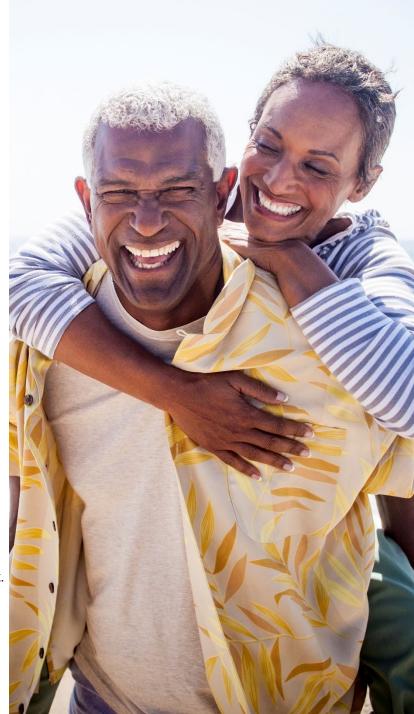
# Understanding Social Security decisions: optimizing your benefits

Presenter Full Name

Date

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# The roots of Social Security



#### The roots of Social Security



Social Security Act was signed into law on August 14

Taxes were collected for the first time in January and the first one-time, lump-sum payments were made that same month

Regular ongoing monthly benefits started in January

# The roots of Social Security 1940





On January 31, 1940, the first monthly retirement check was issued to Ida May Fuller of Ludlow, Vermont, in the amount of \$22.54. Miss Fuller, a legal secretary, retired in November 1939. She started collecting benefits in January 1940 at age 65 and lived to be 100 years old, dying in 1975. During her lifetime, she collected a total of \$22,888.92 in Social Security benefits."

Agency History, Social Security Administration



#### **Social Security statistics**



65 million people currently receive benefits



Since 1940, the average U.S. life expectancy has increased by 16 years.



By 2035, the number of people age 65 or older will increase to over 78 million, from **56 million** today



Social Security benefits represent about 33% of the income of the elderly.



Nearly 9 out of 10 people age 65 or older receive benefits



Among elderly Social Security beneficiaries, 50% of married couples and 70% of unmarried persons receive 50% or more of their income from Social Security

# Where Social Security stands today

#### Where Social Security stands today







#### Social Security appears to be in trouble

	1950	2020
The average <b>life expectancy</b> of retirees is <b>longer</b> today	68 years	79 years
Social Security benefits must cover more people	Retired workers	Retired workers Spousal benefits Survivor benefits Disability benefits Family benefits
There are <b>far fewer workers</b> contributing per beneficiary	<b>16</b> workers per recipient	2.8 workers per recipient

#### Social Security's days of reckoning

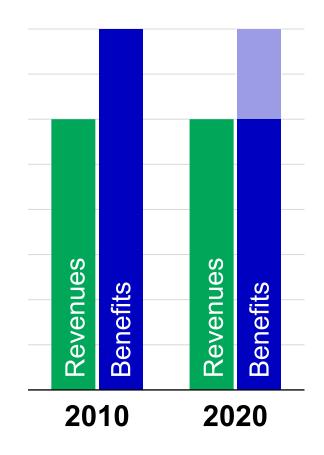
If Congress doesn't address the program's issues:

2010
Started paying out more in benefits than it collected

2020

in revenues

Trust fund reserves will grow until 2020



2035

Trust funds will be depleted by 2035

#### **Proposals to strengthen Social Security**



Raise the FRA



Begin longevity indexing



**Recalculate** the cost-of-living adjustment



**Increase** the payroll tax rate (6.2%)



Increase payroll tax cap (\$142,800 in 2021)



Tax all salary reduction plans



Eliminate payroll tax cap



**Increase** the number of years used to calculate initial benefits



**Reduce** benefits for higher-income earners



**Invest** a portion of funds in a broad equity market fund



# Reality: it remains supplemental income

### Social Security benefits are more modest than many people realize

### Percentage of preretirement income replaced by Social Security

- The average Social Security retirement benefit in June 2020 was about \$1,514 a month, or about \$18,170 a year.
- For someone who worked all of their adult life at average earnings and retires at age 65 in 2020, Social Security benefits replace about 40% of past earnings.

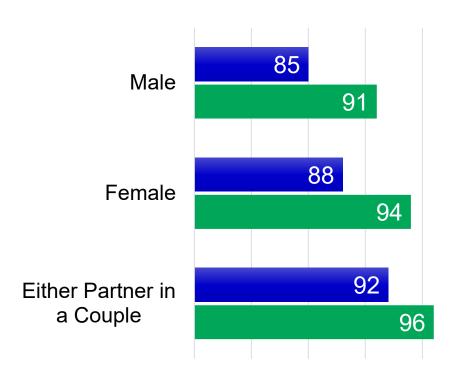


# Understanding and maximizing your Social Security benefits

#### People are living longer

#### Life expectancy

Age 66 (in 2021)





- 25% chance of living to age
- 50% chance of living to age

#### **Social Security elections**

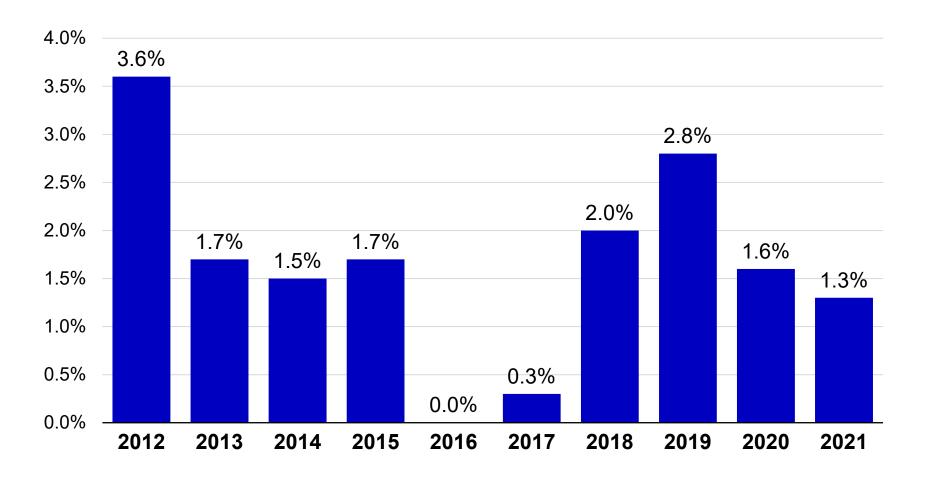
### **Factors to consider** Need Longevity Health income Age **Married** Difference\*

<sup>\*</sup>The **greater the age difference**, the longer the benefit payment and the bigger the impact when making an early election

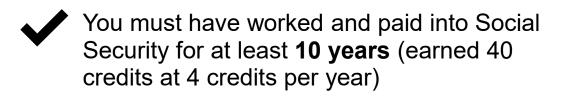


#### **COLA** adjustments over the years

Social Security cost-of-living adjustments



## How Social Security is calculated



- Your earnings are restated in terms of today's wages to reflect wage growth
- Your highest 35 years of earnings are averaged and divided by 12 to arrive at an average indexed monthly earnings (AIME)
- A Social Security benefit formula is applied to average indexed monthly earnings (AIME) to produce a primary insurance amount (PIA), which is the benefit payable to you at full retirement age (FRA)





#### What is full retirement age?

Year of birth	FRA	If claiming at age 62 benefit is reduced to:	If claiming at age 70 benefit is increased to:
1943–1954	66	75.00%	132.00%
1955	66 and 2 months	74.17%	130.67%
1956	66 and 4 months	73.33%	129.33%
1957	66 and 6 months	72.50%	128.00%
1958	66 and 8 months	71.67%	126.67%
1959	66 and 10 months	70.83%	125.33%
1960 or later	67	70.00%	124.00%

#### 34.3% of people claim Social Security at age 62

#### When to take individual benefits

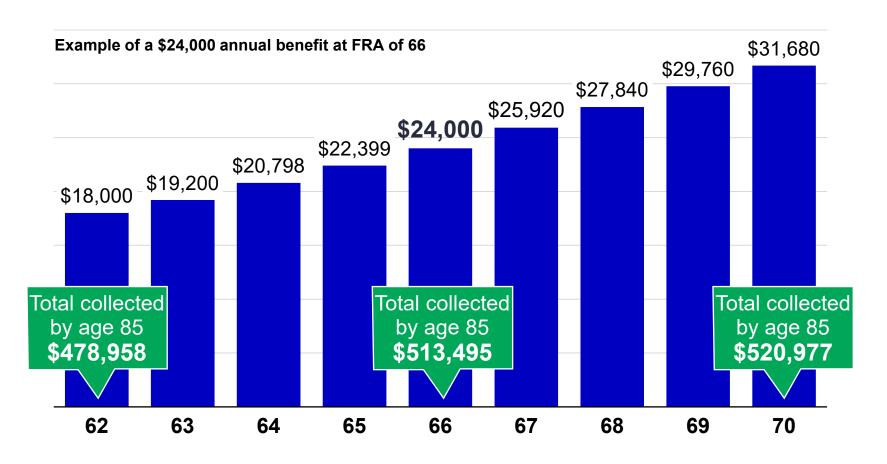
Year of Birth	1943 - 1954	1955	1956	1957	1958	1959	1960 or later
Full Retirement Age	66	66 and 2 months	66 and 4 months	66 and 6 months	66 and 8 months	66 and 10 months	67
Age 62	<b>75%</b> \$1,500	<b>74.17%</b> \$1,483	<b>73.33%</b> \$1,467	<b>72.50%</b> \$1,450	<b>71.67%</b> \$1,433	<b>70.83%</b> \$1,417	<b>70%</b> \$1,400
Age 66 Age 66 and 2 moths Age 66 and 4 months Age 66 and 6 months Age 66 and 8 months Age 66 and 10 months Age 67	<b>100%</b> \$2,000	<b>100%</b> \$2,000	<b>100%</b> \$2,000	<b>100%</b> \$2,000	<b>100%</b> \$2,000	<b>100%</b> \$2,000	<b>100%</b> \$2,000
Age 70	<b>132%</b> \$2,640	<b>130.67%</b> \$2,613	<b>129.33%</b> \$2,587	<b>128%</b> \$2,560	<b>126.67%</b> \$2,533	<b>125.33%</b> \$2,507	<b>124%</b> \$2,480

#### When to take individual benefits

	Age Social Security is taken	% of FRA benefits received	Amount of benefits received
Early	62	75%	\$1,500
FRA	66	100%	\$2,000
Delayed	70	132%	\$2,640

#### Know when to file

Delaying benefits can increase the amount you receive over your lifetime





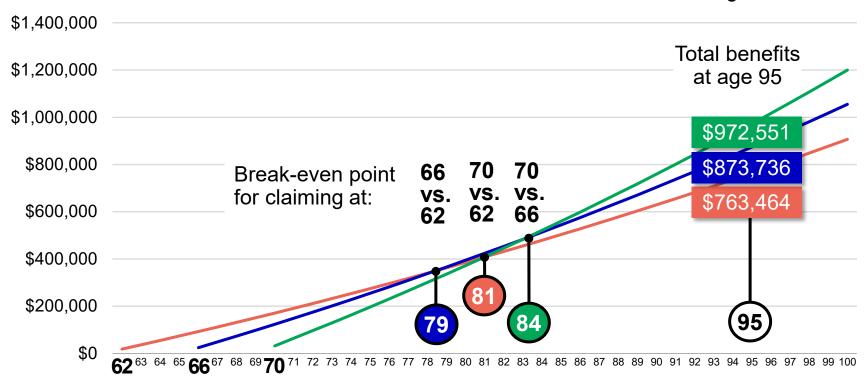
#### What is breakeven?

#### Total received assuming a monthly payment of:

Claim at age **62**: \$1,500

Claim at age **66**: \$2,000

Claim at age **70**: \$2,640

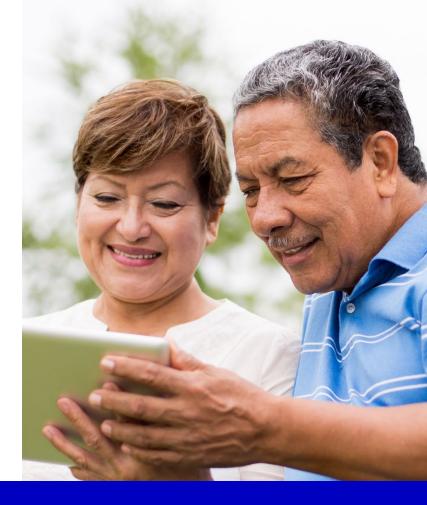




#### **Spousal benefits**

Spouse can take own benefit or a portion of spouse's PIA (primary insurance amount), whichever is greater

- **Early election (age 62)**
- > At FRA or later (age 66–70)



In order to qualify for the spousal benefit, the other spouse must have already filed for social security benefits



#### **Spousal benefits based on FRA**

Year of birth	FRA	If claiming at age 62 benefit is reduced to:	If claiming at FRA benefit is increased to:
1943–1954	66	35.00%	50%
1955	66 and 2 months	34.58%	50%
1956	66 and 4 months	34.17%	50%
1957	66 and 6 months	33.75%	50%
1958	66 and 8 months	33.33%	50%
1959	66 and 10 months	32.92%	50%
1960 or later	67	32.50%	50%



#### When to take spousal benefits

#### Income Earners Full Retirement Age Benefit is \$2,000

Year of Birth	1943 - 1954	1955	1956	1957	1958	1959	1960 or later
Full Retirement Age	66	66 and 2 months	66 and 4 months	66 and 6 months	66 and 8 months	66 and 10 months	67
Age 62	<b>35%</b>	<b>34.59%</b>	<b>34.17%</b>	<b>33.75%</b>	<b>33.33%</b>	<b>32.92%</b>	<b>32.50%</b>
	\$700	\$692	\$683	\$675	\$667	\$658	\$650
Age 66 Age 66 and 2 moths Age 66 and 4 months Age 66 and 6 months Age 66 and 8 months Age 66 and 10 months Age 67	<b>50%</b>	<b>50%</b>	<b>50%</b>	<b>50%</b>	<b>50%</b>	<b>50%</b>	<b>50%</b>
	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000
Age 70	<b>50%</b>	<b>50%</b>	<b>50%</b>	<b>50%</b>	<b>50%</b>	<b>50%</b>	<b>50%</b>
	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000

#### When to take spousal benefits

	Age Social Security is taken	% of FRA benefits received	Amount of benefits received
Early	62	35%	\$700
FRA	66	50%	\$1,000
Delayed	70	50%	\$1,000

The FRA benefit of the primary wage earner is **\$2,000**.

#### Widow / widower and children benefits

Family members who can collect benefits include a widow or widower who is:



- 60 or older
- 50 or older, if disabled
- Any age if he or she is caring for your child who is younger than 16 or disabled and entitled to Social Security benefits on the deceased's record

#### **Children** can receive benefits if:



- They are unmarried
- Younger than 18 years old
- Between 18 and 19 years old, but in elementary or secondary school as full-time students
- Age 18 or older and severely disabled (the disability must have originated before age 22)

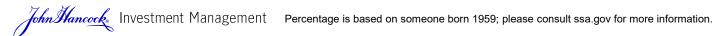
Additionally, parents of the deceased can receive benefits on the deceased's earnings if they were **dependent on the deceased** for at least half of their support.



Source: ssa.gov, 2020.

#### When to take survivor benefits

	Age Social Security Survivor Benefits is taken	% of FRA benefits received
Early, not disabled	60	71.5%
Early, higher %	62	81.0%
Early, higher %	65	95.3%
FRA (survivors)	66	100.0%
Delayed	70	100.0%



# Divorce rules for accessing Social Security benefits



- Marriage lasted 10 years or longer
- 2 Currently unmarried
- The ex-spouse is receiving a retirement or disability benefit, or the couple has been legally divorced for at least **2 years**
- A Need to be **age 62** to receive spousal benefit **or age 60** (50 if disabled) to receive a survivor benefit
- If not receiving a retirement or disability benefit, the ex-spouse must be **at least 62** and have worked 40 quarters in order for the other person to receive a spousal benefit
- If the ex-spouse remarried and the other person hasn't, the other person remains entitled to spousal and survivor benefits of ex-spouse

#### When to take divorce benefits

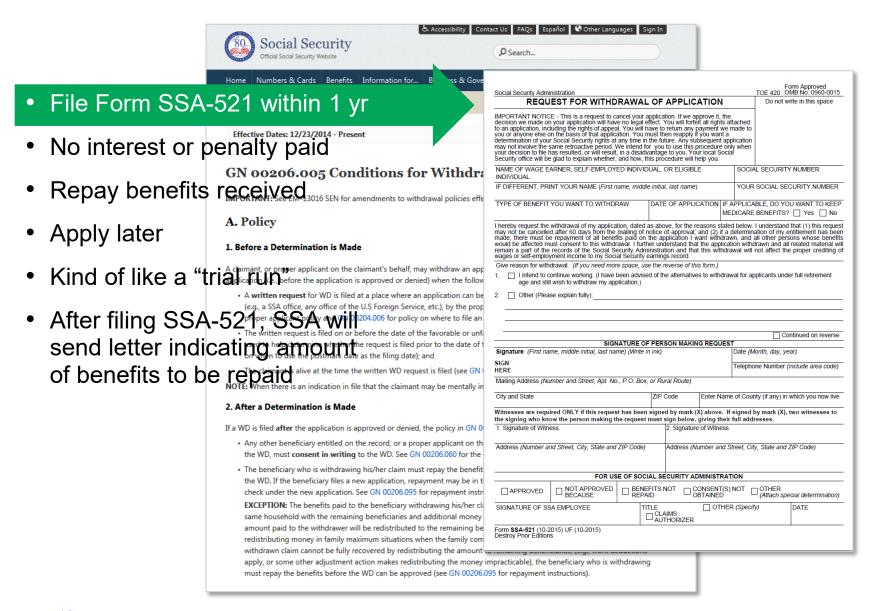
	Age Social Security is taken	% of FRA benefits received	Amount of benefits received
Early	62	35%	\$700
FRA	66	50%	\$1,000
Delayed	70	50%	\$1,000



The FRA benefit of the primary wage earner is \$2,000.



#### Steps to follow if a client wants to withdraw from receiving Social Security benefits





#### Know when your benefits are taxable

### Social Security is taxable if your combined income is high enough

#### What counts as combined income?

- Adjusted gross income before Social Security benefits
- Nontaxable interest and other adjustments
- Half of Social Security benefits

#### **How much of Social Security is taxable?**

Combined income amount (for joint/single filers)	Taxable
Less than \$32,000/\$25,000	0%
Between \$32,000 and \$44,000/\$25,000 and \$34,000	Up to 50%
More than \$44,000/\$34,000	Up to 85%





## Restricted application

## The **restricted application** option was eliminated as of December 31, 2015

By using this approach, you could receive at least some Social Security benefits while still allowing your own retirement benefits to earn delayed credits until as late as age 70. At that time, you could switch over to your own, higher benefit.

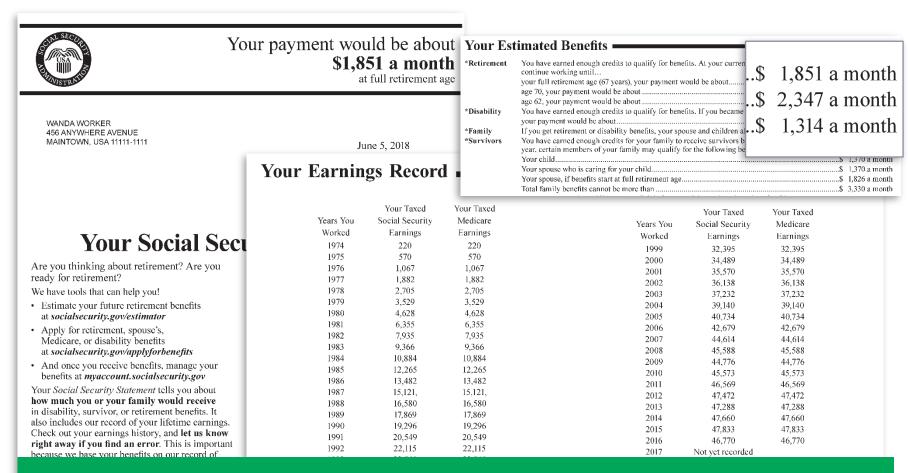
What to do: If you were age 62 or older by the end of the year, you could still use the restricted application strategy. If you were younger than 62 at the end of 2015, you would no longer be able to collect spousal benefits at FRA or later while still letting your own benefits grow.

Spouses who are already collecting benefits on their partners' earnings record can continue to do so and switch to their own larger retirement benefit at a later date—up to age 70.



Source: ssa.gov, 2020. 33

#### **Social Security statements**



As of 2018, Social Security only sends paper statements to clients age 60 or older who aren't currently receiving benefits and don't have an online account.



#### Signing up for a social security account online

View and manage your Social Security benefits online by creating a free *my* Social Security account at <u>ssa.gov/myaccount</u>.



Gives you immediate access to important information and tools, putting you in control of your time!



Uses the best technologies available to protect your personal information and keep you safe and secure.



It is easy and convenient, so you can skip the trip!



## Changes for 2021

#### **Changes for 2021**



Cost-oflivingadjustment (COLA) increases



Higher potential **benefit** for new retirees



Full retirement age increases



More earnings subject to Social Security taxes



Benefit changes for those still working and receiving benefits or working retirees

# A smaller COLA this year

The cost-of-living adjustment (COLA) for 2021 is **1.3%** 

The average retired worker (with a pre-COLA monthly benefit of \$1,523) will receive an increase of about \$20 per month

What to do: Review your budget in light of the 2021 COLA.





# Higher potential benefit for new retirees

For a retiree claiming benefits at FRA, the maximum retirement benefit he or she can receive increases to \$3,148 per month in 2021, up from \$3,011 in 2020.

Delaying claiming Social Security benefits until *after* FRA could lead to higher benefits than the maximum allowed for claiming *at* FRA.

What to do: Review your retirement income plan accordingly in light of the new maximum benefit.

\$7

• Source: ssa.gov, 2020.



# Full retirement age increases



## For people who turn 62 in 2021, full retirement age (FRA) is now **66 years** and **10 months**

- FRA is when a retiree first becomes eligible for unreduced retirement benefits
- FRA was 65 for many years. It's increased gradually, starting with people born in 1938, and is scheduled to keep rising to age 67 for Americans born in 1960 or later

Retirees can take reduced payments at age 62 or wait as late as age 70 to begin taking Social Security payments. Waiting longer increases payouts.

What to do: Make sure you use the correct FRA for your birth year and adjust your Social Security-claiming strategy accordingly.

Source: ssa.gov, 2020. 4

# More earnings subject to Social Security tax



The maximum earnings subject to Social Security tax are increasing to \$142,800 in 2021

The limit on earnings subject to Social Security tax was \$137,700 in 2020.

The Social Security tax rate in 2021 is 6.2% on earnings up to the applicable taxable maximum amount of \$142,800.

The Medicare tax rate (assessed on all earned income) is 1.45%, resulting in total payroll tax of 7.65% for an employee.

Self-employed individuals pay **both the employer and employee portions**, so their maximum payroll tax is 15.30%.

What to do: Consult your tax professional to see how the change will affect you, then make any necessary adjustments to your budget.



Source: ssa.gov, 2020.

#### **Benefits for** those who are still working

- Beginning in 2021, those who are still working and receiving a benefit prior to their FRA can have earned income up to \$18,960 and can keep their full Social Security benefits.
- Above the \$18,960 limit, \$1 in benefits will be withheld for every \$2 in earnings

An individual who reaches FRA of 66 and 2 months in 2021 can earn a yearly amount of up to \$50,520 prior to turning 66 and 2 months. Above that annual limit, \$1 in benefits will be withheld for every \$3 in earnings. After reaching FRA, there's no limit on earnings.

What to do: If you expect to earn more than the limits, consider delaying taking Social Security to capture a higher monthly benefit later.



Source: ssa.gov, 2020.

#### Find a balance between working and collecting

For early retirees, benefits are reduced by \$1 for every \$2 earned over \$18,960

The Smiths The Sullivans

	Age 62: taking early benefits	Age 66: FRA
Potential Social Security benefit	\$20,000	\$20,000
Earned income (\$20,000 each)	\$40,000 <b>\$21,040</b> over the limit	\$40,000 No limit
Actual Social Security benefit	\$9,480	\$20,000
Total income	\$49,480	\$60,000

#### **Example: Harry and Ruth Sullivan**



Age		
60	Married; both 60	
62		
64		
66	Full age filing	Harry's full monthly Social Security benefit at age 66 will be \$2,000
68		
70		Ruth stayed home and raised the family, so she has
72		no earned Social Security benefits of her own.
74	Harry dies at 75	
76		
78		
80		
82		
84		
86	D (1 1) (22	
88	Ruth dies at 88	

#### **Scenario 1: both file early**



Age				
60	Married; both 60			
62	Early filing	Harry's monthly Social Security benefit at age 62 is \$1,500		
64				
66		Ruth's monthly Social Security benefit is		
68		35% of Harry's PIA, or \$700.		
70				
72				
74	−Harry dies at 75−	<b>Ruth</b> receives the higher of either 100% (\$1,774) of Harry's monthly		
76	Trainy dies at 70	Social Security benefit or 82.5% of his PIA (\$1,853)		
78				
80				
82				
84				
86				
88	Ruth dies at 88	Ruth collects a total of approximately \$457,000 over her lifetime		

#### Scenario 2: both file at age 66



Age			
60	Married; both 60		
62			
64			
66	Full age filing Harry's monthly Social Security benefit at age 66 is \$2,000		
68			
70		Ruth's monthly Social Security benefit is	
72		<b>50% of Harry's</b> , or <b>\$1,000</b> .	
74	−Harry dies at 75−	Ruth collects 100% of Harry's monthly Social Security benefit of \$2,247	
76		rtatil concets 100 / 0 of Flarry 5 monthly coolar cocarty benefit of ψ2,247	
78			
80			
82			
84			
86			
88	Ruth dies at 88	th dies at 88 Ruth collects a total of approximately \$525,000 over her lifetime	

#### Scenario 3: both file at age 70



Age			
60	Married; both 60		
62			
64			Ruth's monthly Social Security benefit is
66			<b>50% of Harry's</b> , or <b>\$1,000</b> .
68			
70	Delayed filing	Harry	y's monthly Social Security benefit at age 70 is \$2,640
72			
74	−Harry dies at 75−	Ruth collects 100% of Harry's monthly Social Security benefit of \$2,816	
76	,		
78			
80			
82			
84			
86			
88	Ruth dies at 88	Ruth	collects a total of approximately \$577,000 over her lifetime

#### Considerations before you file

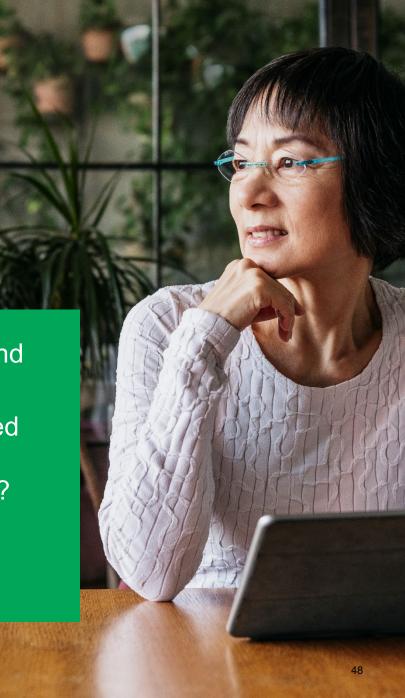
Will your benefits be **coordinated** with those of a spouse?

2 Are you planning on working in retirement?

Your financial advisor has the experience and tools to help you plan!

 Have you planned for how your required minimum distributions will affect your income mix and Social Security benefit?

 Do you have a retirement income tax strategy in place?



## Q & A

## Appendix

#### Pop quiz

Q1: I'm 62, married, and the father of two kids under the age of 10. If I take Social Security now, could my kids receive a benefit?

A: Yes. Your kids can receive a benefit based on your FRA. If you expect to receive \$2,000 at FRA, then your child would receive \$1,000—even if you file at 62 and receive a lesser amount. That said, there's a limit on how much a family can receive—usually 150% to 180% of the benefit you would receive at FRA.

#### Q2: Are my Social Security benefits really taxed at 85%?

A: No, that number applies to the portion of your benefits that's subject to taxes, not your tax rate. The SSA states that if your combined income (including earned income and Social Security benefits) exceeds \$44,000, then 85% of your benefits would be taxed. For example, say your income exceeds the \$44,000 threshold; if your total benefits were \$10,000, only \$8,500 would be taxed at the personal income-tax rate.

Q3: I'm 59 and plan to keep working until my late 60s. What are the odds that I can accomplish this goal?

A: Many Americans share your plan: 35% to 40% of Americans are optimistic that they'll work into their late 60s. But a survey of retirees by Gallup showed that people retired, on average, at age 61. Only 4% continued working to age 70, and only 7% of retirees polled said they had income from a job. So, our answer is: Good luck!



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