting Type: Annual  
Meeting Date: 23-May-2023  
Ticker: SHBI  
ISIN: US8251071051

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.1	Election of Class II Director term expires 2026: David S. Jones		Mgmt For	For



1.2 Election of Class II Director term expires 2026: Clyde V. Kelly, III	Mgmt	For	For
1.3 Election of Class II Director term expires 2026: David W. Moore	Mgmt	For	For
1.4 Election of Class II Director term expires 2026: Dawn M. Willey	Mgmt	For	For
2. Ratify the appointment of Yount, Hyde & Barbour P.C. as the independent registered public accounting firm for 2023.	Mgmt	For	For
3. Adopt a non-binding advisory resolution approving the compensation of the named executive officers.	Mgmt	For	For
4. Advisory vote on the frequency of the non-binding resolution to approve the compensation of the named executive officers.	Mgmt	1 Year	For

---

SHORE BANCSHARES, INC.

Agenda Number: 935874568

---

Security: 825107105  
Meeting Type: Special  
Meeting Date: 20-Jun-2023  
Ticker: SHBI  
ISIN: US8251071051

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.	Approval of the merger of The Community Financial Corporation ("TCFC") with and into Shore Bancshares, Inc. ("SHBI"), as contemplated by the Agreement and Plan of Merger, dated as of December 14, 2022, by and between SHBI and TCFC (the "merger agreement"), and the issuance of shares of SHBI common stock to the shareholders of TCFC, pursuant to the merger agreement (such proposal, the "SHBI merger and share issuance proposal"). A copy of the merger agreement is attached as Appendix A to the Joint Proxy Statement/Prospectus that accompanies this proxy card.	Mgmt	For	For

2.	To adjourn the special meeting of SHBI shareholders to a later date or dates, if necessary, to permit further solicitation of proxies if there are not sufficient votes at the time of the special meeting of SHBI shareholders to approve the SHBI merger and share issuance proposal.	Mgmt	For	For
----	---	------	-----	-----

SIERRA BANCORP

Agenda Number: 935822088

Security: 82620P102  
Meeting Type: Annual  
Meeting Date: 24-May-2023  
Ticker: BSRR  
ISIN: US82620P1021

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Class II Director: Albert L. Berra	Mgmt	For	For
1b.	Election of Class II Director: Vonn R. Christenson	Mgmt	For	For
1c.	Election of Class II Director: Ermina Karim	Mgmt	For	For
1d.	Election of Class II Director: Julie G. Castle	Mgmt	For	For
1e.	Election of Class II Director: Laurence S. Dutto	Mgmt	For	For
1f.	Election of Class II Director: Gordon T. Woods	Mgmt	For	For
2.	To approve the Company's 2023 Equity Based Compensation Plan, as described in the accompanying Proxy Statement.	Mgmt	Against	Against
3.	To ratify the appointment of RSM US LLP as the Company's independent registered public accounting firm for 2023.	Mgmt	For	For
4.	To approve, on an advisory and non binding basis, the compensation paid to the Company's Named Executive Officers.	Mgmt	For	For
5.	To recommend, by non-binding vote, the	Mgmt	1 Year	For

frequency of executive compensation votes.

---

SOUTHERN FIRST BANCSHARES, INC.

Agenda Number: 935814853

---

Security: 842873101  
Meeting Type: Annual  
Meeting Date: 16-May-2023  
Ticker: SFST  
ISIN: US8428731017

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.	DIRECTOR			
	Andrew B. Cajka	Mgmt	For	For
	Anne S. Ellefson	Mgmt	For	For
	Tecumseh Hooper, Jr.	Mgmt	For	For
	Ray A. Lattimore	Mgmt	For	For
	William A. Maner, IV	Mgmt	For	For
2.	To amend the Articles of Incorporation of Southern First Bancshares, Inc. to phase out the classified board of directors structure.		Mgmt For	For
3.	To conduct an advisory vote on the compensation of our named executive officers as disclosed in this proxy statement (this is a non-binding, advisory vote).		Mgmt Against	Against
4.	To ratify the appointment of Elliott Davis, LLC as our independent registered public accounting firm for the fiscal year ending December 31, 2023.		Mgmt For	For

---

SOUTHERN MISSOURI BANCORP, INC.

Agenda Number: 935715827

---

Security: 843380106  
Meeting Type: Annual  
Meeting Date: 31-Oct-2022  
Ticker: SMBC  
ISIN: US8433801060

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1.1	Election of Director for terms to expire in 2025: Sammy A. Schalk		Mgmt	For	For
1.2	Election of Director for terms to expire in 2025: Charles R. Love		Mgmt	For	For
1.3	Election of Director for terms to expire in 2025: Daniel L. Jones		Mgmt	For	For
2.	Advisory (non-binding) vote on executive compensation as disclosed in the accompanying proxy statement.		Mgmt	For	For
3.	Ratification of the appointment of FORVIS, LLP as Southern Missouri Bancorp's independent auditors for the fiscal year ending June 30, 2023.		Mgmt	For	For

---

SOUTHERN MISSOURI BANCORP, INC.

Agenda Number: 935740197

---

Security: 843380106  
Meeting Type: Special  
Meeting Date: 22-Dec-2022  
Ticker: SMBC  
ISIN: US8433801060

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1.	To approve the issuance of Southern Missouri Bancorp, Inc ("Southern Missouri") common stock pursuant to the Agreement and Plan of Merger, dated as of September 20, 2022 (as it may be amended from time to time), by and among Southern Missouri, Southern Missouri Acquisition VI Corp., a wholly owned subsidiary of Southern Missouri ("Merger Sub"), and Citizens Bancshares Co. ("Citizens") pursuant to which Citizens will merge into Merger Sub followed by a merger of Merger Sub with and into Southern Missouri.		Mgmt	For	For
2.	To approve adjournment of the Southern Missouri special meeting of shareholders, if necessary or appropriate, to solicit		Mgmt	For	For

additional proxies in favor of the Southern Missouri share issuance proposal.

---

SOUTHSTATE CORPORATION

Agenda Number: 935773401

---

Security: 840441109  
Meeting Type: Annual  
Meeting Date: 26-Apr-2023  
Ticker: SSB  
ISIN: US8404411097

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Ronald M. Cofield, Sr.	Mgmt	For	For
1b.	Election of Director: Shantella E. Cooper	Mgmt	For	For
1c.	Election of Director: John C. Corbett	Mgmt	For	For
1d.	Election of Director: Jean E. Davis	Mgmt	For	For
1e.	Election of Director: Martin B. Davis	Mgmt	For	For
1f.	Election of Director: Douglas J. Hertz	Mgmt	For	For
1g.	Election of Director: G. Ruffner Page, Jr.	Mgmt	For	For
1h.	Election of Director: William Knox Pou, Jr.	Mgmt	For	For
1i.	Election of Director: James W. Roquemore	Mgmt	For	For
1j.	Election of Director: David G. Salyers	Mgmt	For	For
1k.	Election of Director: Joshua A. Snively	Mgmt	For	For
2.	Approval, as an advisory, non-binding "say on pay" resolution, of our executive compensation.	Mgmt	For	For
3.	Approval, as an advisory, non-binding "say when on pay" resolution, of the frequency of future votes on executive compensation.	Mgmt	1 Year	For
4.	Ratification, as an advisory, non-binding vote, of the appointment of Ernst & Young LLP as our independent registered public accounting firm for the fiscal year ending	Mgmt	For	For

December 31, 2023.

---

STOCK YARDS BANCORP, INC.

Agenda Number: 935795421

---

Security: 861025104  
Meeting Type: Annual  
Meeting Date: 27-Apr-2023  
Ticker: SYBT  
ISIN: US8610251048

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Shannon B. Arvin	Mgmt	For	For
1b.	Election of Director: Paul J. Bickel III	Mgmt	For	For
1c.	Election of Director: Allison J. Donovan	Mgmt	For	For
1d.	Election of Director: David P. Heintzman	Mgmt	Against	Against
1e.	Election of Director: Carl G. Herde	Mgmt	For	For
1f.	Election of Director: James A. Hillebrand	Mgmt	For	For
1g.	Election of Director: Richard A. Lechleiter	Mgmt	For	For
1h.	Election of Director: Philip S. Poindexter	Mgmt	For	For
1i.	Election of Director: Stephen M. Priebe	Mgmt	For	For
1j.	Election of Director: Edwin S. Saunier	Mgmt	For	For
1k.	Election of Director: John L. Schutte	Mgmt	For	For
1l.	Election of Director: Kathy C. Thompson	Mgmt	For	For
1m.	Election of Director: Laura L. Wells	Mgmt	For	For
2.	The ratification of FORVIS, LLP as the independent registered public accounting firm for Stock Yards Bancorp, Inc. for the year ending December 31, 2023.	Mgmt	For	For
3.	The advisory approval of the compensation of Bancorp's named executive officers.	Mgmt	For	For
4.	The advisory vote on the frequency of future shareholder votes on executive	Mgmt	1 Year	For

compensation.

---

SYNOVUS FINANCIAL CORP.

Agenda Number: 935780610

---

Security: 87161C501  
Meeting Type: Annual  
Meeting Date: 26-Apr-2023  
Ticker: SNV  
ISIN: US87161C5013

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Stacy Apter	Mgmt	For	For
1b.	Election of Director: Tim E. Bentsen	Mgmt	For	For
1c.	Election of Director: Kevin S. Blair	Mgmt	For	For
1d.	Election of Director: Pedro Cherry	Mgmt	For	For
1e.	Election of Director: John H. Irby	Mgmt	For	For
1f.	Election of Director: Diana M. Murphy	Mgmt	For	For
1g.	Election of Director: Harris Pastides	Mgmt	For	For
1h.	Election of Director: John L. Stallworth	Mgmt	For	For
1i.	Election of Director: Barry L. Storey	Mgmt	For	For
1j.	Election of Director: Alexandra Villoch	Mgmt	For	For
1k.	Election of Director: Teresa White	Mgmt	For	For
2.	To approve, on an advisory basis, the compensation of Synovus' named executive officers as determined by the Compensation and Human Capital Committee.	Mgmt	For	For
3.	To ratify the appointment of KPMG LLP as Synovus' independent auditor for the year 2023.	Mgmt	For	For

---

THE COMMUNITY FINANCIAL CORPORATION

Agenda Number: 935869062

---

Security: 20368X101  
Meeting Type: Special  
Meeting Date: 20-Jun-2023  
Ticker: TCFC  
ISIN: US20368X1019

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1.	The approval of the Agreement and Plan of Merger, dated December 14, 2022, by and between Shore Bancshares, Inc. and The Community Financial Corporation ("TCFC") and the transactions contemplated thereby, including the merger of TCFC with and into Shore Bancshares, Inc. (the "Merger").		Mgmt	For	For
2.	Non-binding resolution to approve the compensation payable to the named executive officers of TCFC in connection with the Merger.		Mgmt	For	For
3.	The approval of one or more adjournments of the TCFC special meeting to a later date or dates, if necessary, to permit further solicitation of proxies if there are not sufficient votes at the time of the TCFC special meeting to approve the TCFC merger proposal.		Mgmt	For	For

---

THE FIRST BANCORP, INC.

Agenda Number: 935785420

---

Security: 31866P102  
Meeting Type: Annual  
Meeting Date: 26-Apr-2023  
Ticker: FNLC  
ISIN: US31866P1021

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1.	DIRECTOR				
	Robert B. Gregory		Mgmt	For	For
	Renee W. Kelly		Mgmt	For	For
	Tony C. McKim		Mgmt	For	For
	Cornelius J. Russell		Mgmt	For	For
	Stuart G. Smith		Mgmt	For	For



Kimberly S. Swan	Mgmt	Withheld	Against
Bruce B. Tindal	Mgmt	For	For
F. Stephen Ward	Mgmt	For	For

- |    |   |      |     |     |
|----|---|------|-----|-----|
| 2. | To approve (on a non-binding basis), the compensation of the Company's executives, as disclosed in the Company's annual report and proxy statement. | Mgmt | For | For |
| 3. | To ratify the Board of Directors Audit Committee's selection of Berry Dunn McNeil & Parker, LLC, as independent auditors for the Company for 2023.  | Mgmt | For | For |

THE FIRST BANCSHARES, INC.

Agenda Number: 935737710

Security: 318916103  
Meeting Type: Special  
Meeting Date: 29-Dec-2022  
Ticker: FBMS  
ISIN: US3189161033

- | Prop.# | Proposal   | Proposal Type | Proposal Vote Management | For/Against |
|--------|--|---------------|--------------------------|-------------|
| 1.     | MERGER AND SHARE ISSUANCE PROPOSAL - A proposal to adopt and approve the Agreement and Plan of Merger, dated as of July 27, 2022, by and between The First Bancshares, Inc. and Heritage Southeast Bancorporation, Inc., which provides for the merger of Heritage Southeast Bancorporation, Inc. with and into The First Bancshares, Inc., with The First Bancshares, Inc. as the surviving corporation, and the transactions contemplated by the Agreement and Plan of Merger. |               | Mgmt                     | For         |
| 2.     | ADJOURNMENT PROPOSAL - A proposal to adjourn the special meeting of The First Bancshares, Inc., if necessary or appropriate, to solicit additional proxies in favor of the Merger and Share Issuance Proposal.   |               | Mgmt                     | For         |

Security: 318916103  
Meeting Type: Annual  
Meeting Date: 25-May-2023  
Ticker: FBMS  
ISIN: US3189161033

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.1	Election of Director: Ted E. Parker	Mgmt	For	For
1.2	Election of Director: J. Douglas Seidenburg	Mgmt	For	For
1.3	Election of Director: Renee Moore	Mgmt	For	For
1.4	Election of Director: Valencia M. Williamson	Mgmt	For	For
1.5	Election of Director: Jonathan A. Levy	Mgmt	For	For
2.	Approval, on an advisory basis, of the compensation of our named executive officers	Mgmt	For	For
3.	Approval, on an advisory basis, of the frequency of future advisory votes on the compensation of our named executive officers	Mgmt	1 Year	For
4.	Approval of an amendment to the Company's Amended and Restated Articles of Incorporation to increase the number of authorized shares of the Company's common stock	Mgmt	For	For
5.	Approval of an amendment to the Company's Amended and Restated Articles of Incorporation to declassify the Board of Directors	Mgmt	For	For
6.	Ratification of the appointment of FORVIS, LLP as the independent registered public accounting firm of the Company for the fiscal year 2023	Mgmt	For	For

Security: 693475105  
Meeting Type: Annual  
Meeting Date: 26-Apr-2023  
Ticker: PNC  
ISIN: US6934751057

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Joseph Alvarado	Mgmt	For	For
1b.	Election of Director: Debra A. Cafaro	Mgmt	For	For
1c.	Election of Director: Marjorie Rodgers Cheshire	Mgmt	For	For
1d.	Election of Director: William S. Demchak	Mgmt	For	For
1e.	Election of Director: Andrew T. Feldstein	Mgmt	For	For
1f.	Election of Director: Richard J. Harshman	Mgmt	For	For
1g.	Election of Director: Daniel R. Hesse	Mgmt	For	For
1h.	Election of Director: Renu Khator	Mgmt	For	For
1i.	Election of Director: Linda R. Medler	Mgmt	For	For
1j.	Election of Director: Robert A. Niblock	Mgmt	For	For
1k.	Election of Director: Martin Pfinsgraff	Mgmt	For	For
1l.	Election of Director: Bryan S. Salesky	Mgmt	For	For
1m.	Election of Director: Toni Townes-Whitley	Mgmt	For	For
2.	Ratification of the Audit Committee's selection of PricewaterhouseCoopers LLP as PNC's independent registered public accounting firm for 2023.	Mgmt	For	For
3.	Advisory vote to approve named executive officer compensation.	Mgmt	For	For
4.	Advisory vote on the frequency of future advisory votes on executive compensation.	Mgmt	1 Year	For

---

TIMBERLAND BANCORP, INC.

Agenda Number: 935751354

---

Security: 887098101  
Meeting Type: Annual  
Meeting Date: 24-Jan-2023  
Ticker: TSBK  
ISIN: US8870981011

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.	DIRECTOR Jon C. Parker Michael J. Stoney Kelly A. Suter	Mgmt Mgmt Mgmt	For For For	For For For
2.	Advisory (non-binding) approval of the compensation of our named executive officers as disclosed in the proxy statement.		Mgmt For	For
3.	Ratification of the Audit Committee's selection of Delap LLP as our independent registered public accounting firm for the year ending September 30, 2023.		Mgmt For	For

---

TRICO BANCSHARES

Agenda Number: 935836366

---

Security: 896095106  
Meeting Type: Annual  
Meeting Date: 18-May-2023  
Ticker: TCBK  
ISIN: US8960951064

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.	DIRECTOR Kirsten E. Garen Cory W. Giese John S. A. Hasbrook Margaret L. Kane Michael W. Koehn Anthony L. Leggio Martin A. Mariani Thomas C. McGraw Jon Y. Nakamura Richard P. Smith Kimberley H. Vogel	Mgmt Mgmt Mgmt Mgmt Mgmt Mgmt Mgmt Mgmt Mgmt Mgmt Mgmt	For For For For For For For For For For For	For For For For For For For For For For For

2.	Advisory approval of the company's executive compensation.	Mgmt	For	For
3.	Advisory approval on the frequency of future advisory votes concerning the compensation of the company's executives.	Mgmt	1 Year	For
4.	To ratify the selection of Moss Adams LLP as the company's independent auditor for 2023.	Mgmt	For	For

-----  
TRUIST FINANCIAL CORPORATION

Agenda Number: 935775607  
-----

Security: 89832Q109  
Meeting Type: Annual  
Meeting Date: 25-Apr-2023  
Ticker: TFC  
ISIN: US89832Q1094  
-----

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Jennifer S. Banner	Mgmt	For	For
1b.	Election of Director: K. David Boyer, Jr.	Mgmt	For	For
1c.	Election of Director: Agnes Bundy Scanlan	Mgmt	For	For
1d.	Election of Director: Anna R. Cablik	Mgmt	For	For
1e.	Election of Director: Dallas S. Clement	Mgmt	For	For
1f.	Election of Director: Paul D. Donahue	Mgmt	For	For
1g.	Election of Director: Patrick C. Graney III	Mgmt	For	For
1h.	Election of Director: Linnie M. Haynesworth	Mgmt	For	For
1i.	Election of Director: Kelly S. King	Mgmt	For	For
1j.	Election of Director: Easter A. Maynard	Mgmt	For	For
1k.	Election of Director: Donna S. Morea	Mgmt	For	For
1l.	Election of Director: Charles A. Patton	Mgmt	For	For
1m.	Election of Director: Nido R. Qubein	Mgmt	For	For
1n.	Election of Director: David M. Ratcliffe	Mgmt	For	For

1o.	Election of Director: William H. Rogers, Jr.	Mgmt	For	For
1p.	Election of Director: Frank P. Scruggs, Jr.	Mgmt	For	For
1q.	Election of Director: Christine Sears	Mgmt	For	For
1r.	Election of Director: Thomas E. Skains	Mgmt	For	For
1s.	Election of Director: Bruce L. Tanner	Mgmt	For	For
1t.	Election of Director: Thomas N. Thompson	Mgmt	For	For
1u.	Election of Director: Steven C. Voorhees	Mgmt	For	For
2.	Ratification of the appointment of PricewaterhouseCoopers LLP as Truist's independent registered public accounting firm for 2023.	Mgmt	For	For
3.	Advisory vote to approve Truist's executive compensation program.	Mgmt	For	For
4.	To recommend that a non-binding, advisory vote to approve Truist's executive compensation program be put to shareholders for their consideration every: one; two; or three years.	Mgmt	1 Year	For
5.	Shareholder proposal regarding an independent Chairman of the Board of Directors, if properly presented at the Annual Meeting.	Shr	For	Against

U.S. BANCORP

Agenda Number: 935771914

Security: 902973304  
Meeting Type: Annual  
Meeting Date: 18-Apr-2023  
Ticker: USB  
ISIN: US9029733048

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Warner L. Baxter	Mgmt	For	For
1b.	Election of Director: Dorothy J. Bridges	Mgmt	For	For

1c.	Election of Director: Elizabeth L. Buse	Mgmt	For	For
1d.	Election of Director: Andrew Cecere	Mgmt	For	For
1e.	Election of Director: Alan B. Colberg	Mgmt	For	For
1f.	Election of Director: Kimberly N. Ellison-Taylor	Mgmt	For	For
1g.	Election of Director: Kimberly J. Harris	Mgmt	For	For
1h.	Election of Director: Roland A. Hernandez	Mgmt	For	For
1i.	Election of Director: Richard P. McKenney	Mgmt	For	For
1j.	Election of Director: Yusuf I. Mehdi	Mgmt	For	For
1k.	Election of Director: Loretta E. Reynolds	Mgmt	For	For
1l.	Election of Director: John P. Wiehoff	Mgmt	For	For
1m.	Election of Director: Scott W. Wine	Mgmt	For	For
2.	An advisory vote to approve the compensation of our executives disclosed in the proxy statement.	Mgmt	For	For
3.	An advisory vote on the frequency of future advisory votes on executive compensation.	Mgmt	1 Year	For
4.	The ratification of the selection of Ernst & Young LLP as our independent auditor for the 2023 fiscal year.	Mgmt	For	For

UNIVEST FINANCIAL CORPORATION

Agenda Number: 935779047

Security: 915271100  
Meeting Type: Annual  
Meeting Date: 26-Apr-2023  
Ticker: UVSP  
ISIN: US9152711001

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.	DIRECTOR			
	Joseph P. Beebe*	Mgmt	For	For
	Natalye Paquin*	Mgmt	For	For

	Robert C. Wonderling* Martin P. Connor**	Mgmt Mgmt	For For	For For
2.	Approval of the Univest Financial Corporation 2023 Equity Incentive Plan	Mgmt	For	For
3.	Ratification of KPMG LLP as our independent registered public accounting firm for 2023	Mgmt	For	For
4.	Approval of, on an advisory (non-binding) basis, the compensation of our named executive officers as presented in the Proxy Statement	Mgmt	For	For
5.	Approval of the frequency of conducting advisory (non-binding) votes on the compensation of our named executive officers	Mgmt	1 Year	For

VIRGINIA NATIONAL BANKSHARES CORPORATION  
935859299

Agenda Number:

Security: 928031103  
Meeting Type: Annual  
Meeting Date: 29-Jun-2023  
Ticker: VABK  
ISIN: US9280311039

Prop.#	Proposal	Proposal Type	Proposal Vote	For/Against Management
1.	DIRECTOR			
	John B. Adams, Jr.	Mgmt	For	For
	Steven W. Blaine	Mgmt	For	For
	Kevin T. Carter	Mgmt	For	For
	Hunter E. Craig	Mgmt	For	For
	William D. Dittmar, Jr.	Mgmt	Withheld	Against
	Randolph D. Frostick	Mgmt	For	For
	Linda M. Houston	Mgmt	Withheld	Against
	Jay B. Keyser	Mgmt	For	For
	Glenn W. Rust	Mgmt	Withheld	Against
	Sterling T. Strange III	Mgmt	For	For
	Gregory L. Wells	Mgmt	For	For
2.	Advisory (non-binding) approval of the Company's executive compensation.	Mgmt	For	For
3.	Ratification of the appointment of Yount, Hyde & Barbour, P.C. as the Company's	Mgmt	For	For



independent registered public accounting  
firm for 2023.

---

WASHINGTON TRUST BANCORP, INC.

Agenda Number: 935775493

---

Security: 940610108  
Meeting Type: Annual  
Meeting Date: 25-Apr-2023  
Ticker: WASH  
ISIN: US9406101082

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1.	DIRECTOR				
	John J. Bowen		Mgmt	For	For
	Robert A. DiMuccio, CPA		Mgmt	For	For
	Mark K.W. Gim		Mgmt	For	For
	Sandra Glaser Parrillo		Mgmt	For	For
2.	The ratification of the selection of Crowe LLP to serve as the Corporation's independent registered public accounting firm for the year ending December 31, 2023.		Mgmt	For	For
3.	A non-binding advisory resolution to approve the compensation of the Corporation's named executive officers.		Mgmt	For	For
4.	A non-binding advisory vote to select the frequency of future shareholder advisory votes to approve the Corporation's executive compensation.		Mgmt	1 Year	For

---

WEBSTER FINANCIAL CORPORATION

Agenda Number: 935777889

---

Security: 947890109  
Meeting Type: Annual  
Meeting Date: 26-Apr-2023  
Ticker: WBS  
ISIN: US9478901096

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
--------	----------	---------------	----------	-----------------	-------------

1a.	Election of Director to serve for one year term: John R. Ciulla	Mgmt	For	For
1b.	Election of Director to serve for one year term: Jack L. Kopnisky	Mgmt	For	For
1c.	Election of Director to serve for one year term: William L. Atwell	Mgmt	For	For
1d.	Election of Director to serve for one year term: John P. Cahill	Mgmt	For	For
1e.	Election of Director to serve for one year term: E. Carol Hayles	Mgmt	For	For
1f.	Election of Director to serve for one year term: Linda H. Ianieri	Mgmt	For	For
1g.	Election of Director to serve for one year term: Mona Aboelnaga Kanaan	Mgmt	For	For
1h.	Election of Director to serve for one year term: James J. Landy	Mgmt	For	For
1i.	Election of Director to serve for one year term: Maureen B. Mitchell	Mgmt	For	For
1j.	Election of Director to serve for one year term: Laurence C. Morse	Mgmt	For	For
1k.	Election of Director to serve for one year term: Karen R. Osar	Mgmt	For	For
1l.	Election of Director to serve for one year term: Richard O'Toole	Mgmt	For	For
1m.	Election of Director to serve for one year term: Mark Pettie	Mgmt	For	For
1n.	Election of Director to serve for one year term: Lauren C. States	Mgmt	For	For
1o.	Election of Director to serve for one year term: William E. Whiston	Mgmt	For	For
2.	To approve, on a non-binding, advisory basis, the compensation of the named executive officers of Webster (Proposal 2).	Mgmt	For	For
3.	To vote, on a non-binding, advisory basis, on the frequency of voting on the compensation of named executive officers of Webster (Proposal 3).	Mgmt	1 Year	For

- |    |   |      |     |     |
|----|---|------|-----|-----|
| 4. | To approve an amendment to the Webster Financial Corporation 2021 Stock Incentive Plan (Proposal 4).  | Mgmt | For | For |
| 5. | To approve an amendment to Webster's Fourth Amended and Restated Certificate of Incorporation to limit the liability of certain officers of Webster as permitted pursuant to recent Delaware General Corporation Law amendments (Proposal 5). | Mgmt | For | For |
| 6. | To vote, on a non-binding, advisory basis, to ratify the appointment of KPMG LLP as the independent registered public accounting firm of Webster for the year ending December 31, 2023 (Proposal 6).  | Mgmt | For | For |

-----  
WESTAMERICA BANCORPORATION

Agenda Number: 935778564  
-----

Security: 957090103  
Meeting Type: Annual  
Meeting Date: 27-Apr-2023  
Ticker: WABC  
ISIN: US9570901036  
-----

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1.1	Election of Director: E.J. Bowler	Mgmt	For	For
1.2	Election of Director: M. Chiesa	Mgmt	For	For
1.3	Election of Director: M. Hassid	Mgmt	For	For
1.4	Election of Director: C. MacMillan	Mgmt	For	For
1.5	Election of Director: R. Nelson	Mgmt	For	For
1.6	Election of Director: D. Payne	Mgmt	For	For
1.7	Election of Director: E. Sylvester	Mgmt	For	For
1.8	Election of Director: I. Wondeh	Mgmt	For	For
2.	Approve a non-binding advisory vote on the compensation of our executive officers.	Mgmt	For	For
3.	Approve a non-binding advisory vote on the	Mgmt	1 Year	For

frequency of the advisory vote on the compensation of our named executive officers.

4.	Ratification of independent auditors.	Mgmt	For	For
----	---------------------------------------	------	-----	-----

---

WESTERN ALLIANCE BANCORPORATION

Agenda Number: 935843335

---

Security: 957638109  
Meeting Type: Annual  
Meeting Date: 14-Jun-2023  
Ticker: WAL  
ISIN: US9576381092

---

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1a.	Election of Director: Bruce D. Beach	Mgmt	For	For
1b.	Election of Director: Kevin M. Blakely	Mgmt	For	For
1c.	Election of Director: Juan Figuereo	Mgmt	For	For
1d.	Election of Director: Paul S. Galant	Mgmt	For	For
1e.	Election of Director: Howard Gould	Mgmt	For	For
1f.	Election of Director: Marianne Boyd Johnson	Mgmt	For	For
1g.	Election of Director: Mary Tuuk Kuras	Mgmt	For	For
1h.	Election of Director: Robert Latta	Mgmt	For	For
1i.	Election of Director: Anthony Meola	Mgmt	For	For
1j.	Election of Director: Bryan Segedi	Mgmt	For	For
1k.	Election of Director: Donald Snyder	Mgmt	For	For
1l.	Election of Director: Sung Won Sohn, Ph.D.	Mgmt	For	For
1m.	Election of Director: Kenneth A. Vecchione	Mgmt	For	For
2.	Approve, on a non-binding advisory basis, executive compensation.	Mgmt	For	For
3.	Ratify the appointment of RSM US LLP as the Company's independent auditor for 2023.	Mgmt	For	For

- |  |      |     |     |
|--|------|-----|-----|
| 4. Approve the amendment and restatement of the 2005 Stock Incentive Plan. | Mgmt | For | For |
|--|------|-----|-----|

---

WSFS FINANCIAL CORPORATION

---

Agenda Number: 935798629

Security: 929328102  
Meeting Type: Annual  
Meeting Date: 16-May-2023  
Ticker: WSFS  
ISIN: US9293281021

---

Prop.#	Proposal	Proposal Type	Proposal	Vote Management	For/Against
1.	DIRECTOR				
	Eleuthere I. du Pont	Mgmt	For		For
	Nancy J. Foster	Mgmt	For		For
	David G. Turner	Mgmt	For		For
2.	An advisory (non-binding) Say-on-Pay Vote relating to the compensation of WSFS Financial Corporation's named executive officers ("NEOs").		Mgmt	For	For
3.	An advisory (non-binding) vote recommending the frequency of the Say-on-Pay Vote to approve the compensation of the NEOs, every 1 year, 2 years, or 3 years.		Mgmt	1 Year	For
4.	An amendment of the 2018 Long-Term Incentive Plan to increase the number of shares of Common Stock available for issuance under the 2018 Plan.		Mgmt	For	For
5.	The ratification of the appointment of KPMG LLP as WSFS Financial Corporation's independent registered public accounting firm for the fiscal year ending December 31, 2023.		Mgmt	For	For

---

ZIONS BANCORPORATION

---

Agenda Number: 935776015

Security: 989701107  
Meeting Type: Annual  
Meeting Date: 05-May-2023

Prop.#	Proposal	Proposal Type	Proposal Vote Management	For/Against
1A.	Election of Director: Maria Contreras-Sweet		Mgmt For	For
1B.	Election of Director: Gary L. Crittenden		Mgmt For	For
1C.	Election of Director: Suren K. Gupta		Mgmt For	For
1D.	Election of Director: Claire A. Huang		Mgmt For	For
1E.	Election of Director: Vivian S. Lee		Mgmt For	For
1F.	Election of Director: Scott J. McLean		Mgmt For	For
1G.	Election of Director: Edward F. Murphy		Mgmt For	For
1H.	Election of Director: Stephen D. Quinn		Mgmt For	For
1I.	Election of Director: Harris H. Simmons		Mgmt For	For
1J.	Election of Director: Aaron B. Skonnard		Mgmt For	For
1K.	Election of Director: Barbara A. Yastine		Mgmt For	For
2.	Ratification of the appointment of Ernst & Young LLP as the Independent Registered Public Accounting Firm to audit the Bank's financial statements for the current fiscal year.		Mgmt For	For
3.	Approval, on a nonbinding advisory basis, of the compensation paid to the Bank's named executive officers with respect to fiscal year ended December 31, 2022.		Mgmt For	For

\* Management position unknown

</TABLE>

<PAGE>

## SIGNATURES

Pursuant to the requirements of the Investment Company Act of 1940, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

(Registrant) John Hancock Investment Trust II  
By (Signature) /s/ Kristie M. Feinberg  
Name Kristie M. Feinberg  
Title President  
Date 08/09/2023