John Hancock Investment Management

Factsheet

June 30, 2022

Fundamental All Cap Core Strategy

Separately Managed Accounts

Managed by

Investment Team	Years of Experience
Emory (Sandy) W. Sanders, Jr., CFA	25
Jonathan T. White, CFA	25

Manulife Investment Management

Investment Philosophy[1]

We believe that quality companies with a sustainable competitive advantage and cash flow generation bought at the “right price” should outperform. Patience and a long-term investment horizon allows for the compounding of companies’ cash flows.

Investment Process[2]

Idea Generation

- Proprietary research
- ROIC > Weighted Average Cost of Capital

Fundamental Research

- Competitive advantage validation
- Industry analysis
- Growth drivers
- Financial analysis
- Management team assessment
- Range of value determination
- Stock specific risk consideration

Portfolio Construction

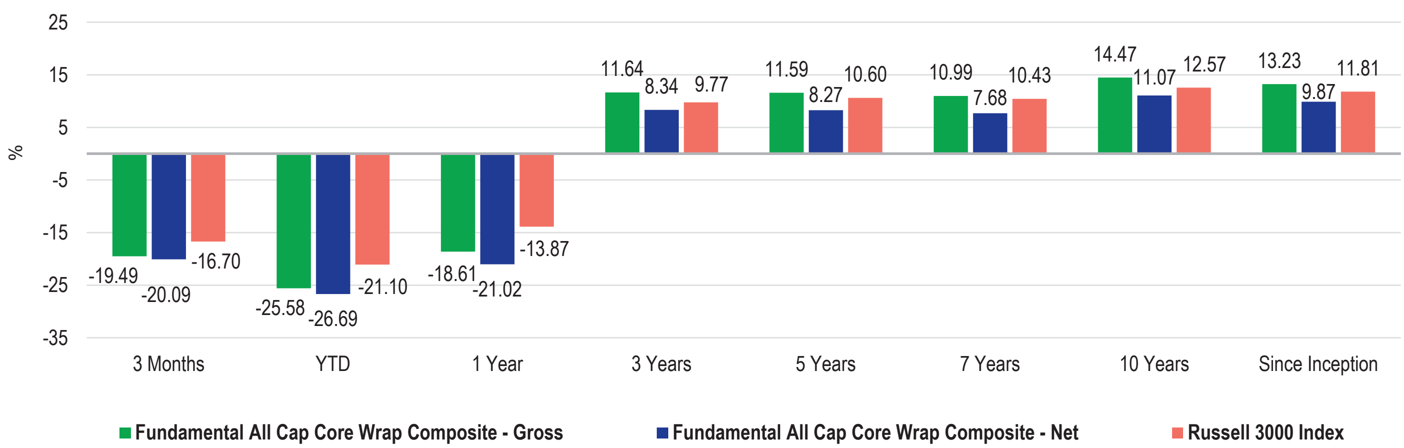
- Range of value analysis
  - Best to worst cases scenarios.
  - Determination of “right price” to pay
- Reward/risk evaluation
- Buy/Sell decision
  - Depressed fundamentals
  - Low valuation
  - Weak sentiment
- Strong active inventory

Risk Management

- Consistently apply range of value analysis across active inventory
- Understand the “right price” to pay
- Monitor portfolio guidelines
- Monitor benchmark-relative risk factors

Composite Performance*

Returns as of June 30, 2022



Calendar Year Returns (%)

	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012
Fundamental All Cap Core Wrap Composite —Gross[3]	31.86	27.83	37.44	-12.55	28.59	9.18	4.77	10.61	36.84	24.43
Fundamental All Cap Core Wrap Composite — Net[3]	27.96	24.05	33.35	-15.18	24.73	5.91	1.62	7.30	32.90	20.81
Russell 3000 Index	25.66	20.89	31.02	-5.24	21.13	12.74	0.48	12.56	33.55	16.42

* Past performance is not indicative of future results. Changes in exchange rates may have an adverse effect.
Performance shown is the Manulife Investment Management (US) Fundamental All Cap Core Wrap Composite as of June 30, 2022 in USD. Returns greater than one year are annualized.
Composite Inception date, January 01, 2011

June 30, 2022

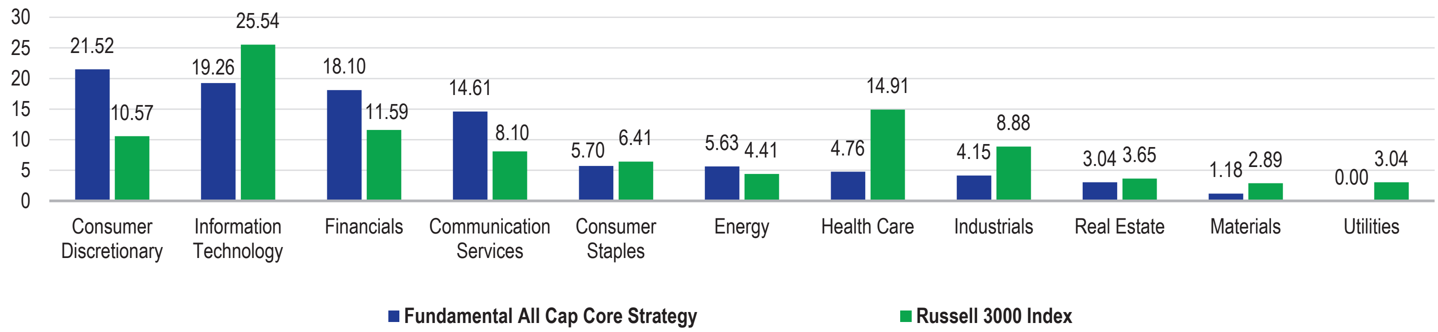
Portfolio Characteristics[4]

	Fundamental All Cap Core Strategy	Russell 3000 Index
Wtd. Avg. Market Cap ($M)	323,052	411,509
Median Market Cap ($M)	23,948	1,920
Number of Holdings	44	2,989
Price/Book Ratio (x)	2.49	3.21
P/E Ratio (1 yr forward) (x)	12.63	15.38
Debt/Capital (%)	54.42	47.16
ROE (%)	18.82	18.23
Active Share (%)	85.24	--

Top Ten Holdings (%)[4]

	Fundamental All Cap Core Strategy
Amazon.com	7.78
Alphabet	6.30
Lennar	5.27
Morgan Stanley	4.79
Apple	3.82
KKR & Co.	3.75
Liberty Media	3.75
Goldman Sachs	3.52
Salesforce	3.47
First Hawaiian	3.42
Totals:	**45.89**

Sector Allocation (%)[4]



Manulife Investment Management is the global wealth and asset management segment of Manulife Financial Corporation. We draw on more than a century of financial stewardship to partner with clients across our institutional, retail, and retirement businesses globally. Our specialist approach to money management includes the highly differentiated strategies of our fixed-income, specialized equity, multi-asset solutions, and private markets teams—along with access to specialized, unaffiliated asset managers from around the world through our multimanager model.

Rounding discrepancies possible.

The Fundamental All Cap Core strategy seeks to achieve long-term capital appreciation in excess of the benchmark by investing primarily in quality US equities. From inception to present, none of the composite portfolios are wrap fee portfolios.

The Russell 3000 Index measures the broad US equity universe representing approximately 98% of the US market. The Russell 3000 is completely reconstituted annually to ensure new and growing equities are reflected.   It is not possible to invest directly in an index. The indices referenced herein are broad-based securities market indices and used for illustrative purposes only. The indices cited are widely accepted benchmarks for investment performance within their relevant regions, sectors or asset classes, and represent non-managed investment portfolios.

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This information has been provided by Manulife Investment Management. All material is compiled from sources believed to be reliable and correct but accuracy cannot be guaranteed. This is not to be construed as an offer to buy or sell any financial instrument nor does it constitute an offer or invitation to invest in any fund managed by Manulife Investment Management and has not been prepared in connection with any such offer. This information does not constitute, and should not be construed as, investment advice or recommendations with respect to the securities and sectors listed. This portfolio is only available through investment professionals. Not all strategies may be available on all platforms, and fees and terms may vary. This material is being provided for informational or educational purposes only and does not take into account the investment objectives or financial situation of any client or prospective clients. The information is not intended as investment advice and is not a recommendation about managing or investing your retirement savings. Clients seeking information regarding their particular investment needs should contact a financial professional.

References to securities, transactions or holdings should not be considered a recommendation to purchase or sell a particular security. The securities referenced do not represent all of the securities purchased, sold or recommended during the period and there is no assurance that the securities remain in the portfolio. There is no guarantee as to the future profitability of such securities.

Source for information shown is Manulife Investment Management, unless otherwise noted.

1 The material contains information regarding the investment approach described herein and is not a complete description of the investment objectives, risks, policies, guidelines or portfolio management and research that supports this investment approach. There is no guarantee investment objectives will be met. The investment process may change over time.

2 No investment strategy or risk management techniques can guarantee returns or eliminate risk in any market environment.

3 Gross performance results do not reflect the deduction of investment management fees and are net of commissions and foreign withholding tax. Net performance is calculated by deducting the maximum managed account fee of 3.00%.

4 Portfolio characteristics — Holdings, sector weightings, market capitalization and portfolio characteristics are subject to change at any time and are based on a representative model portfolio. Holdings, sector weightings, market capitalization and portfolio characteristics of individual client portfolios in the strategy may differ, sometimes significantly, from those shown. Top ten holdings information shown combines share listings from the same issuer, and related depositary receipts, into a singular holding to accurately present aggregate economic interest in the referenced company.

Manulife Investment Management claims compliance with the Global Investment Performance Standards (GIPS®). Manulife Investment Management ("the Firm") was created on January 1, 2018 as a result of a consolidation of six Manulife Asset Management entities, (1) Manulife Asset Management US ("MAM US") comprised of Manulife Asset Management (US) LLC, Manulife Asset Management (North America) Limited ("MAM NA"), and John Hancock Trust Company ("JHTC"), (2) Manulife Asset Management (Europe) Limited ("MAMUK"), (3) Manulife Asset Management (Japan) ("MAMJ"), (4) Manulife Asset Management (Hong Kong) Limited ("MAM HK"), (5) Manulife Asset Management (Singapore) Pte. Ltd. ("MAMS") and (6) Manulife Asset Management Limited ("MAML") including its subsidiary Manulife Asset Management Private Markets (Canada) Corp. ("MAMPMCC"). The predecessor firms claimed compliance with GIPS®. Investors interested in these strategies can access this information through their local Manulife IM affiliate. To receive a complete list and description of Manulife Investment Management's composites and/or a presentation that adheres to the GIPS standards, contact PCG Sales at 1 800-247-0278, or visit us at www.manulifeim.com/institutional.